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IN THE UNITED STATES DISTRICT COURT
          FOR THE DISTRICT OF DELAWARE
ART+COM INNOVATIONAL POOL, ) Trial Volume 3
GmbH,
          Plaintiff,
                           ) C.A. No. 14-217-RGA
v.
GOOGLE INCORPORATED,
          Defendant.
             Tuesday, May 24, 2016
             8:35 a.m.
             Courtroom 6A
             844 King Street
             Wilmington, Delaware
BEFORE: THE HONORABLE TIMOTHY B. DYK,
         United States District Court Judge
APPEARANCES:
        FARNAN LLP
        BY: BRIAN E. FARNAN, ESQ.
        BY: MICHAEL J. FARNAN, ESQ.
                -and-
        BAKER & BOTTS
        BY: SCOTT F. PARTRIDGE, ESQ.
        BY: MICHAEL A. HAWES, ESQ.
        BY: LARRY G. SPEARS, ESQ.
        BY: TIMOTHY ROONEY, ESQ.
                 Counsel for the Plaintiff
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      APPEARANCES CONTINUED:
 2
 3
 4
               MORRIS, NICHOLS, ARSHT & TUNNELL
               BY: JACK B. BLUMENFELD, ESQ.
 5
                        -and-
 6
              O'MELVENY MYERS, LLP
 7
              BY: DARIN SNYDER, ESQ.
               BY: LUANN L. SIMMONS, ESQ.
 8
               BY: BRETT WILLIAMSON, ESQ.
 9
                        Counsel for the Defendants
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                     THE COURT: Good morning.
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       seated. I want to spend a few minutes this
 3
       morning talking about this claim construction
 4
       issue, but before we get to that, did counsel --
 5
       do you have anything else to raise?
                     MR. PARTRIDGE: Yes, Your Honor.
 6
 7
       The first is a rather simple issue which
8
       concerns an error in the transcript from
 9
       yesterday. When I was reading in the exhibits
10
       that we wanted admitted into evidence, the
11
       transcript blends Exhibit 1 with Exhibits 17A
       and 17B, so the transcripts reads exhibit 117A
12
13
       and 117B and it should be exhibit 1, PTX-1,
14
       PTX-17A, PTX-17B. So I'd like to advise the
15
       Court of that error and I think counsel said the
16
       exhibits were acceptable, they were doing it on
17
       the basis of what I said and not blending.
18
       That's number one. And number two --
19
                     THE COURT: That error will be
20
       corrected.
21
                     MR. PARTRIDGE: And number two,
22
       the witness testified about the first reissue
23
       patent which is PTX-2, and I neglected to offer
       PTX-2 into evidence.
24
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1
                     THE COURT: And I assume there's
 2
       no objection?
 3
                     MR. SNYDER: No objection, Your
 4
       Honor.
 5
                     THE COURT: That's admitted into
 6
       evidence.
 7
                     MR. PARTRIDGE: And then we have
8
       an issue that we have some objections, I believe
9
       that remain to some of the testimony that's
10
       coming up today, the exhibits and the like that
11
       we need to deal with. And we have an issue that
12
       we'd like to talk about.
13
                     MR. HAWES: It's the same thing.
14
                     MR. PARTRIDGE: It's the same
15
       thing, so those are the issues that we have this
16
       morning.
17
                     THE COURT: What is the issue you
18
       just mentioned?
19
                     MR. PARTRIDGE: There are
20
       objections to demonstratives and exhibits that
21
       have been made that need to be resolved. They
22
       mostly concern the damage issue.
23
                     THE COURT: What's the objection?
24
                     MR. SNYDER: The objection, Your
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1 Honor, is relevant and it all relates to the 2 hypothetical negotiation that there are exhibits 3 for Mr. Nawrocki's testimony as well as two 4 demonstratives that they plan to use for his 5 testimony that relate to a 2010 hypothetical 6 negotiation date and not a 2005 hypothetical 7 negotiation date that Your Honor indicated 8 yesterday is going to govern, unless there is 9 some contrary evidence, which we don't think 10 there's going to be given what they've said in 11 the complaint, but which as said in opening is 12 what we expect the evidence to be. I just 13 learned, Your Honor, that we've got a percipient 14 witness in the courtroom and maybe he should be 15 excused. 16 THE COURT: Yes. Okay. So what's 17 the Plaintiff's response to that? 18 MR. HAWES: Your Honor, with 19 regard to the two demonstratives, those were 20 actually used during Judge Andrews' Daubert 21 hearing with regard to the sessions model. 22 challenged the use of those and those -- that 23 challenge was denied and Your Honor actually 24 denied their motion for reargument on it. These

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1
       exact demonstratives have twice been challenged
 2
       by that and that challenge has been denied.
 3
                     THE COURT: Can I see those,
 4
       please?
 5
                     MR. SNYDER: Well, it's the
       exhibits that matter. Did you want the
 6
7
       demonstratives or the exhibits?
8
                     THE COURT: I would like to see
 9
       whatever is being objected to.
10
                     MR. SNYDER: I'm sorry?
11
                     THE COURT: I'd like to see
12
       whatever is being objected to.
13
                     MR. SNYDER: Okay. These are the
14
       exhibits.
15
                     MR. HAWES: So, Your Honor, the
16
       page you're looking at was actually shown during
17
       that hearing where Judge Andrews then denied
18
       their Daubert motion.
19
                     THE COURT: I'm puzzled. What do
20
       these exhibits and demonstrative have to do with
21
       the hypothetical negotiation date. These seem
22
       to relate to revenue forecasts for the period of
23
       claimed infringement here.
24
                     MR. HAWES: And that's exactly
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1
       true, Your Honor. I understand their argument
 2
       is because of this particular hypothetical date,
 3
       all of a sudden all of that is out the window,
       but it's been twice denied in the Daubert
 4
 5
       hearing and in your motion for reargument.
 6
                     THE COURT: So what's the response
 7
       to that?
                 They are certainly entitled to put in
       revenues for the period of the alleged
8
 9
       infringement.
10
                     MR. SNYDER: Let me take a moment,
11
       Your Honor and try and remind the Court Mr.
12
       Nawrocki's theory so we can put it into context.
13
                     THE COURT: Well, Mr. Nawrocki's
14
       theory is not reflected in these documents.
15
       These documents, I don't see any reference in
16
       the demonstrative or the documents to a
17
       hypothetical negotiation date.
                     MR. SNYDER: They are only
18
19
       relevant because of a 2010 hypothetical
20
       negotiation date per Mr. Nawrocki's --
21
                     THE COURT: Why is that true?
22
       They certainly -- if they're claiming that
23
       infringement for the period of 2010 on, so under
24
       that theory why aren't they entitled to put in
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1
       evidence of revenues during that period?
 2
                     MR. SNYDER: Why, because
 3
       Mr. Nawrocki only uses these to establish the
 4
              He does not use these to establish the
 5
              Under a traditional damage --
                     THE COURT: How do I know that
 6
 7
       until he testifies? I don't know that. So it
8
       seems to me you're asking me to deal with
 9
       something which hasn't happened yet. I don't
10
       see on the face of these exhibits that they are
11
       necessarily addressing something that's
12
       irrelevant, if he starts testifying about the
13
       hypothetical negotiation date being 2010, then
14
       I'm going to sustain an objection because it
15
       seems to me that the hypothetical negotiation
16
       date is 2005 for two reasons, one, that the
17
       patent existed in more or less it's later form
18
       as of that date, and second, that there hasn't
19
       been any showing that the Google Earth product
20
       was different in 2005 than in 2010 in any
21
       material respect.
22
                     MR. SNYDER: Thank you, Your
23
       Honor, we will object at the appropriate time.
24
       I do understand the Court's direction. We do
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1 need to make sure that these exhibits are not 2 inadvertently shown to the jury before we have 3 an opportunity to object. This is not a percipient witness where we don't know what he's 4 5 going to say. Mr. Nawrocki is bound by his report. We know how he used these documents in 6 7 his report. It was only to establish a rate 8 based on a 2010 negotiation, and it would be 9 severely prejudicial for him to put these 10 inflated revenue numbers in front of a jury 11 before we have an opportunity to object. 12 THE COURT: Let's see what he has 13 to say and how he plans to use them. Is he 14 going to use them with respect to the 15 hypothetical negotiation date? 16 MR. HAWES: He is going to use 17 them in that way, Your Honor. And I would note 18 that his expert report specifically lays out 19 that his analysis for the 2005 negotiation date 20 is a modification he discusses how he is going 21 to tweak what he did for 2010 so he uses some 22 analysis that he does use also for 2010, but 23 then he tweaks it or more accurately uses 24 several factors to modify it with respect to

2005. That was in his expert report and by -there was a Daubert deadline in this case from
Judge Andrews and they did not challenge this
methodology. We ought to be able to put this
methodology for determining a 2005 date into
evidence.

MR. SNYDER: That's completely improper, Your Honor. What they're saying is we can put on evidence in an opinion of a wrong hypothetical negotiation date and then just have our expert tweak it and if that's the case then there are no rules for what damages experts can do, they can take anything and say I'm tweaking it.

THE COURT: This is too
hypothetical right now. I can't understand
exactly what he's going to say. I haven't read
the expert report. 2005 is the hypothetical
negotiation date. Let's see what the expert
says. I'm not going to let him testify to a
different date, but what methodology he uses to
come up with a royalty rate based on a 2005 date
remains open and I'll consider what happens
about that.

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1
                     MR. SNYDER: Thank you, Your
 2
       Honor.
 3
                                 Thank you, Your Honor.
                     MR. HAWES:
 4
       One request, Your Honor. I understand your
 5
       current ruling with regard to the negotiation
       date. We have not had a chance to offer Your
 6
 7
       Honor any briefing on that issue, and I know our
8
       final charge conference is Thursday night, we
 9
       would like to submit a very short brief, only
10
       four pages to the Court on this issue.
11
                     THE COURT: You can do that.
12
       would suggest you do it by 8 o'clock tomorrow
13
       morning.
14
                     MR. HAWES: We will do that, Your
15
       Honor.
16
                     THE COURT: Each side on the
17
       hypothetical negotiation date.
18
                     MR. SNYDER: If they want to file
       something and Your Honor wants to accept it,
19
       that's fine, we understood this was established.
20
21
                     THE COURT: I said that my ruling
22
       was tentative. The issue has not been briefed,
23
       I'll consider four pages from each side by 8
24
       o'clock tomorrow morning.
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1
                     MR. SNYDER:
                                  Thank you, Your
 2
       Honor.
 3
                                 Thank you, Your Honor.
                     MR. HAWES:
 4
                     THE COURT: All right. Now there
 5
       is the issue of the order of the steps.
 6
       quess I asked plaintiff whether this issue
 7
       wasn't conceded at the Markman hearing in the
8
       exchange that's cited by Google. The Court said
 9
       well, you would say that on that one step G has
10
       to be done after step F, right, and Mr. Spears
11
       responds, well, yes, I mean clearly step G has
12
       to be done after step F. So how do you get
       around that?
13
14
                     MR. SPEARS: I think we simply
15
       look at the plain language of step G. Step G
16
       says what portion --
17
                     THE COURT: But I'm not
18
       misinterpreting what was said.
19
                     MR. SPEARS: Exactly, you're not
20
       misinterpreting what was said. I was speaking
21
       generally. There are portions of step F that
22
       must be done before step G is entered into and
23
       it is clearly set forth in the text of step G
24
       where it says repeating step F dividing the
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1
       sections with the smaller sections until every
 2
       section has the desired image resolution and no
 3
       higher image resolution data is available.
                                                     So
 4
       step G tells you exactly what needs to be
 5
       completed in step F and namely it's the dividing
       of sections into smaller sections until the
 6
 7
       smaller sections have the desired image
8
       resolution, so it's right there in step G.
 9
                     THE COURT: In figure 3 of the
10
       patent, what am I looking at here? Is 17 the
11
       intersection of these two lines that are labeled
12
       17, is that the field of view?
13
                     MR. SPEARS: The lines
14
       intersecting 17.
15
                     THE COURT: On figure 3, line 17,
16
       that's the field of view; right?
17
                     MR. SPEARS: I believe that would
18
       be -- I believe that would include the field of
19
       view.
20
                     THE COURT: And what this is
21
       showing is the area of interest being dividing
22
       and subdivided again; right?
23
                     MR. SPEARS: That's correct, Your
24
       Honor.
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1
                     THE COURT: And the reason that
       the rest of the grid isn't subdivided is because
 2
 3
       that's not an area of interest?
 4
                     MR. SPEARS: That's correct.
 5
                     THE COURT: Showing only the area
       of interest being subdivided?
 6
7
                     MR. SPEARS: That's correct.
8
                     THE COURT: I'm going to rule that
 9
       step G has to be performed after step F. I
10
       think you have conceded that point and I think
11
       it's too late to take it back. That's the
12
       ruling on that.
13
                     Now as to the order of other
14
       steps, I don't understand what the significance
15
       of that is. That really hasn't been briefed.
16
       If that issue comes up, I can address it at that
17
       time. I'm only resolving now that step G has to
18
       be performed after step F.
19
                     MR. SPEARS: Understood.
20
       I'm up here, one other unrelated point that I
21
       would like to raise. We have an agreement with
22
       respect to how certain exhibits are going to be
23
       used during the course of this trial. It
24
       pertains to source code exhibits and it pertains
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to very voluminous exhibits like spreadsheets.

The protective order is fairly restrictive with respect to what we can do with source code, and in light of those restrictions, what we would like to do is have the witnesses testify only as to highly selected and redacted versions without the actual exhibits in the courtroom, and that after that testimony, we would move entry into evidence of the actual source code exhibits notwithstanding that they are not physically present in the courtroom, ACI I believe agrees to that.

MR. SNYDER: We did agree to that,
Your Honor. So to describe how this would
practically work, the witness binders that we
hand out before the examinations would not
include the full printed copy of either the
source code or voluminous exhibits. After, when
they're moved into evidence and they're provided
to the Court, the source code would be provided
in sealed envelopes to protect its
confidentiality. And the voluminous exhibits
would be handled as we already agreed, supplied
to the jury on a locked computer and submitted

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on a CD-ROM.
1
 2
                     THE COURT: Okay. By agreement
 3
       that will be done.
 4
                     MR. SNYDER: Okay. Thank you,
 5
       Your Honor.
 6
                     MS. WILLIAMSON: Your Honor, may I
7
       be heard, just to peculiar? I understand the
8
       Court's ruling with respect to limiting the
9
       ordering to Step G being required to occur after
10
       Step F, but counsel, I think gave a
11
       construction, certainly a new construction of
12
       Step G and I want to make sure that's not the
13
       Court's ruling. Step G clearly says repeating
14
       Step F. That means all the steps of Step F.
15
                     THE COURT: Yes, that's correct.
16
                     MR. WILLIAMSON: Okay. Thank you,
17
       Your Honor.
18
                     THE COURT: Okay. Is there
19
       anything else we need to deal with before we
20
       begin?
21
                     MR. SNYDER: Nothing further from
22
       the Defendants, Your Honor.
23
                     MR. PARTRIDGE: Nothing from the
24
       Plaintiff, Your Honor.
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1
                     THE COURT: Okay. We're still
 2
       waiting for three jurors, so I think we'll
 3
       recess until the main jurors arrive.
 4
                     (Short recess.).
 5
                     THE COURT: I think all the jurors
       are here, so we'll start a couple minutes early.
 6
7
                     (Jury enters.)
8
                     THE COURT: Good morning, members
9
       of the jury. We'll take care of your lunch
10
       orders at the break to make sure to get you your
11
       lunch the way you want it. Be seated please.
12
       Mr. Partridge, call your next witness, please.
13
                     MR. PARTRIDGE: Yes, Your Honor.
14
       We call Mr. Axel Schmidt.
15
                              AXEL SCHMIDT,
16
                     the deponent herein, having first
17
                     been duly sworn on oath, was
                     examined and testified as follows:
18
19
                     MR. PARTRIDGE: Your Honor, if we
20
       may approach with the witness notebook?
21
                     THE COURT: Yes.
22
      BY MR. PARTRIDGE:
23
                 Q. Good morning, Mr. Schmidt.
24
                 Α.
                     Good morning.
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1 We have an interpreter available 2 for you, Ms. Weisner, who is standing next to 3 you. If you have difficulty with my questions 4 or any questions you hear this morning and want 5 them translated into German, please ask her to do so. I just ask that you have the entire 6 7 question translated if you have a question. 8 Α. Okay. 9 Q. How do you feel about testifying 10 in English today? 11 I'm a bit nervous today, because I 12 mean it is not my native language, but I will 1.3 try my best. 14 Q. You testified in German at your 15 deposition and you're testifying in English 16 today. Why the change? 17 I was not quite happy with the 18 situation at the deposition because these were 19 not really my words that were translated and I 20 prefer to try it in English this time. 21 Very well. What's your highest 22 level of education? 23 Highest level of education is a 24 degree in computer science, which is similar to

1 a bachelor. 2 Q. How did you get interested in 3 computers? 4 My first contact with computers 5 was at school, the 11th grade, so when I was 16, 6 17. 7 Q. You may want to move the 8 microphone over just a little bit, make it 9 easier for people to hear. 10 A. Better? 11 Q. Yes. Did you take courses in 12 computer science? 13 A. Yes, I take courses at school and 14 later at university, so computer graphics, 15 computer vision courses. 16 Q. Have you read about computer 17 graphics as well? A. Yes, I read a lot about computer 18 19 graphics, so I was really excited about this 20 topic and wanted to know everything about it and 21 read a lot of books. I have quite a nice 22 library. 23 Q. Have you taught in the area of 24 computer graphics as well?

1 Yes, I taught computer graphics at 2 University of Art in Berlin. 3 Q. Prior to graduating from the 4 university, did you do work in the area of 5 computer graphics? 6 Yes, I did a lot of work. So some 7 projects with some installations, I took part in 8 some exhibitions and I remember my first 9 commercial product was for a TV show, a game 10 show. 11 Who is your current employer? Q. 12 My current employer is HERE, a 13 company called HERE, so it's formally know as 14 Nokia HERE. 15 What do you do there? I am developing the search 16 17 software, I'm a senior manager of search 18 software. 19 Do you have other people reporting 20 to you? 21 Yes. My team is about thirty-five Α. 22 people. 23 Would the jury perhaps know Q. 24 something about HERE's products? Can you tell

1	us a little bit about that and put it in
2	context?
3	A. HERE first producing maps, street
4	maps. So four out of five navigation systems
5	using our map data, so we're producing the maps
6	and street maps. And we also are developing a
7	navigation software for cars and smart phone
8	devices. Maybe you know these application HERE,
9	iPhone and Android.
10	Q. Prior to working for HERE and
11	Nokia, where did you work?
12	A. Prior?
13	Q. Prior to HERE and Nokia, where did
14	you work?
15	A. Prior to HERE and Nokia, I worked
16	for Gate 5.
17	Q. What was Gate 5?
18	A. Gate 5 is a spinoff of Art+Com
19	founded in the year 2000.
20	Q. What did you do before Gate 5?
21	A. Before Gate 5 I worked for
22	Art+Com.
23	Q. From what time period?
24	A. I started at Art+Com in '92,

around '92.

- Q. When did you leave?
- A. I left in the year 2000.
- Q. During that period of time from '92 to 2000, what was your role in general at Art+Com?
- A. Oh, I had different roles at

 Art+Com. So when I started as a student at

 Art+Com, later I was a software developer and at

 the end I was responsible for the software

 development at Art+Com.
- Q. What did you get started with at Art+Com when you first began, how did you get started there?
- A. I remember when I joined Art+Com as a student it was a funny situation. So I came in and everybody already had a computer there and I didn't have one. And at the same time they arrived with huge box, huge like a refrigerator. And when we unboxed this, this was the Silicon Graphics reality engine and somebody said why don't you take this as your computer. And then I started on this very nice Silicon Graphics computer as a student it was

1 very nice. I had the biggest computer in the 2 company. 3 Q. Was there a point in time when you 4 began working on the T-Vision project? 5 A. Yes, I worked on the T-Vision 6 project. 7 Q. What was your role on the T-Vision 8 project? 9 So I was working on the rendering 10 part, so the part that visualized the data on 11 the screen, that was my part, the realtime 12 rendering. 13 Q. You have a witness notebook in 14 front of you. I'm going to refer to some 15 exhibits in the witness notebook and if you would like to look at the exhibits in the 16 17 notebook, that's fine, but I'm also going to put 18 some up on the screen. 19 Did you prepare some 20 demonstratives for purposes of your testimony 21 here today? 22 A. Yes. 23 Q. I would like to put up PTX 1. Do 24 you recognize this document?

1 Yes. This is our patent. Α. 2 Q. Do you understand that this is the 3 '550 patent that is involved in this litigation? 4 Α. Yes. 5 Are you listed as an inventor? Q. Yes, I'm listed as an inventor. 6 7 Are you familiar with this patent? Q. 8 No, I'm not familiar with this 9 patent. Fifteen years ago since I left Art+Com, 10 and I haven't read the patent. 11 So it's been fifteen years since 12 you were at Art+Com and were familiar with this, 13 is that what you're saying? 14 A. Yeah. 15 Do you have an understanding as to 16 what Art+Com projects are the subject matter of 17 the '550 patent? 18 Yeah. The patent is about our 19 T-Vision product we developed end of '95. 20 Q. I would like to talk a little bit 21 about the T-Vision product. What was the 22 computer, or the graphics computer you were 23 using for that project? I said product, I meant 24 project.

1 We used Silicon Graphics computer. Α. 2 Q. Why was that? 3 We use Silicon Graphics computer Α. 4 because they were the fastest computer for 5 realtime graphics that were available at the 6 time in the market. 7 Q. At this point I would actually 8 like you to look at one of the physical exhibits in your notebook. Would you turn to PTX 299B 9 10 which is an English language translation of PTX 11 299A. Do you have that in front of you, PTX 12 299B? 13 A. Yes. 14 Great. What is this document? 15 This is one of our milestones we 16 produced for our founder, Deutsche Telecom, at 17 that time for this project. 18 Q. Approximately what time period was 19 this document? 20 A. It looks like '95. 21 Would you turn to -- we'll put it 22 up on the screen. This will make it easier for 23 you. I'm referring to page 87 of the document, 24 so if you want to look at the physical exhibit,

1 you may. Do you see the slide in front of you? 2 Α. Yes. 3 This is one of the pages of the 4 milestone report. What is this slide 5 describing? I think we enlarged it for you a 6 bit. 7 This describes the idea we had to Α. 8 start a new T-Vision from scratch, because the 9 problem was with our demonstrator we used so 10 far, this was more like a research project, so 11 we tried something out, but the code base was too bad, so we were not able to extend new 12 13 functionality to this project because it was 14 completely unstable sometimes and so we decided 15 to start a new system from scratch, rewriting 16 everything. Q. And this was in late 1994? 17 18 Yeah, this was late 1995. 19 What were the major problems you 20 encountered with what you were doing prior to 21 this? 22 We had several problems. 23 remember, so we had the first problem we had was 24 the limited texture memory on SGI machines we

had at that time and we had a problem with the number space of floating points.

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- Q. I'd like to take those one at a time and we've already had some testimony on it, so we'll hopefully be able to fly through this a bit. What was the texture memory problem?
- So the texture memory problem was something we had to solve at the very beginning, because so texture memory, it's a very special memory. It's fast, it's very expensive at that time and it's necessary to put the satellite images on top of the geometry, so if you want to see satellite images on the screen in realtime on the topography, so you need this texture memory. So on one hand we had a data base of about 10 or 20 gigabyte of satellite images and then we had these 64 megabyte of texture memory, so this does not fit. And we had to find a solution to use the huge amount of satellite images with this small amount of texture memory. So I developed a mechanism to use, to virtualize the texture memory so that we have a three-level texture paging from hard drive to main memory and then from main memory to texture memory. So

that for the renderer it looks like this more or less unlimited texture memory but internally it was paged between these three levels.

- Q. How did this relate to realtime capability?
- A. This was -- this was a cull functionality for rendering the earth in realtime, otherwise it's not possible.
- Q. Did the SGI machine that you were using for running the demonstrator have a capability of doing this on its own?
- A. No. This was not, not available at the time.
- Q. As to the floating point number problem you mentioned, what exactly is that?
- A. Floating point issue is another thing. So the SGI machines had just 32 bits for storing floating point numbers and to address all the coordinates we had in our world. And if you want to fly from outer space down to details more than a meter or so, if you have some buildings on top of the earth, so the number space is not enough, you run out of these bits, of these 32 bits, so objects start to jiggle and

dancing and so this is a problem we had.

- Q. Was this problem apparent to you when you started the project and while you were working on the project in the first couple of years?
- A. No. We were not aware of this problem, we just mentioned it when we started the system for the first time, we saw these dancing polygons there.
 - Q. How did you solve the problem?
- A. We solved the problem with -- so maybe I have to explain a bit the problem. So it's a bit -- so it's like if you have a city, let's say you have a city with 7-digit phone numbers and so you have -- or with 7-digit of phone numbers and so the city is growing and you run out of phone numbers, so -- and you don't want to add additional digits, so what you do is you start introducing a new area code as a new origin for a new area and then you have a new number space, you can give out new numbers. So and this is basically what we did, so we introduced a new origin to have enough numbers available to render the details we want to

1 render. And this we do dynamically. So we 2 introduced this dynamic coordinate system for 3 each frame, we calculate the optimal position 4 for this origin so that we have enough bits 5 available for floating point, so to render the 6 scene. 7 Q. Was this problem complicated by 8 the fact that the user was moving? 9 MR. SNYDER: Objection, Your 10 Honor. Leading. 11 THE COURT: Overruled. 12 BY MR. PARTRIDGE: 13 Q. Please, does -- was this 14 complicated in the situation where the user was 15 moving? 16 Yes, this was complicated because 17 we have to recalculate for every frame when the 18 user was moving. 19 Q. I'd like to turn to another 20 Exhibit, PTX-300A and B, which is I believe 21 another milestone report. I'm going to put a 22 slide up to make it easier for everyone. And 23 this is a slide from the first page of Exhibit 24 300B. What is Exhibit 300B?

1 This is our milestone report. The 2 first milestone report from '96 for the new 3 T-Vision project that we developed at that time. 4 I'd like to turn to Page 17 of 5 300B and I think we have a slide on that. What are you describing on this page? 6 7 Here it's a description of the 8 project status of the new T-Vision product 9 development, so we described that we had started 10 the work and that we decided to use a platform 11 for this, so the decision was made that we 12 develop T-Vision on top of a platform that we 13 can also use for other projects within Art+Com, 14 so that we don't just, don't use it only for 15 T-Vision, also for other projects, because it's 16 platform Y15. 17 Q. And approximately when did that 18 development period start? 19 This start end of '95 and 20 continued in 1996. 21 I'd like to change the subject 22 just a bit. Have you heard of the idea of 23 spatially distributed data sources? 24 Sorry, I didn't hear the question.

1 In connection with the T-Vision 2 project -- I'm sorry, I should move my 3 microphone a little bit. In connection with the T-Vision 4 5 project, have you heard of an idea called spatially distributed data sources? 6 7 Α. Yes. 8 When do you believe that you had 9 the idea of spatially distributed data sources? 10 So, I mean we had the vision of Α. 11 the spatially distributed data sources from the 12 very beginning, so this was an idea we had, 13 yeah. 14 If you had the vision of this from 15 the very early stages, why didn't you do 16 anything with it in those early stages? 17 So it was not so easy. I mean, it 18 was a bigger problem to solve, and we simply 19 didn't have the time at the first stage. We had 20 this demonstrator, as I said, this was for 21 everything new and we handled it like a research 22 project. We were happy when we had the earth on 23 the screen and everything was working realtime, 24 and we dealt with it at sometimes, but this

complex problem of distributed databases was not 1 2 solved. 3 Q. Did this demonstrator ever, was it 4 ever used to request data from spatially distributed data sources? 5 6 A. No. It was technically not 7 possible. 8 Why was it technically not Q. 9 possible? 10 A. Because we hadn't implemented 11 this. I would like to talk about the 12 0. 13 conference called Siggraph '95 conference. Are 14 you familiar with something called Siggraph '95 15 conference? 16 Yes, I'm familiar. Α. 17 Did you attend that conference? Q. 18 Yes, I attended Siggraph '95. Α. 19 Did Art+Com exhibit something at Q. 20 that conference? 21 Α. Yes. We showed our demonstrator 22 at Siggraph '95. 23 O. And that demonstrator had the 24 T-Vision software that you had available at the

1 time? 2 A. Yes. 3 Did the demonstrator request data 4 from a plurality of spatially distributed data 5 sources that you used at the Siggraph '95 6 conference? 7 Α. No. 8 Q. And why was that? 9 No, this was technically not Α. 10 possible. It was a demonstrator we used at 11 Siggraph '95. So we start the data on the local 12 hard drive. 13 Q. Did the demonstrator use a network 14 at Siggraph '95? 15 No. The demonstrator has not used a network at Siggraph '95. 16 17 Q. Was a network available at 18 Siggraph '95? 19 Sure. I mean, every booth had a 20 network connection there, yeah, this was 21 available. 22 Q. If you were to assume that 23 computer you were using was plugged into the 24 network and you were running a T-Vision

1 software? 2 Yeah, sure the computer was 3 connected to the network. 4 If you unplugged the computer from 5 the network, what would happen with respect to the operation of T-Vision software? 6 7 A. Nothing would happen. I mean, the 8 software was running like before because, I 9 mean, the data came from the local hard drive. 10 Q. Do you recall if Art+Com 11 distributed any materials at Siggraph '95? 12 No, not to my knowledge. 13 Do you recall seeing this document 14 that I'm about to put up on the screen at 15 Siggraph '95, DTX 1065? Do you see it on the 16 screen? 17 Α. Yes. 18 Do you recall seeing this document 19 in this form at any time prior to your 20 deposition in this case? 21 No, I don't recall. 22 Do you recall seeing this document 23 in this form or any other form including a 24 CD-ROM at Siggraph '95 itself?

1 Α. No. 2 I would like to turn to another 3 exhibit which is PTX 304B which is the English 4 language translation of 304A. Do you have that 5 up in front of you? You can see it on the screen, Mr. Schmidt. What is PTX 304B? 6 7 This is an E-mail I wrote to the whole Art+Com team after the exhibition in San 8 9 Jose which was the 50th anniversary of ACM. We 10 were invited, and this was the first time when 11 we showed our new T-Vision product at that exhibition, '97. 12 13 I'm sorry, please complete your 14 answer. I'm sorry. 15 I'm ready. 16 Okay. Very good. The product 17 that you exhibited at this particular conference was different than the demonstrator? 18 19 Yes. As I said, so this was the 20 first time we showed the new Y50 T-Vision 21 system. 22 Q. What was the purpose in your 23 sending this E-mail? 24 Α. I wanted to say thank you to the

1 whole team at Art+Com because they worked quite 2 -- I mean, at that time, already a huge team of 3 people contributed to this product. And so I 4 just wanted to say thank you because this was 5 hard work. And so we had a very good feedback 6 from the audience. I mean, we were even visible 7 at ABC in prime time, so this was a big success 8 for us, this exhibition. 9 The software that you used at this Q. 10 particular exhibition at the ACM conference, did 11 it have the capability of working with spatially 12 distributed data sources? 13 MR. ALMELING: Objection, Your 14 Honor. Leading. 15 THE COURT: Overruled. 16 BY MR. PARTRIDGE: 17 Q. You can answer the question. Did 18 you hear the question? Do you have it in mind? 19 Yes, I understood the question. 20 So as I said, this Y50 system was, 21 we had the capability to use spatially 22 distributed data sources. Even though we hadn't 23 used it at this exhibition, technically it was 24 possible, the database was a complete rewrite

1 and this was prepared for using data sources 2 that were distributed? 3 Q. I would like to switch topics 4 again and talk a little bit about SGI. Do you 5 remember working with people at Silicon 6 Graphics? 7 Α. Yes. I remember some people at SGI, yes. 8 9 Who do you recall? Q. 10 I remember Victoria Han. She was Α. 11 someone managing the demo center or covered 12 briefing center at Mount View. And Michael 13 Jones, he was heading the performer team. 14 Performers, the graphic library from SGI we used 15 for T-Vision. 16 Q. Was there a time when you worked 17 at the facilities of SGI? 18 A. Yes. We worked at SGI. They 19 invited us in the summer of '95 before one of 20 the exhibitions we had in the US, and they 21 invited us for a couple of days. We worked on 22 the machines at the demo center. 23 While you were there, did you 24 discuss what you were doing with anyone at SGI?

1 Yes. We discussed -- of course we 2 showed our system and they wanted to have the 3 system in that demo center and present to 4 potential customer. And I showed the system to 5 Victoria Han of course and also Michael Jones. Q. Did Michael Jones say anything to 6 7 you about the T-Vision system when he saw it? 8 MR. ALMELING: Objection, Your 9 Honor. Hearsay. 10 THE COURT: Overruled. 11 You may answer the question. 12 Yes. So I mean, I remember his 13 reaction, he was really blowing away. And he 14 said, wow, this is really something, my boss 15 really wants it from me. And I said this is not 16 possible. And so he was really, really very 17 excited about seeing what we did. 18 That was your perception of the 19 interaction? 20 That was my perception. Of course I was very proud, of course, about the feedback 21 22 from him, because he was heading this performer 23 library. It was one of the graphics gurus at 24 that time, so, yeah.

1 Did you ever speak privately with 2 Mr. Jones? 3 I met him once. So he invited me Α. 4 to his desk, it was when we were at the demo 5 center, and we had a talk at his desk about, of course, our products, what I think, what I did 6 7 on top of the performer library to enable this 8 T-Vision system and he explained some details 9 about the upcoming versions of performer. And I 10 remember he had a very nice Indigo on his desk. 11 It was a brand-new machine at that time. 12 What did you tell him about what 13 Art+Com was doing in connection with T-Vision 14 that you recall? 15 I explained to him how I solved 16 this texture paging problem, which was the 17 biggest issue at that time. 18 Do you remember exchanging e-mails 19 with Mr. Jones in that general time period? 20 Yes, I exchanged several e-mails 21 with him. 22 I'd like to pull up PTX-298A and B 23 and this is the front page of 298B, which again 24 is the English language translation of 298A.

1 What is this document? 2 This is the third milestone report 3 we produced to Deutsch Telecom in June '95. 4 Does this milestone report include 5 copies of e-mails that you exchanged with Mr. 6 Jones? And to answer that question, maybe I 7 should help you out as opposed to reading the 8 document. 9 Α. Yeah. 10 If you turn to Pages 69 through 70 11 of the document and we'll put that up on the 12 screen for you. 13 Α. Okay. 14 To make it easier, are these 15 e-mails that you exchanged with Mr. Jones? 16 Yes, these are e-mails. 17 Okay. I'd like to look at I think Q. it's the bottom, it's the bottom e-mail first. 18 19 What are you telling Mr. Jones in the highlighted portion? 20 21 I'm talking about this three-level 22 texture paging. I explained what we have done 23 and then a bit about these asynchronous data 24 base paging and other stuff we had to do on top

of his Performer library to enable these realtime T-Vision system.

- Q. You appear to be making a request in here related to Performer 2.0.
 - A. Yeah, I was asking -- sorry.
 - Q. Go ahead.

- A. Yeah, I was asking about a beta version of the Performer 2.0 library because what we were using for the demonstrator was Performer 1.2. So as I said, I had to do something on top of this library and I was asking if this is -- if I can get an early access to a new version.
- Q. And what did Mr. Jones tell you in response? Put it back up, please. There we go. Okay. We have it up on the screen.
 - A. Yep.
 - Q. What did he tell you in response?
- A. He said yes, your project sounds wonderful as a candidate for this beta program and he's already asking on which media we want to have it. But it's a bit too early because it's still in the alpha stage, but of course I was very happy to be in this beta program for

```
1
       the Performer version.
 2
                     MR. PARTRIDGE: Thank you. Pass
 3
       the witness.
 4
                     MR. ALMELING: Your Honor, may we
       approach the witness with notebooks?
 5
                     THE COURT: Yes.
 6
 7
                     MR. ALMELING: Your Honor, may I
8
       proceed?
9
                     THE COURT: Yes.
10
      BY MR. ALMELING:
11
                 Q. I'd like to begin by talking about
12
       a document that you discussed with your counsel,
13
       specifically exhibit 298B, which you have in
14
       front of you that I'd also like to place on the
15
       screen.
16
                 Α.
                     Okay.
17
                     Specifically I'd like to place on
18
       the screen the third page, which is 16803. Now
19
       the date of this document is dated for the time
20
       period October '94 through June '95. That's
21
       correct, right?
22
                 A. Yes.
23
                 Q. And this --
24
                 Α.
                     May I? What is this document
```

1 about? 2 Q. You just finished discussing this 3 document with your counsel. This is Exhibit 298B? 4 5 Do I have it here in my notebook? 6 Q. It was in the notebook that you 7 were discussing with your counsel. 8 Α. Okay. 9 It's that last one that you were Q. 10 talking about. A. Yeah. 11 12 Q. I'm going to place it on the 13 screen, the one we're going to be talking about. 14 A. Yeah. 15 This document covers the time period October '94 to June '95, correct? 16 17 A. Yeah, that's correct. 18 If you look a little bit further 19 down on that page under the authors, you are 20 named as one of the authors on this document, 21 right? 22 A. Yeah. 23 Q. And this document was published 24 about June 2005, right?

1 Α. Yeah. 2 Q. Okay. I'd like for you to turn a 3 couple pages forward in your notebook and I'll 4 pull it up on the screen, specifically 16806. And under first section 1.1 is a sentence. 5 first sentence reads, quote, the fact that, with 6 7 today's technology, the photo realistic realtime 8 visual display of a distributed data base of 9 unlimited size is feasible and can be considered 10 to be the most important knowledge gained in the 11 course of the project to date. The project in 12 this sentence refers to the ACI T-Vision 13 project, correct? 14 Yes, we were talking about the 15 T-Vision project. 16 And using today's technology, a 17 distributed database of unlimited size is 18 feasible. Today's technology refers to today, 19 which as of the date of this document is June 20 2005, right? 21 Yes. As I said, I mean we had the 22 distributed data base, that's correct. 23 I said 2005. I think you and I 24 understood we were talking about 1995 when I

1 said 2005, yes? 2 Α. Yes. 3 I'd like to talk a little bit more 4 about your testimony about rendering and 5 computer graphics description? 6 Α. Yes. 7 You're familiar with a concept of 0. 8 a quadtree, correct? 9 A. Yes. 10 A quadtree is a data structure 11 model of a representation of data; is that 12 right? 13 Α. Yeah. 14 And it's similar to a family tree 15 where you have a parent and a child and then 16 maybe grandchildren and so on. You're familiar 17 with a family tree? 18 I'm familiar with a family tree, 19 but a quadtree is a bit different. The nice 20 thing with a quadtree is it's always divided 21 into four parts, so this is very simple data 22 structure, so it's very easy to use and very 23 easy to address a single tile in this quadtree. 24 A family tree might be a little bit different.

```
1
                 Q. A quadtree is not the only type of
 2
       a tree structure for a data structure, is it?
 3
                     Sorry, I didn't hear the question.
                 Α.
 4
                     The quadtree, that's not the only
 5
       type of a tree data structure that exists,
 6
       right?
7
                 Α.
                     No, there are --
8
                 Q.
                     You're familiar with a binary
9
       tree, right?
10
                 A. Yes.
11
                 Q. A binary tree has two
12
       subdivisions, correct?
13
                 A. Yes, always just two.
14
                     And a quadtree, as you mentioned,
                 Q.
15
       quad or four has four subsections, right?
16
                 Α.
                     Yes.
17
                 Q. You're familiar with an octree,
18
       aren't you?
19
                 Α.
                     Yes.
20
                     An octree, oct or eight, has eight
21
       subdivisions, correct?
22
                 A. Right.
23
                 Q. People have been using quadtrees
24
       and binary trees and octrees to store data for
```

1 decades, haven't they? 2 Α. Yes. We had to use octree at 3 Art+Com for other projects, yes.. 4 And people have been using 5 quadtrees and binary trees and octrees to store geographic data since the time before you filed 6 7 for a patent in 1995, correct? 8 We used the quadtree for the 9 T-Vision project, yes. 10 Q. My question was slightly 11 different. Before you filed for a patent people 12 had been using quadtrees to represent data, 13 correct? 14 A. Yes. 15 And before you filed for your 16 patent, people had been using quadtrees to store 17 data in geographical information systems, 18 correct? 19 At that time I was not aware of 20 this, I hadn't seen any systems. I don't 21 remember systems that use quadtree data 22 structure. Might be possible, but I don't 23 remember any of these systems. 24 Q. So you weren't aware of any

```
1
       systems before 1995 that used a quadtree to
 2
       store geographic data; is that right?
 3
                A. No, I don't think so.
                Q. Okay. You didn't invent the idea
 4
 5
       of using a quadtree to store geographic data,
 6
       did you?
 7
                     Sorry, again, can I hear the
8
       question again?
9
                Q. Sure. You did not invent the idea
10
       of using a quadtree to store geographic data,
11
       correct?
12
                A. Well, this was not my invention, I
13
       think.
14
                     In computer graphics people use
                Q.
15
       polygons to represent images, correct?
16
                     Sorry, polygons to represent
17
       images?
                Q. You're familiar with using
18
19
       polygons to draw images in computer graphics?
20
                    Polygons I use to draw geometry,
21
       not images.
22
                Q. Correct. And drawing geometry
23
       allows images to be displayed to screen?
24
                A. In the end it will be an image on
```

1 the screen, sure, when it's projected to the 2 screen, yes. 3 Q. And you're familiar with the term 4 polygon grid model, correct? 5 Α. Polygon grid model, yes, this is 6 when you draw around something, you create a 7 grid of polygons, yeah. You did not invent the idea of 8 Q. 9 using a polygon grid model, correct? 10 Α. No. 11 I want to talk about the field of 12 geographic information systems, sometimes it's 1.3 known as GIS. You're familiar with GIS; 14 correct? 15 Yes, I know the term. The field of GIS relates to using 16 17 computer systems to store, display or to do 18 other things with geographic data; correct? 19 Α. Yes. 20 And you're familiar with the term 21 virtual camera in the context of GIS systems; 22 correct? 23 Virtual camera, what do you mean 24 by virtual camera?

1 Ο. You have not heard the term 2 virtual camera? 3 I have heard the term virtual 4 camera, but it can describe different things. 5 Camera position in the scene. Of course it's a camera. What is a virtual camera? What do you 6 7 mean by this? 8 So a virtual camera is a camera 9 that allows the software to replicate the real 10 world experience of a camera, you're familiar 11 with that term virtual camera? 12 This is a virtual camera, in the 13 scene it's camera position, you can call it a 14 virtual camera. It's like a camera, you can 15 define your point and you hit a view and you 16 detect a visual parts of the screen which would 17 be displayed on the screen. 18 Determining a field of view for a 19 screen, that had been used before 1995 when you 20 filed a patent; correct? 21 Α. Yes. 22 You did not invent the idea of 23 using a field of view in a computer graphics 24 system?

1 Α. No. 2 And you didn't invent the idea of 3 using a field of view in a geographic 4 information system; correct? 5 Α. No. I would like to talk about coarse 6 7 to fine rendering which I presume you're 8 familiar with, a type of rendering of going from 9 a coarse image to a finer image. You're 10 familiar with coarse to fine rendering; correct? 11 Α. Yes. 12 There are various ways of doing 13 coarse to fine images, there is not just one; 14 correct? 15 Sure, there are different -- yeah. 16 And you did not invent every 17 possible way of using a coarse to fine 18 rendering; correct? 19 I mean, part of our invention is 20 the way we zoom in from -- seamless zoom in from 21 outer space counsel to the details that are on 22 earth, down to meters, using the Quadtree data 23 structure. 24 Q. My question was did you invent

1 every possible way of going from a coarse image 2 to a fine image? 3 A. Every possible way? No. Q. I would like to move on and talk 4 5 about Siggraph which you discussed with opposing 6 counsel. Siggraph refers to a conference of 7 computer graphics; correct? Siggraph is a conference and 8 9 exhibition for computer graphics. 10 And it's held every year? Q. 11 Α. Sorry? 12 It's held every year? 13 Α. At that time, yes, it was an 14 annual conference and exhibition. 15 Just so that we're all clear, when 16 we say Siggraph '95, it means the Siggraph 17 conference in 1995, that's your understanding; 18 correct? 19 Yes, Siggraph conference and exhibition '95, this is correct. 20 21 And you attended that conference? 22 We attended the exhibition part of Α. 23 this. 24 And you demonstrated the T-Vision Q.

1 project at that conference? 2 A. We demonstrated T-Vision, yes. 3 Q. And T-Vision is a computer 4 visualization system so you demonstrated 5 T-Vision on a computer; correct? 6 Yeah, we demonstrated at Siggraph 7 '95 our T-Vision demonstrator at the exhibition. 8 That computer that you 9 demonstrated T-Vision on, that was connected to 10 the network; correct? 11 A. As I explained before, the 12 computer, I'm sure the computer had a network 1.3 connection because every computer, every booth 14 there at the exhibition got a network connection 15 provided by the exhibition. And we really 16 connected the computer to read our E-mails. 17 I have a question about Siggraph 18 '95, it's about SRI TerraVision. ACI, they had 19 a booth that you were standing in and showing the T-Vision project; correct? 20 21 Α. Yes. 22 Across the aisle from you was an 23 entity called SRI International; right? 24 I have heard about this, yes.

1	Q. And they were directly across the
2	aisle from you in the convention center at
3	Siggraph '95, weren't they?
4	A. I don't remember how we were
5	placed there or so, but yes, I remember the SRI
6	was also there, yes.
7	Q. Mr. Ang, if you could please pull
8	up PTX 1, and specifically the second page.
9	On the left, this is a copy of a
10	patent that you looked at a couple of minutes
11	ago. And counsel highlighted the inventors and
12	he highlighted your name. I would like to talk
13	about the other names on there. You have three
14	co-inventors on the '550 patent; correct?
15	A. Yes.
16	Q. You were at Siggraph 1995;
17	correct?
18	A. You.
19	Q. You, Mr. Schmidt, were at Siggraph
20	' 95?
21	A. Yes, I was at Siggraph 1995.
22	Q. And you saw SRI TerraVision at
23	Siggraph 1995?
24	A. I don't remember seeing SRI at

1 Siggraph 1995. Even though they were somewhere 2 around, and I know from my colleagues they have 3 seen this, but I don't remember seeing it. As I 4 said, we had this demonstrator and it was a very 5 unstable system and I had a lot to do there, so I worked overnight to get the system running and 6 7 I didn't have the time to walk around and look at the other exhibits. 8 9 Q. But you talked to your 10 co-inventors about SRI TerraVision system, 11 didn't you? 12 Α. They might have told me something, 13 yeah. 14 Mr. Mayer, another one of your inventors, he told you about SRI TerraVision at 15 Siggraph '95, didn't he? 16 17 It's possible. I don't remember 18 the details, but it might be possible, yes. 19 Joachim Sauter is another Q. 20 inventor, he was also at Siggraph '95 with you? 21 Α. Yes. 22 And he told you about SRI Q. 23 TerraVision, didn't he? 24 MR. PARTRIDGE: Objection, Your

```
1
       Honor. Counsel is testifying rather than asking
 2
       questions. It's a 103(b) objection.
 3
                     THE COURT: Overruled.
                     I don't remember.
 4
 5
                     Gerd Gruneis, he was with you, he
 6
       was with you at Siggraph '95; correct?
7
                Α.
                     Yes.
                     And he told you about SRI
8
                 Q.
9
       TerraVision at that conference; correct?
10
                 A. I don't remember.
11
                 Q.
                     In 2005 you were deposed in
12
       Germany. Do you recall that?
13
                Α.
                     Sorry, can you repeat the
14
       question?
15
                     In 2005, you were deposed in
       Germany; correct? You had your deposition taken
16
17
       in this case?
                A. In 2005? I don't remember.
18
19
                     I missed a 1 in that one. In
20
       2015, you had your deposition taken, last year?
21
                    Yes. I had a deposition last
                 Α.
22
       year, yes.
23
                     I apologize. And there was a
                 Q.
24
       court reporter present at that deposition?
```

1	A. Yes.
2	Q. And you were placed under oath?
3	A. What.
4	Q. You were placed under oath similar
5	to the oath that you took today?
6	A. Yes.
7	Q. I would like for you to turn,
8	please, in the binder that I gave you, and
9	specifically to page 196.
10	MR. PARTRIDGE: Your Honor, I
11	object to this line of questioning. There has
12	been no establishment of use for impeachment
13	purposes here, no inconsistency.
14	THE COURT: Overruled.
15	Q. Would you turn to that page?
16	A. Sorry, again, which page?
17	Q. 196.
18	A. From the
19	Q. No, the binder that I gave you
20	that had the deposition in it.
21	A. Yes, I have the page here.
22	Q. So let me ask you the question
23	again. You heard from each of your three
24	co-inventors, Mr. Mayer, Mr. Sauter, and

```
1
       Mr. Gruneis, and you obtained knowledge from
 2
       them about SRI at Siggraph '95; isn't that
 3
       right?
                     As I said, I don't remember.
 4
                 Α.
 5
                     MR. ALMELING: Your Honor, may I
 6
       please read lines 196:22 through 197:3 into the
7
       record.
8
                     THE COURT: Why don't you give the
 9
       witness a moment to review it.
10
                     THE WITNESS: Yes, I recognize.
11
                     THE COURT: You can read it into
12
       the record.
      BY MR. ALMELING:
13
14
                    "Question: You said you obtained
15
       knowledge regarding SRI from your colleagues.
       Which colleagues?"
16
17
                     End of question, to which you
18
       answered:
                     "Answer: Gerd, Pavel, Joachim."
19
20
                     Gerd refers to Gerd Gruneis?
21
                     Yes.
                 Α.
22
                     And Pavel refers to Pavel Mayer?
                 Q.
23
                 A. Yes.
24
                 Q. And Joachim refers to Joachim
```

1 Sauter, doesn't it? 2 Α. Yes. 3 Earlier today you testified that 4 you're not very familiar with the '550 patent, 5 you haven't read it in fifteen years; is that 6 right? 7 Yeah, I haven't read it after that 8 in detail. Also, I must say that the language 9 of the patent is more law language, so it's a bit hard for me to understand. 10 11 The description that you were 12 given earlier did about what you were working 13 on, that was a description of the T-Vision 14 project, it wasn't a description of the patent; 15 correct? 16 What I was describing, yes, was 17 what we had done when we developed the T-Vision 18 system. 19 I would like to talk about the 20 patent just for a minute now, and specifically 21 the patent application that you filed, or that 22 was filed on your behalf in 1996. As part of 23 that application, you filed a declaration;

24

correct?

1	A. What can you ask the question
2	maybe in different words.
3	Q. Sure. A declaration is a signed
4	written statement by you?
5	A. Okay. I got it, yes.
6	Q. You signed a declaration as part
7	of the patent application you filed in 1996;
8	correct?
9	A. Yes.
10	Q. And in that declaration, you
11	acknowledged your duty to disclose material
12	information to the patent examiner; isn't that
13	correct?
14	A. Yes.
15	Q. At the time that you signed that
16	declaration, you of course knew about the
17	T-Vision project; correct?
18	A. Sure.
19	Q. You had been working on it for
20	years?
21	A. Sure.
22	Q. You did not disclose any
23	information about the T-Vision project,
24	specifically you did not disclose any videos of

1 the T-Vision project to the patent office, did 2 you? 3 Α. No, not to my knowledge. 4 And you did not describe any 5 articles that had been written about the T-Vision project to the patent office; correct? 6 7 Yes, not to my knowledge. 8 And at that time, December 1996, Q. 9 you also knew about SRI TerraVision system 10 because it was after Siggraph '95; correct? 11 I mean, I said that my knowledge about the SRI system was very little, so I 12 13 haven't seen this. 14 Q. And the knowledge that you had 15 about SRI's TerraVision project, you did not 16 disclose that to the patent office in December 17 1996; correct? 18 A. No. 19 I want to ask a little bit about 20 your connection to the parties in this case. 21 You're a part owner of Art+Com AG, correct? 22 Α. Yes. 23 You own shares of stock in Art+Com Q. 24 AG?

```
1
                     Yes, as many others, I own around
 2
       two percent shares of Art+Com.
 3
                   In addition to Art+Com, you also
       own part of Plaintiff, correct?
 4
 5
                     I also own around two percent of
 6
       ACI.
 7
                     MR. ALMELING: No further
8
       questions, Your Honor.
      BY MR. PARTRIDGE:
9
10
                 Q. Mr. Schmidt, I'd like to clear up
11
       a few things if I may.
12
                 Α.
                     Yeah.
13
                     First of all, would you look at
14
       Exhibit 298B in your notebook and turn to the
15
       second page, excuse me, the page that's, Page 2
16
       of the document. I don't know if you're able to
17
       pull it up on the screen. Okay?
18
                Α.
                     Yep.
19
                     No, that's the wrong page.
20
       make it fast, look in your notebook at Page #2,
21
       which is ACI bates number 6803. Sorry, it's
22
       hard to see it up here. Counsel referred you to
23
       the date of this particular document, it's the
24
       next page. And the date is at the top of the
```

```
1
       document. Do you see that?
 2
                 Α.
                     Yes.
 3
                     He referred to the date of October
       15th, 1994 through June 30th, 1995?
 4
 5
                 Α.
                     Yeah.
 6
                     And to the left that says report
7
       regarding the third project phase, correct?
8
                     Yes, this is correct.
9
                     Was it possible to write this
                 Q.
10
       report on June 30th, 1995 about this phase of
11
       the project?
12
                 Α.
                     No.
13
                     So is this report written at
                 Q.
14
       sometime thereafter?
15
                 Α.
                    No.
16
                 Q.
                     I'm sorry.
17
                     Sorry, can you repeat the
18
       question?
19
                     I said it too fast. Was this
20
       report written at sometime later than June 30th,
21
       1995?
22
                 A. No.
23
                 Q. You may -- we may not be
24
       communicating.
```

1	A. Sorry.
2	Q. I had just asked you the question
3	whether this report covered this time period.
4	Remember that?
5	A. Yes.
6	Q. And then I asked you whether it
7	was possible for a report covering this time
8	period to actually be written on June 30th,
9	1995?
10	A. Now I got it. Sorry. Yes, of
11	course this covering a period that's correct
12	here. And of course, I mean possible that we
13	have written the report a bit later, sure.
14	Q. What was typical in writing these
15	milestone reports in terms of how long after a
16	project phase was completed that you wrote a
17	report?
18	A. I mean, we were computer
19	scientists and we didn't like writing these
20	reports of course, but it was necessary of
21	course to get the funding from Deutsch Telecom
22	and we were always late with this.
23	Q. The term publication was used in
24	the questions asked of you. Who did you provide

1 this report to? 2 We provide the report to? Α. 3 Yes. Who did you send it to? Q. To Deutsch Telecom, so to the 4 5 Berlin subsidiary of Deutsch Telecom. Did you send it to anyone else? 6 Q. 7 No, not to my knowledge. 8 I'd like you to pull up Page 195 Q. 9 and 196, excuse me, it's Page 196 of your 10 depositions in the notebook given to you by 11 Google's counsel. 12 Α. Yep. 13 He pointed you to an answer to a 14 question in which you identified your colleagues 15 Gerd, Pavel and Jaochim, but he didn't ask you 16 about the follow up question that completed your 17 discussion. The next question is what did they 18 tell you regarding SRI and what answer did you 19 give? 20 I don't remember in which context, 21 but I assume that they had a closer look at it 22 at some point in time. 23 And that appears on Page 197 of 24 your deposition?

1	A. Yep.
2	Q. And then he says the next question
3	is what else did they tell you about SRI's
4	TerraVision. Do you see that at lines 9 and 10?
5	A. Yep.
6	Q. And how did you answer?
7	A. I don't I don't remember
8	anything further apart from what I've already
9	said.
10	MR. PARTRIDGE: No further
11	questions, Your Honor.
12	MR. ALMELING: No further
13	questions, Your Honor.
14	THE COURT: I have one question
15	I'd like to ask of the witness to clarify the
16	record. And what is the exhibit number, Mr.
17	Partridge, of the report that you were showing
18	him?
19	MR. PARTRIDGE: I'm sorry, I
20	couldn't hear you, Your Honor.
21	THE COURT: What is the exhibit
22	number of the report that you were discussing
23	with him, the one that ended in June 30th, 1995?

```
1
                     THE COURT: With respect to this
 2
       Exhibit 298B, can you tell us approximately when
 3
       this report was written?
                     THE WITNESS: So this was the
 4
 5
       third milestone in June '95 and slightly after
 6
       this date, maybe, but later than June and also
 7
       in the time period, so it was a period of time.
8
                     THE COURT: Matter of months,
 9
       weeks?
10
                     THE WITNESS: Maybe two months for
11
       this milestone.
12
                     THE COURT: Okay. Thank you.
13
       Does counsel have any more questions?
14
                     MR. PARTRIDGE: No further
15
       questions, Your Honor.
16
                     MR. ALMELING: No, Your Honor.
17
                     THE COURT: And now is the
18
       opportunity for the jury to see if it has any
19
       questions for the witness, so each of you either
20
       write a question or pass a paper along or pass a
21
       blank piece of paper along so the courtroom
22
       deputy can collect.
23
                     Mr. Schmidt, we give the jury an
24
       opportunity to ask questions if they have any.
```

```
1
                     THE WITNESS: Okay.
 2
                     THE COURT: The jury has no
 3
       questions, so the witness is excused. Is the
 4
       witness subject to recall?
 5
                     MR. SNYDER: Yes, Your Honor.
                     THE COURT: Okay. Thank you, Mr.
 6
7
       Schmidt. For the moment you're excused. Mr.
8
       Partridge.
9
                     MR. PARTRIDGE: Yes, I'd like to
10
       offer Exhibits PTX-298A and B, PTX-299A and B,
11
       PTX-300A and B, PTX-304A and B.
12
                     THE COURT: Any objections?
13
                     MR. ALMELING: No, Your Honor.
14
                     THE COURT: Okay. The exhibits
       are received in evidence.
15
16
                     MR. PARTRIDGE: Thank you.
17
       Your Honor. Trying to preserve our time,
18
       perhaps a little too much. We would like to
19
       call Mr. Evan Parker by deposition.
                                             In this
20
       instance we need to read the deposition, do it
21
       the old fashion way, Your Honor. The video for
22
       this deposition was malfunctioned and we aren't
23
       able to play it. Parts of it for some reason
24
       didn't function when the deposition was taken.
```

```
1
       So to read the deposition into the record, we'll
 2
       ask one of my colleagues, Mr. Silliman to take
 3
       the witness stand and Ms. Michelle Eber to read
 4
       the questions that have been designated by both
 5
       sides and the answers of course for this
       individual.
 6
 7
                     THE COURT: Okay. Thank you.
8
       the jury understands, normally there's video of
9
       depositions. That's not available now, so we're
10
       going to have to read the transcript that was
11
       made from the deposition at the time.
12
                     MR. PARTRIDGE: And a brief
13
       introduction, Your Honor. Mr. Parker is a
14
       software engineer with Google. He'll testify
15
       about Google Maps with Earth and something
16
       called Globe as well.
17
                     MS. EBER: May I approach, Your
18
       Honor.
19
                     THE COURT: Yes.
20
      BY MS. EBER:
21
                     Would you state your name for the
22
       record, please?
23
                 A. Evan Parker.
24
                 Q. Mr. Parker, Exhibit 1 is a video
```

1 with the or produced in this case with bates 2 number ACI 0011187 and I'd like for you to watch 3 that video and then I'd like to ask you a few 4 questions on it, okay? For the record, it's PTX 5 142. Is that okay for the record? 6 Α. Yes. 7 Mr. Parker, do you recognize the 8 video that we just watched that's marked as 9 physical Exhibit 1? 10 A. I do. 11 Q. And what is it? 12 It was a presentation that I and 13 Janne Kontkanen gave at SIGGRAPH last year. 14 And was that an approximation on 15 how Google Maps with Earth worked as of that 16 time to your knowledge? 17 It's a very high level 18 approximation of how it works. We left out a 19 lot of detail and a lot of complexity. As you 20 can probably see from the presentation itself, it was already very complex. We had only 40 21 22 minutes to describe it, but our goal was a high 23 level overview of interest to the graphics

24

community.

```
1
                     And do you recall any of the
                 Q.
 2
       detail or complexity that you left out?
 3
                     MR. SILLIMAN: Sorry, I think we
 4
       had a mix up on the presentations.
 5
                     MS. EBER: May I approach, Your
 6
       Honor?
 7
                     THE COURT: Yes.
8
                     THE WITNESS: To some extent.
 9
       would have to refer to the code to know the
10
       differences between what we discussed and what
11
       the code actually implements.
      BY MS. EBER:
12
13
                     So are there any differences that
14
       you're aware of sitting here between the
15
       presentation and how the code actually works?
16
                     I know of many significant
17
       differences, but again, to refer to any specific
       one I would have to look at the code. I know
18
19
       that we intentionally left out big parts, a lot
20
       of complexity, a lot of details.
21
                    Okay. And can you tell me at a
22
       high level what was intentionally left out?
23
                    Again, I would have to refer to
24
       the code.
```

1	Q. And so sitting here, you have no
2	recollection of what was left out of this
3	presentation?
4	A. Again, I'd have to refer to the
5	code.
6	Q. Thank you. So Mr. Parker, do you
7	currently work for Google?
8	A. I do currently work for Google.
9	Q. And which facility do you work at?
10	A. I work in the Mountain View
11	office.
12	Q. And what is your title or position
13	there?
14	A. I'm a staff software engineer.
15	Q. So with respect to those topics
16	you're here for, as your counsel said, new
17	Google maps flow; is that correct?
18	A. Correct. That is my area of
19	expertise, Earth and the new version of maps at
20	Google.com.
21	Q. What do you recall about system,
22	the system data flow diagram slide as you sit
23	here?
24	A. I can picture in my mind several

1 boxes. The data flow is roughly from a -- from 2 a -- from the perspective of a client requesting 3 data, sending the data, requesting the data, 4 receiving the data from the client, transferring 5 the data to a web worker, decoding the data, transferring it back to the main thread, 6 7 uploading that data to the GPU memory at which time the data is rendered. 8 9 Q. Are you familiar with the term 10 cull, C-U-L-L? 11 I'm familiar with it, but there is 12 various meanings. What particular meaning do you have in mind? 1.3 14 Q. Do you know -- how many meanings 15 are you aware of of cull? 16 To cull, to remove, sort of a 17 generic English meaning. 18 Q. So in the context of computer 19 graphics generally, do you have an understanding 20 as too, sorry, the meaning of cull? 21 Sure. In computer graphics cull 22 is often used, for example, in video games to 23 mean to remove or perhaps the inverse to select 24 the things to draw.

1	Q. To your knowledge is culling used
2	in globe?
3	A. The word we used generally is in
4	the code and in globe is to select the nodes to
5	render, similar to the concept of culling.
6	Q. And earlier you had when you
7	were explaining traversal at a high level, you
8	mentioned that globe examines metadata which may
9	include a bounding box and context and
10	application stage; is that correct?
11	A. Uh-huh.
12	Q. How about the view, in other words
13	where the camera is and the resulting view, when
14	I say that, are you familiar with what I'm
15	talking about?
16	A. I would use the word frustum.
17	That's the word we used in the presentation.
18	Q. Okay. What's your understanding
19	of frustum?
20	A. Frustum is can be thought of as
21	in one instance, can be thought of as a sort of
22	pyramid region of space with potentially caps on
23	the top and bottom of the pyramid.
24	Q. How is the concept of the frustum

1 used in globe? We used it to select what node 2 3 data instances to render and also to decide what 4 metadata and data to fetch and to load into GPU 5 memory. Q. I would not ask for an explanation 6 7 on those transformations, but can you tell me where, if at all, transformations between 8 9 coordinate systems are used in globe? 10 A. All over the place. I would have 11 to look at the code to show you those places, 12 but it's literally practically every file. 13 And to your understanding, does 14 globe have data on, for instance, the buildings within a node stored as world coordinates? 15 16 No, they are stored in node 17 coordinates. 18 Q. Do you have an understanding as to 19 why that's the case? 20 A. I do have a high level 21 understanding that I can provide. 22 Sure. And what is that, please? 23 It comes back to the size of data. So if you use, say, if you represent all your 24

data in world coordinates, world coordinates have a precision requirement of being able to represent things from the scale of the earth down to say sub millimeter, you know. You want to be able to represent a spec of dust all the way to the size of the earth, which means you got to represent -- you got to have enough bits of precision to be able to represent large things and small things.

Q. Sure.

enough to get centimeter resolution on the surface of the earth because the earth is approximately 40,000 kilometers in diameter, that's two to some large power, two to -- I have done the math previously, I would have to go back and look at my math, but it's 32 bits of precision you can represent points on the surface of the earth at centimeter resolution. We want to do better than that, so you probably need higher than that, 64 bits of precision.

In the case of a node which represents a bounded region in space at some resolution, you don't need to fit a world into

1 that node. You don't need to fit a world into 2 that node at nanometer resolution, you only need 3 to fit a building into it at meter resolution. So you can use a much lower precision, let's say 4 for example, half, say use 32 bit precision 5 instead of 64 bit precision. 6 7 And that means that the each point 8 on the triangle would be 32 bits instead of 64 9 bits, so it's half the size of the data if you 10 were to store it in world coordinates. 11 So by using the lower precision, 12 we can save on storage costs and bandwidth costs 13 and the amount of memory it takes when we load 14 it into memory on a computer. 15 Okay. And if you could take -- go 16 two slides further there is a slide that says 17 rendering overview. Is this to your 18 understanding a high level description of the 19 rendering that takes place in globe? 20 This is not just about rendering, 21 it's also about requesting, requesting metadata 22 and data, but it also does include rendering, 23 yes. 24 Okay. And the requesting also Q.

1 relates to globe; is that true? 2 Α. Yes. 3 Right. Okay. And so let's just 4 look at the first one, then. When -- so the 5 first bullet point says traverse nodes in the view frustum, do you see that? 6 7 Α. Yes. 8 Do you have an understanding of 9 what that means? 10 A. At a high level. 11 Okay. And what is your high level Q. 12 understanding of that? 13 Α. It's talking about traversing the 14 metadata, meaning examining various pieces of 15 metadata and it is considering metadata that is 16 within the view frustum, meaning metadata that 17 has bounding boxes that intersect the view 18 frustum. 19 And then in the second bullet it 20 says starts from the root node and traverse to 21 the target quality. Do you see that? 22 Yes, I see that. 23 Do you have an understanding of 24 what that means?

1 Α. Give me a second to read it and 2 think. 3 Yes. Yes, I understand that. 4 And what does that mean to you? 5 So we have got a tree of metadata and the traversal starts at the root node and 6 7 traverses, in other words visits each node in 8 this tree of metadata in imagery quality order 9 per bullet point and it stops, the various 10 reasons the traversal was stopped. 11 One of them is that it has reached 12 a point in the tree where the imagery quality of 13 that, of the node represented by that metadata 14 is equal to or greater than the target imagery 15 quality. 16 Fair enough. And then on the next 17 slide titled sufficient imagery quality levels, 18 can you explain your understanding of this to 19 the extent you have one? 20 Sure. There is three pictures on 21 this slide. The left one says quarter quality 22 and is blurry to the visible eye. The second 23 one is titled half quality, and it would be 24 blurry to the visible eye if this printer was

```
1
       better. And the third one is target quality
 2
       which should not be blurry at least to the
 3
       limits of the resolution of the display, in this
 4
       case a printer, which is not very good.
 5
                     Sure. And a screen shot?
                     Yeah. So this is just showing
 6
7
       different levels of imagery quality and saying
8
       that we consider these three levels of imagery
 9
       quality sufficient, we just need to define we're
10
       using an English word sufficient here and saying
11
       it's sufficient imagery quality levels would be
12
       these three. We could have picked four, we
13
       could have picked two, we could have picked ten.
14
       They are close to the target quality.
15
                     MS. EBER: That concludes the
16
       deposition, Your Honor. The plaintiffs would
17
       like to move into evidence PTX 142.
18
                     THE COURT: Any objection?
19
                     MR. SNYDER: Was that 214 or 142.
20
                     MS. EBER: 142.
21
                     MR. SNYDER: No objection, Your
22
       Honor.
23
                     THE COURT: It's admitted into
24
       evidence. And members of the jury, since this
```

```
1
       is not a real witness, there is no opportunity
 2
       to question further.
 3
                     Thank you. Mr. Partridge.
 4
                     MR. PARTRIDGE: Yes, Your Honor.
 5
       For our next witness, we call this time video
 6
       testimony Mr. John Rohlf. He's a senior staff
 7
       engineer at Google testifying about the
8
       operation of Google Earth products.
9
                     This is very, very short. So you
10
       don't have much time to watch it. It's about
11
       two minutes.
12
                      (Videotape deposition)
13
                 Q.
                     Good morning. Please state your
14
       name for the record.
15
                     John Rohlf.
16
                     What is your current title or
17
       position with Google?
                     I'm a senior staff engineer.
18
19
                     And prior to your two years
20
       working on the next generation maps API, what
       products or platforms were you responsible for?
21
22
                     I was responsible for Google Earth
23
       Client.
24
                    Okay. Is there a specific year
                 Q.
```

1 that you recall having responsibilities for another product or platform? 2 3 I have been the Google Earth 4 technical lead for ten years, I think. 10ish 5 years. Okay. When you refer to the tech 6 Q. 7 lead for Google Earth Client, does that include 8 the Google Earth Client on all platforms for 9 which Google Earth is offered? 10 My focus was primarily on the core 11 of Google Earth Client. 12 So by core, do you mean code that 13 might be shared across different platforms? 14 Α. Yes. (End of videotape deposition.) 15 16 MR. PARTRIDGE: There are no 17 exhibits associated with that videotape 18 deposition, Your Honor. And for our next 19 witness, we call Dr. Ken Castleman. And 20 Mr. Spears will handle the examination. 21 MR. SPEARS: Your Honor, I notice 22 we're at about 10:20. I expect the direct 23 examination to go about ninety minutes. We can 24 break now or get out of the background and then

```
1
       break at that point.
 2
                     THE COURT: Why don't we move
 3
       forward. It's a little early.
                     MR. SPEARS: Fair enough.
 4
 5
                     And a brief transition while we're
 6
       getting all these exhibits out.
 7
                     THE CLERK: Can you please state
8
       and spell your full name for the record.
 9
                     THE WITNESS: My name is Kenneth
10
       R. Castleman, C-A-S-T-L-E-M-A-N.
11
12
                     KENNETH R. CASTLEMAN,
13
                 the deponent herein, having first
14
                been duly sworn on oath, was
15
                examined and testified as follows:
                     MR. SPEARS: And while we're
16
17
       handing out this notebook, members of the jury,
18
       Dr. Castleman is an expert in the field of
19
       computer graphics and digital imaging
20
       processing. And he's here today to talk us
21
       through the asserted claims of the patent and to
22
       line them up against products that are at issue
23
       in this case.
24
                     MR. SPEARS: Are we ready to
```

```
1
       proceed?
 2
                     THE COURT: Yes.
 3
                     MR. SPEARS: Very well.
 4
                     DIRECT EXAMINATION
 5
      BY MR. SPEARS:
 6
                    Good morning, Dr. Castleman.
                 Q.
7
                 Α.
                     Good morning.
8
                     MR. SPEARS: May I approach the
9
       witness?
10
                     THE COURT: Yes. Why don't the
11
       counsel in the case of each witness introduce
12
       themselves. The witness may already known you,
13
       but the jury may not.
14
                     MR. SPEARS, my name is Gene Spears
15
       and I'm one of the attorneys representing
16
       plaintiff, ACI.
17
      BY MR. SPEARS:
18
                 Q. And Dr. Castleman, I'm handing you
       what's been identified as Plaintiff's Trial
19
20
       Exhibit 366. Can you tell us what this is?
                     Yes. This is a textbook that I
21
                 Α.
22
       wrote and published in 1996 entitled Digital
23
       Image Processing.
24
                 Q. How and where is this textbook
```

used, Dr. Castleman?

- A. This books is used as a textbook in graduate and undergraduate courses in computer science and image processing, computer science and electrical engineering courses that are concerned with digital image processing.
- Q. Is it only used in the United States for that purpose?
- A. No, this book has been translated in Japanese and Chinese. And it's also available as a paperback in India in English.

 And it's used in courses all over Europe and the United States.
- Q. Have you personally taught these types of courses?
- A. Yes, I have. I have taught short courses around the country and I also taught a course on image processing at Cal Tech.
- Q. Have you personally supervised the development of image processing applications?
- A. Yes, I have. When I worked for

 NASA at the jet propulsion laboratory, I

 supervised the early development of a computer

 controlled microscope that was eventually landed

1 on Mars. 2 And then after I left JPL, I 3 started my own company and we developed image 4 processing systems that were used in genetics 5 laboratories, medical labs all over the world. And I was the chief technical officer for that 6 7 company. 8 Have you received any awards or Q. 9 recognition for your work in this area? 10 Yes, I have. I am a fellow of the Α. 11 American Institute of Medical and Biological 12 Engineering. And I am in the Space Technology 1.3 Hall of Fame. 14 Have you ever been retained by the 15 patent office to assist them as an expert 16 witness? 17 Yes. I'm currently working for the US Patent Office to assist them in defending 18 19 the patent office in a lawsuit in federal court. 20 Q. Could you open the notebook that's 21 been placed in front of you and turn to tab 1. 22 What is this? What are we looking at, 23 Plaintiff's Trial Exhibit 1. 24 This is the '550 patent, the one

that is at issue in this case.

- Q. And have you formed any opinions as to whether Google infringes this patent?
 - A. Yes, I have.
 - Q. What have you concluded?
- A. My studies showed that the Google products that are accused in this case infringe four of the claims of the patent, namely claims 1 and 3 and 14 and 28.
- Q. How long have you spent analyzing these issues?
- A. I spent approximately 250 hours on this study.
- Q. And what did you spend those 250 hours doing?
- A. I reviewed the patent and its prosecution history. I also reviewed documents that describe the operation of the Google products. I reviewed deposition testimony given by Google employees who were explaining how these products work. And I reviewed the source code that actually runs on the users' devices when they're using Google Earth and then my own experience operating Google Earth myself.

1 What is source code, Doctor 2 Castleman? 3 Α. Source code is the computer 4 program that's actually runs on the computer. 5 It's written in a language that both the programmers and the computer can understand. 6 7 And of you prepared demonstrative 0. 8 exhibits in which you excerpted and highlighted 9 the source code you wanted to talk about today? 10 Α. Yes, I have. 11 And we'll get to that later? Q. 12 Referring back to the '550 Patent, 1.3 does this patent, in your view, solve a problem 14 in digital image processing. Yes, it does. 15 16 What is that problem? 17 This patent solves a problem of Α. 18 how you can display the entire planet earth on a 19 computer that's small enough to fit in a cell 20 phone and you can fly over the planet and visit 21 any place you want to go and look at it from a 22 distance or up close and this patent solves that 23 problem. 24 MS. WILLIAMSON: Objection, Your

```
1
       Honor. Beyond the scope of the expert's
 2
       opinion. He didn't ever view any demonstration
 3
       of the patented technology.
 4
                     MR. SPEARS: His expert report
 5
       clearly says he's going to rely upon patented
 6
       technology. May we have a side bar?
 7
                     THE COURT: The objection is
8
       overruled.
      BY MR. SPEARS:
9
10
                     Going on. When was the first time
                 Q.
11
       that you personally reviewed this patent?
                     That was about two years ago when
12
13
       I was contacted about working on this case.
14
                     And at that time were you familiar
                 Q.
       with Google Earth?
15
16
                     Yes, I was. I had used it.
17
                 Q.
                     And the first time that you
18
       reviewed this patent, what initial impressions,
19
       if any, did you form?
20
                     I remember when I first used
21
       Google Earth I have an appreciation for how much
22
       data is required to store pictures of the entire
23
       surface of the planet at high resolution.
24
       a huge amount of data. And when I first saw
```

1 that you could do that on of all things a 2 smartphone, my first thought was how in the heck 3 did they do that? And when I read this patent, 4 I realized yes, that's the way you would have to 5 do it. 6 And is that why you concluded that Q. 7 Google Earth infringes? 8 No, that was a result of my 9 analysis. 10 Q. Okay. And for purposes of this 11 analysis, did you divide Google's products into 12 groups? 13 Yes, I divided them up into three 14 groups, because these three groups of products 15 use slightly different software, so I considered 16 them one group at a time. 17 Q. And does the slide in front of the 18 jury now reflect that division that you made? 19 Yes, that shows the three groups 20 that I used. 21 Could you talk us through these 22 three groups of products, please? 23 Okay. The products that I called 24 Group I run the latest version of Google Earth

1.3

Version 8, which also goes under the name Mirth.

And that runs on the Android smartphones. Group
II is earlier versions of Google Earth, 7 and
earlier that go back to 2008. That also
includes the enterprise version of Google Earth,
the one that runs on Androids and on the Apple
smartphones and also runs on Audis, the
automobiles that come with Google Earth
installed.

- Q. What about Group III?
- A. Group III is for desk computers.

 It's the new version of Google Maps which has

 Google Earth built in.
- Q. Have you prepared a video demonstrating your recent operation of Google Earth?
 - A. Yes, I have.
- Q. If we could play that video and could you talk us through what we're looking at?
- A. This is the opening screen from

 Google Earth and what I did here was I clicked

 on Berlin and Google Earth spun the globe and

 placed me looking down at Berlin, then I clicked

 on Kaiser Wilhelm Church and Google Earth zoomed

1 in on that building, what is the Kaiser Wilhelm 2 Memorial Church and then I clicked on another 3 position to be able to look at the church from 4 the east side and Google Earth spins around and 5 gives me a view of what that church looks like from the east. 6 7 Thank you, Doctor Castleman. 8 Let's move from this video and go directly to 9 Claim 1. And here we've presented a claim 10 broken up into various segments and the first 11 segment is the top. What is the name for that? 12 I'm sorry, can you stand a little 13 closer to the microphone, please and give me 14 that one again? 15 Q. Yeah. Certainly I can do that, 16 sir. That paragraph at the top, what's that 17 refer to? 18 That paragraph is called the 19 preamble to the claim. It gives us an overview 20 of what this claim covers. 21 And what relationship, if any, is 22 there between this preamble and what we saw you 23 doing in this video? 24 A. Well, the preamble basically

describes the process that Google Earth goes through in order to do what I showed on the video.

- Q. And how does it do that?
- A. Well, first off it provides a pictorial representation, that's the picture on the screen, of space-related data, that's all those images of the earth that go to make up that picture, of a selectable object, that's the earth. And the representation that it shows corresponds to a view of the object by an observer with a selectable location. In other words, wherever I choose to place my viewpoint above the planet, that's the selectable location. And the selectable direction of view you saw that by being able to look at the church from different angles.
- Q. And what is it that makes that location selectable?
- A. The Google software that's running on the desktop, laptop or smartphone in response to input from the user the Google software makes that selection of location and direction of view.

Q. Does it also make the object
selectable?
A. It does, it makes it selectable.
Q. And is that true for all three
groups of products that you considered?
A. Yes, they all do that.
Q. So insofar as you're concerned, do
all three products do what's in this preamble?
A. Yes, they do.
Q. So can we check this off for all
three groups of products?
A. Yes, we can check those off.
Q. Okay. Let's move on from the
preamble to Step A, providing a plurality of
spatially distributed data sources for storing
space-related data. Has this language received
a construction by the Court?
A. Yes, this language has been
construed by the Court.
Q. And what is that construction?
Q. And what is that construction? A. The Court determined that that
A. The Court determined that that

- Q. And can you describe how this is done in a graphic? Have you prepared a graphic to do this?
 - A. Yes, I have.

- Q. Okay. What are we seeing here?
- A. What we see here is a smartphone. The idea is, as I mentioned earlier, the amount of data required to show pictures like this of the earth is absolutely huge. And if you tried to put all that data on your smartphone, you would fill up the memory long before you got the entire earth stored. So that is just not a practical way to do this.
- Q. Going on, do you have a graphic that shows how Step A is part of the solution to this problem?
- A. I do, yeah. This shows how the data is actually stored according to the patent. The large amount of data required for the earth is actually stored in separate locations on very large computer centers. These are data centers that have a number of computers that store all this data that's required to make these pictures. And they are connected to the

1 internet so that smartphones and desktop 2 computers can access the data over the internet 3 as it is needed. 4 Q. Now, the word plurality, that's 5 just kind of legal ease for more than one? 6 A. It is. 7 And does Google support its earth 8 applications with data in more than one data 9 center? 10 A. Yes, as a matter of fact, this 11 graphic shows the location of the four Google data centers that are located inside the United 12 13 States. 14 Q. Could you turn to Plaintiff's 15 Exhibit 133? 16 Α. Okay. 17 What is this? Q. 18 This is a Google document entitled 19 Production Design Document for Google Earth. 20 Q. And we may have lept ahead of 21 ourselves by going to Page 18 of that document, 22 which I'd invite you to do? 23 A. All right. 24 We can catch up and get page 18 up Q.

on the screen. There we go. Near the middle of the page, what, if anything, does the document indicate about the data centers that Google is using to support Google Earth?

- A. We see here under this heading, machines and data centers, a list of the nine data centers that Google maintains around the world, four of which are located in the United States.
- Q. And are those data centers, are they used to support all three groups of Google Earth products?
- A. Yes, products from all three of the groups would receive their data from one or more of these data centers.
- Q. So I would like to take us to the claim 1 checkbox. Can we go ahead and check off step A with respect to the each of the three groups of Google products?
 - A. Yes, that one is actually done.
- Q. Now, moving on from step A, step B of claim 1 requires that we determine a field of view that includes certain items that we're going to speak about in more detail.

1 Do you have a graphic that 2 generally illustrates what this step is talking 3 about? 4 Α. Yes, I do. 5 Q. Is this it? 6 Α. This is it, yes. 7 Can you explain what we're looking Q. 8 at here? Okay. On the left side we see a 9 10 picture of the earth with a cursor that allows 11 the user to specify the area on the earth that 12 he wants to see. 13 The source code then takes that 14 information and determines the field of view, 15 that is to say exactly what part of the planet's 16 surface would be covered by a picture of that 17 area. And that's the field of view. 18 Okay. When you were operating 19 Google Earth, were you personally determining 20 the field of view in the way that's laid out in 21 step B? 22 No, I was just telling Google 23 Earth what I wanted to look at. The software 24 running on the client device is the one that

1 actually determines the field of view. 2 Q. Have you downloaded Google Earth 3 to a smart phone? 4 Yes, I have it on this one here. 5 And when you did that, did that --6 does that copy of Google Earth belong to you or 7 does it belong to Google? 8 That software belongs to Google, 9 it's very clear. 10 I would like to take you to tab 3 where we placed a copy of Plaintiff's Trial 11 12 Exhibit 176. Are you there? 13 A. I have it. 14 O. What is this? 15 This is a copy of the terms of 16 service agreement for Google Maps and Google 17 Earth. 18 Do you see a paragraph bold faced labeled restrictions on use? 19 20 A. I do. 21 What is the restrictions on use 22 stated in part B under that heading? 23 That section of the agreement 24 makes it clear that unless you have written

1 permission otherwise, you must not copy, 2 translate, modify, or make derivative works of 3 the content or any part thereof. 4 Let's go back to sort of a general 5 Did you hear Mr. Parker refer to frustums, at least as depicted by Mr. Silman? 6 7 Yes, I did. Α. 8 Did you have a graphic to 9 illustrate how frustums are used in a digital 10 image processing? 11 Yes, I have one. Is this it? Is this the one? 12 13 Α. This is it. 14 Can you talk us through what we're looking at here? 15 16 Okay. Here we have a depiction of 17 a camera floating above the surface of the earth 18 looking down. And the object of the game here 19 is to determine exactly what part of the earth 20 is that camera going to be able to see. 21 So the way that's done in the 22 patent is that a pyramid, an imaginary pyramid 23 extends out from the camera lens until it 24 intersects the earth. And the sides of that

pyramid represent the top and bottom and left and right edges of the display screen.

So wherever that pyramid intersects the earth, anything inside that four-sided figure, we call that the footprint of the camera, at least in the space program we called that the footprint, anything that falls inside there is visible to the camera and, therefore, it needs to be put on the screen for the user to see. Areas of the earth that fall outside that pyramid which we call the frustum then are not visible to the camera, do not need to be shown to the user, and so that data at least for present purposes can be ignored.

- Q. Is that camera used to set the difference between the observer and the object you're interested in looking at?
- A. Yes, the location of the camera in space is specified by among other things a distance from the observer, which is a distance where the camera is located to the earth, and the particular angle that the camera is turned to looking at the earth.
 - Q. Is it a single angle or are there

multiple angles involved?

- A. Actually it takes three angles to specify the direction that the camera is looking in space. Airplane pilots call these three angles the pitch, roll and yaw.
- Q. Now, in the Google products that you have considered reading the source code, is the camera position defined in terms of quadrants?
 - A. Yes, it is.
- Q. What that happens, is there a relationship between the distance of the camera and its Z port?
- A. Yes. The Google software uses a three dimensional coordinate system that's centered on the camera. And the Z access points directly out of the center of the lens right down the middle of the frustum of that pyramid we have been talking about. So the Z coordinate of the camera is, in fact, the distance of the camera above the surface of the earth.
- Q. The three steps that you have laid out on the slide, are those the steps that are used to build a field of view using this virtual

1 camera and the frustum? 2 Yes, they are. 3 Can you talk us through those 4 three steps? 5 Α. Okay. The first step is to update 6 the camera view. In other words, the user is 7 going to be moving this camera around as he 8 looks to see different parts of the planet. 9 the first thing you have to do is get the latest 10 position and pointing angle of the camera. 11 That's the update step. 12 And then the program builds the 13 frustum, that is it creates this imaginary 14 pyramid that extends out from the lens and 15 determines where that pyramid intersects the 16 earth. 17 And then the third step is to cull. I think we have heard other witnesses 18 19 talk about culling. That's the process 20 basically of eliminating the things that you 21 don't need. And it's very important in the 22 process described by this patent that only the 23 data that's needed is downloaded. 24 So this culling process using the

frustum determines what parts of the planet are visible to the camera and everything else is not.

- Q. And once we have carried out these three steps, do we arrive at a field of view?
- A. Yes. You see in this picture, we have a field of view. This particular one includes Europe and North Africa.
- Q. Before we dive into Google source code, I would like to discuss nodes and trees.

 And do you have a graphic that allows us to have that conversation?
 - A. Yes, I do.
 - Q. Could you please explain?
- A. Okay. As I mentioned, the amount of data required to render the entire earth at high resolution is huge and there needs to be a good way to organize that data so that it can be so that the data that's needed can be requested and only the data that's needed. The technique that's used in the patent is a tree structure, it's a data structure. It's nothing more than a way of organizing the data and keeping track of where the different images are

located.

If you can imagine an upsidedown tree where the branches stick downward and each branch will split off into other branches, the places where the splits take place are the nodes. So this tree is made up of nodes which are connected by branches.

And in the case of this process in the patent, each node contains one image of the surface of the earth. So those images that -- those thousands of images that are required are organized in this way, in this tree fashion so that in order to find a particular image you just have to go to the proper node on this tree.

- Q. Now, going back to step B, have you examined source code for each of the three groups of products to determine whether Google practices this step of the method?
 - A. Yes, I have done that.
- Q. And I would like to start with the group three source code and to begin that discussion. Could you turn to tab 4 where you placed a copy of Plaintiff's Demonstrative Exhibit 1001.

1 Okay. Α. What is this exhibit? 2 3 This is an excerpt from Α. 4 Plaintiff's Exhibit 391 which is a source code 5 file that has the name Navigator. JS. Q. What have you highlighted from 6 7 this file? 8 I have highlighted some of the 9 comments that explain what this section of the 10 source code does. In particular at the top, it 11 says this particular file contains an object to 12 help navigate the globe. Navigator translates 13 user interaction into globe camera state. So 14 that tells us that this is the routine at a high 15 level that takes the data from the user about 16 what he wants to look at, and creates what's 17 called the camera statement which is basically 18 the position and the pointing angle of that 19 imaginary camera that's floating in space above 20 the earth. 21 MR. WILLIAMSON: Your Honor, the 22 parties have an agreement about displaying the 23 documents on the screen. 24 MR. SNYDER: Make sure that the

1 jurors can see the small screen. Is it visible? 2 And we're going to keep this throughout the rest 3 of this examination because we will be dealing 4 with Google confidential documents. Not all of 5 them will be source code and I think instead of 6 juggling around we should do things as well. 7 THE COURT: Well, if they're 8 documents that aren't confidential, they should 9 be shown on the screen. If they are 10 confidential, they should be handled the way 11 you're doing it. MR. SPEARS: Okay. We'll proceed. 12 13 BY MR. SPEARS: 14 O. We've talked about this comment 15 about navigator translating the user interaction 16 into globe camera states. What else have you 17 highlighted from this exhibit? There's a routine called 18

A. There's a routine called globe.view and a comment that says a navigator object is linked with a view. Camera operations performed on the navigator are immediately visible on view and vice versa. So this establishes the connection between the navigator object, which takes input from the user and the

19

20

21

22

23

1 object called globe.view, which keeps track of 2 where the camera is at any point in time. 3 this is the connection between the user's input 4 and the software's understanding of where that 5 cameras is located. Q. Have you highlighted anything else 6 7 from this exhibit? 8 Highlighted the navigator function 9 itself and the comment that says the view is 10 linked to this navigator, and then one 11 executable statement that says this view equals 12 the results returned by routine called get view. 13 So that just confirms that it happened. Q. Let's turn to Tab 5 where we 14 15 replaced the Plaintiff's demonstrative Exhibit 1002? 16 17 A. Okay. What is this? 18 19 This is an excerpt from 20 Plaintiff's Exhibit 392 which is a source code file named view.JS. 21 22 What have you highlighted from 23 this file? 24 A. At the top I highlighted the

1 comment that says the internal model of views, 2 camera pose and a comment that says a view 3 object contains camera pose state and then the 4 routine globe.view so this makes it clear that 5 this is a software that keeps track of where the 6 camera is located and which direction it's 7 pointing. 8 Q. Can you go to Tab 6 where we 9 placed a copy of Plaintiff's demonstrative 10 Exhibit 1003? 11 A. Okay. What is this? 12 13 This is an excerpt from 14 Plaintiff's Exhibit 390, which is a source code 15 file named LOD.JS. And I should say that LOD stands for level of detail. 16 17 Q. What have you highlighted from 18 this file? 19 I've highlighted a routine called 20 update, one called build visible tree and some 21 comments that tell what these routines do. 22 Q. Could you talk us through those 23 comments? 24 Okay. Up near the top, it says

perform frustum intersection test. So this is what I was speaking about earlier, have to determine which of those nodes on the tree contain images that are in, fall inside that footprint of the camera mainly inside the frustum.

- Q. Is that where we're determining the data for the field of view?
 - A. Yes, it would be.
- Q. And is that data determined using a distance in angle information received from the virtual camera?
 - A. Yes, it is.
- Q. What other comments have you highlighted?
- A. There's a comment that says builds the visible tree based on the current camera view. The visible tree, as I mentioned, the entire data, excuse me, for the earth is organized in one huge tree. The visible tree is just that branch or those branches of the tree that contain images that the camera can actually see. So building the visible tree means going through the big tree, excuse me, and isolating

those branches of the tree that contain the data that needs to be shown to the user.

- Q. Are there any other comments we should address on this page of the exhibit?
- A. Yes. There's another routine called build visible tree visit node. The comments tell us that that is the routine that performs the bulk of the work for building the visible tree. And it's called for each node on the tree and it determines whether or not to add the node to the visible tree and if so, to fetch that node from the network, which means to get the image down from the servers on the network.
- Q. Could we turn to the second page of the exhibit?
 - A. Yes.

- Q. And what have you highlighted here?
- A. There is a routine called frustum box intersector is outside. And that's a routine, according to the comment, check if the child is in the view frustum. I should explain that on that tree every node has four nodes below it. The node itself is considered to be

the parent and the four nodes below it are considered to be the child. So as we work our way down the tree, we go from each parent node to its children and from each of those to its children. So what this routine is doing is check to see if the child is in the view frustum, which means it's visible to the camera and we need to fetch the data so we can show it to the user.

- Q. So in the source code excerpts at Tabs 4, 5 and 6, have you identified what in the Group III product software carries out Step B of Claim 1?
- A. Yes, I have. It's this routine navigator, globe.view, update and build visible tree. And one more, frustum box intersector is outside.
- Q. Moving on to the graphic. Does this graphic summarize or accurately capture your opinion as to what in the -- I'm sorry, I've slipped ahead. The graphic that we're seeing now, does this accurately summarize your opinion as to what in the Group III software practices Step B of Claim 1?

```
1
                     Yes, at a high level these are the
 2
       routines that implement the steps, implement
 3
       Step B of Claim 1.
 4
                     MS. WILLIAMSON: Your Honor, can
 5
       we display the public files that are not source
 6
       code?
 7
                     THE COURT: That doesn't seem to
8
       be confidential. That could be displayed.
9
                     MR. SPEARS: Okay. All right.
10
      BY MR. SPEARS:
11
                 Q.
                     Now, I'd like to --
12
                     THE COURT: We don't have the
13
       display.
14
                     MR. SPEARS: Okay. There we go.
15
      BY MR. SPEARS:
16
                 Q. Now, I would like to move from the
17
       Group III source code to the Group I source
18
       code, so at this point we're going to have to
19
       get confidential again. And to start that
20
       process, I'd like to turn to Tab 7 in your
21
       notebook.
22
                Α.
                    Okay.
23
                     Where we placed a copy of
24
       Plaintiff's demonstrative Exhibit 1004. What is
```

1 this exhibit? 2 A. This is an excerpt from 3 Plaintiff's Exhibit 409, which is the source 4 code file named camera.h. Also on this page is 5 an excerpt from Plaintiff's Exhibit 410, which is the source code file named camera.cc. 6 7 Q. And what have you highlighted from the first file? 8 9 There's a comment that says, 10 excuse me, the camera class is the renderer's 11 representation of the camera state. In other 12 words, this is telling us that this is the 13 software that keeps track of the location and 14 pointing angle of the camera. Q. And would that location and 15 16 pointing angle be the distance and angle between 17 the observer and the object? 18 Α. Yes, it would. 19 What have you highlighted from the 20 second routine that's included -- I'm sorry, 21 from the second file that's included on this 22 exhibit? 23 This is a routine that uses 24 GetWorldFrustum. And what it does is return a

1 frustum for the current view. And that is recomputed every time the view changes. So what 2 3 this tells us is this is a software that when the user moves the viewpoint it creates a new 4 5 frustum. 6 O. Could we turn to Tab 8 where we 7 placed a copy of Plaintiff's demonstrative 8 Exhibit 1005? 9 A. Okay. 10 Q. What is this? 11 Α. This is an excerpt from the 12 Plaintiff's exhibit #413 and this is a source code file named Mirthmode.CC. 1.3 14 Q. What have you highlighted from 15 this file? There's a routine here called 16 17 Update and its purpose is to update the view for 18 this frame. In other words, it updates the data 19 about the camera's position. 20 Q. What's a frame? 21 Okay. If you look at a movie 22 basically you get the impression of motion 23 because a number of still images are presented 24 in rapid succession. Each of those still images

1 is a frame. So a frame is like one still image 2 out of a movie. And if we, if we project those 3 rapidly in order, then it gives the appearance of motion on the screen. 4 5 Q. Could we turn to Tab 9 where we 6 placed a copy of Plaintiffs demonstrative 7 Exhibit 1006? 8 Α. Okay. 9 What is this? Q. 10 This is an excerpt from 11 Plaintiff's Exhibit 414, which is a source code 12 file named rockmetrix.CC. 13 Q. What have you highlighted from 14 this file? 15 Highlighted a comment that, that 16 this uses something called GetWorldFrustum and a 17 routine called ContinueTraversal and one called PassCull. 18 19 And what do those functions do? 20 Α. The comments tell us that pass 21 cull checks to see if a node fails the culling 22 test. And the other comments tell us that there 23 are three conditions here, if the node is known 24 to be completely inside the frustum, that means

1 it has to be included. Also, there may be 2 images on the back side of the globe that would 3 not be visible, so those are eliminated in this 4 routine. 5 And then finally it checks to 6 identify those images contained in nodes where 7 the images fall inside the oriented box which in this case means the field of view marked off on 8 9 the surface of the planet. 10 Sir, are we looking at the source 11 code that determines fields of view in the group 12 one product? 13 Α. Yes, we are. 14 Does it do that with distance and 15 angle information provided by the virtual 16 camera? 17 A. Yes, it does. 18 Can you turn to me tab ten --19 THE COURT: Excuse me, at some 20 point soon we need to take a break. 21 MR. SPEARS: We have one more 22 demonstrative and we're done with group 1, Your 23 Honor. 24 THE COURT: Okay.

1 MR. SPEARS: Okay. 2 BY MR. SPEARS: 3 Q. At Tab 10, we placed a copy of 4 Plaintiff's Demonstrative Exhibit 1007. What is 5 this? 6 A. This is an excerpt from 7 Plaintiff's Exhibit 416, which is a source code 8 file named tree traverser.CC. 9 Q. What have you highlighted from 10 this file? 11 Okay. A routine called traverse, 12 and it comments that says performed recursive 13 traversal started at the current node. 14 I should probably add that 15 traversal is the process of moving down the tree 16 from node to node and making the decision which 17 nodes have images that fall within the field of 18 view and need to be retrieved from the server, 19 that's what traversal is, and that's what this 20 routine does. 21 O. The source code behind tab 7 22 through 10, does that -- have you identified 23 what in that source code carries out for the 24 group 1 products step B of claim 1?

1 Yes. That is these routines get 2 frustum, update that I mentioned, also continue 3 traversal pass cull, and this one called 4 traversal recursive. 5 Q. And we're waiting for our 6 projector to warm up and we'll have one more 7 question and then that's it. 8 MR. SPEARS: I think -- can we 9 proceed without the screen? 10 THE COURT: Yes. 11 BY MR. SPEARS: Q. And here in this slide, have we 12 13 accurately identified your analysis of what in 14 the group 1 source code? 15 Yes, this is the list of the high 16 level routines that take care of implementing 17 step B of the claim for this group. 18 MR. SPEARS: This would be a good 19 time to break. 20 THE COURT: Thank you. We'll take 21 a fifteen minute break and come back at 11:15. 22 And just remind the jury not to discuss the case 23 with each other or anybody else. You're on 24 break.

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1
                     (Jury leaving the courtroom at
 2
       10:56 a.m.)
 3
                     THE COURT: Be seated. Is there
 4
       anything else we need to discuss?
 5
                     MR. SPEARS: Just a minor concern
 6
       with regard to how we're doing this. If we
7
       continue waiting for the projector to warm up,
8
       it's going to add maybe a half hour -- maybe not
 9
       that much, but more like fifteen minutes to the
10
       direct examination.
11
                     THE COURT: My clerk suggest just
12
       physically blocking the light when it's a
13
       confidential exhibit and then you don't have to
14
       have it warmed up.
15
                     THE CLERK: Put a paper in front
16
       of it.
17
                     MR. SPEARS: We'll try that, Your
18
       Honor.
19
                     THE COURT: Okay. Anything else?
20
                     MR. PARTRIDGE: Nothing.
21
                     THE COURT: We'll be recess until
22
       11:15.
23
                     (A brief recess was taken.)
24
                     THE COURT: Please be seated.
                                                     The
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1
       witness may resume his chair. Unless anyone has
 2
       anything else to raise, we'll bring the jury
 3
       back in.
 4
                     MR. SPEARS: Nothing for us.
 5
                      (Jury entering the courtroom at
       11:16 a.m.)
 6
 7
                     THE COURT: Be seated, please.
8
      BY MR. SPEARS:
 9
                 Q. Dr. Castleman, I would like to
10
       move from the group 1 products to the group 2
11
       products. And to do that, I would like for you
12
       to place tab 11 in front of you where we placed
13
       a copy of Plaintiff's Demonstrative Exhibit
14
       1008.
15
                 Α.
                    Okay.
                     What is this exhibit?
16
17
                     This is an excerpt from
       Plaintiff's Exhibit 369 which is a source code
18
19
       file named navigation core.HH. There is another
20
       one on the page here, an excerpt from
21
       Plaintiff's Exhibit 368 which is a field called
22
       navigation core.CC.
23
                    What have you highlighted from the
24
       first file?
```

1	A. The comment at the top says
2	first off it includes a routine called Frustum.H
3	which keeps track of the frustum. The comment
4	says the position and orientation of the eye in
5	space. In this group of products, the software
6	talks about not a camera, but an eye in space,
7	the observer's eye, but the principle is the
8	same.
9	Q. What else have you highlighted?
10	A. A routine called update LOD cull
11	and a comment that says this will typically be
12	called just before calling cull in the database.
13	Q. Can we turn to Tab 12 where we
14	placed a copy of Plaintiff's Demonstrative
15	Exhibit 1009. Could you tell us what this is?
16	A. This is an excerpt from
17	Plaintiff's Exhibit 367 which is a source code
18	filed called quad node.CC.
19	Q. What have you highlighted from
20	this file?
21	A. A routine called quad node cull
22	and a comment that says it keeps track of the

number of nodes that have been visited, and

another comment says it computes the child's

23

1 interaction with the view. 2 And also down at the bottom it 3 says recursive on child. This is the routine that examines each of the four children of the 4 5 current node to see which ones intersect the frustum and, therefore, contain an image that is 6 7 visible to the camera, or in this case the eye, and will need to be retrieved from the network 8 9 and shown to the user. 10 Q. I am sorry, Dr. Castleman. Did 11 you mean to say that this routine computes the 12 child's intersection with the view? 13 A. I'm sorry, can you give me that 14 again. 15 0. That routine computes the child's intersection with the view? 16 17 A. That's what I was intending to 18 say. 19 Is what we're looking at here the 20 stuff in the group 2 source code that determines a field of view? 21 22 A. Yes. 23 MR. WILLIAMSON: Objection. 24 Leading, Your Honor.

1 THE COURT: Overruled. 2 BY MR. SPEARS: 3 Q. And does it use information from 4 the eye or camera in order to do that? 5 Α. Yes, it does. 6 And what sort of information is it Ο. 7 using? It uses the camera's location and 8 9 pointing angle. 10 Q. Could you turn with me to tab 13 11 where we have placed a copy of Plaintiff's 12 Demonstrative Exhibit 10. 13 A. I have it. 14 Q. Could you tell us what this is? 15 This is an excerpt from Plaintiff's Exhibit 372 which is a source code 16 17 file named visual context.CC. 18 Q. And what have you highlighted from 19 this file? 20 I have highlighted a comment that 21 says -- tell us what this does, prepares all, 22 renders or managers for rendering a new frame. 23 And the renders and managers are other routines 24 in the software that take care of putting an

image on the screen. So this is the one that prepares those every time we go to a new frame in the sequence.

- Q. What else have you highlighted?
- A. A routine called update, which according to the comment here, updates navigation core for culling traversal. Remember we spoke about that, culling traversal means moving down the tree and determining which of those nodes contain an image that falls inside the field of view, therefore, needs to be requested from the network and shown to the user.
- Q. Is there anything else you have highlighted?
- A. Yes. Routine culled update all and cull all.
 - Q. What do those do?
- A. These are the ones that actually go out and update all the other places in the software where this new information for the new frame is needed. And cull all is the one that goes out and causes the culling to take place on the four children of the current node.

1 Have you identified in the source 2 code summarized at tabs 11 through 13 what in the group 2 source code carries out step B of 3 4 claim 1? 5 Α. Yes, I have. 6 And does this graphic accurately 7 capture your analysis of how that step is 8 carried out in the group 2 source code? 9 Yes, update LOD cull, quad node 10 cull, update, update all, and cull all, they --11 at a high level these are the ones that 12 implement step B. 13 Ο. Let's move to our check box. 14 each of these three group of Google products, 15 are they doing the same thing that's defined by 16 step B in claim 1? 17 Yes, they are. 18 We can go ahead and check those 19 off then? 20 Α. We can. After a field of view is 21 22 determined according to step B, what happens 23 next? 24 Once we know which images are Α.

1 included in the field of view, we have to get 2 those down from the server. And that's Step C, 3 requesting data for the field of view from at least one of the data sources. 4 5 And do you have a graphic to illustrate how that's done? 6 7 A. Yes, I do. 8 Could you please explain? 9 Okay. This shows a cell phone Α. 10 located somewhere in Delaware that is sending 11 out a request which goes to a data server 12 located it looks like in Iowa requesting a 13 particular image of the earth that it's going to 14 need to show to the user. 15 Q. Now, when you were operating 16 Google Earth, were you personally requesting 17 data through the field of view? A. No, I didn't have to do that. 18 I 19 just told Google Earth where I wanted to see and 20 it decided what request to send out to the 21 network. 22 And have you examined Google 23 software to determine where it's done in that 24 code?

1 Yes, I have. Α. 2 And when you were doing that, what 3 sort of words were you looking for? 4 I was looking for words like fetch 5 and request and load. Q. Let's turn to the Group III source 6 7 code first, and I'd like for you to turn to Tab 8 14 where we placed a copy of Plaintiff's 9 demonstrative Exhibit 1011. 10 A. Okay. 11 Okay. What is this demonstrative? 12 This is an excerpt from 13 Plaintiff's Exhibit 395, which is a source code 14 file named renderablenodemanager.js. 15 And what have you highlighted from this file? 16 17 Okay. There's a comment here that 18 says renderable note manager encapsulates the 19 management of renderable nodes. That tells us 20 that this is a software that keeps track of 21 which of those nodes contained an image that is 22 renderable. That means needs to be shown to the 23 user. 24 Q. What else have you highlighted?

1 A routine call request node, which 2 requests a renderable node from the server. 3 That's one. 4 And is the server going to be a 5 server at one of Google's data centers? 6 Yes, it's requested over the 7 internet, yes. 8 What else have you highlighted? Q. 9 Routine called enqueue request, Α. 10 which requests nodes, actually enqueue requests 11 a request node, which requests nodes that have 12 been queued up with enqueue requests. Basically the queue is a list of the nodes that the 1.3 14 software has determined contain the images it's 15 going to need. So when it says enqueue request, 16 it means put that node on the list. And when it 17 says request node, it says send out the request 18 to get that picture. 19 So do these nodes contain the data 20 for the field of view? 21 Yes, they do. Α. 22 Could you turn with me to Tab 15 23 where we've placed a copy of Plaintiff's 24 demonstrative Exhibit 1032.

1 Okay. Α. What is this? 2 Q. 3 This is an excerpt from Α. Plaintiff's Exhibit 390, which is a source code 4 5 file named LODmanager.js. And I should say LOD stands for level of detail. 6 7 Q. And what have you highlighted from this file? 8 9 I've highlighted a routine called 10 build visible tree, which is the one that 11 determined which branches of the tree contain 12 the nodes that contain the images that the user 13 is able to see. 14 Q. What else have you highlighted 15 from this file? A routine called build visible 16 17 tree visit node, which is a lower level routine 18 that basically as it says here performs the bulk 19 of the work for building the visible tree and 20 it's called on each node and it's called in the order of image quality first, so it's calling 21 22 for higher and higher image qualities. 23 Have we seen some of this code in 24 connection with Step B?

- 1 Yes, I have. Α. 2 Why have you highlighted enqueue 3 request? 4 Α. Enqueue request again is the 5 routine that puts the request on the list, a 6 request to be sent out over the internet to get 7 the pictures. 8 At Tabs 14 and 15, have you 9 identified what in the Group III source code 10 carries out Step C of Claim 1? 11 Yes, that is enqueue request and 12 request node. 13 And we're going to move forward to 14 the graphic. And does this graphic -- I'm 15 sorry. Does this graphic accurately capture
 - sorry. Does this graphic accurately capture what you've identified in the source code that carries out Step C for the Group III products?

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- A. Yes, these are the routines that do that.
- Q. I'd like to move forward to the Group I products and I'd like to begin with I'd like for you to turn to Tab 16 where we've placed a copy of Plaintiff's demonstrative Exhibit 1012.

1 Okay. Α. 2 Q. Okay. What is this demonstrative 3 exhibit? 4 A. This is an excerpt from Plaintiff's Exhibit 413, which is a source code 5 file named mirthmode.cc. 6 7 Q. And what have you highlighted from this file? 8 9 Two routines, one named Fetch and 10 one named Load. 11 Q. Could you turn with me to the next 12 tab where we've placed a copy of Plaintiff's 13 demonstrative Exhibit 1013? 14 A. Okay. 15 O. What is this? 16 This is an excerpt from 17 Plaintiff's Exhibit 407, which is a source code 18 file named cacheentry.h. 19 What have you you highlighted in 20 this file? 21 A. This is that routine, Load, which 22 we saw in the previous file and the comment says 23 it's used for fetching data from the network or 24 from the disk cache.

```
1
                     Does it fetch data by requesting
 2
       that data?
 3
                 Α.
                    It does, over the network, yes, it
 4
       does.
 5
                 Q. And over the network is it
 6
       requesting that data from one of Google's data
7
       centers?
8
                     Yes, it does.
                 Α.
9
                     And is the data that's being
                 Q.
10
       requested data for the field of view?
11
                 Α.
                     Yes.
12
                 Q. At Tab 16 and 17, have you
13
       identified what in the Group I software carries
14
       out Step C of Claim 1?
15
                     It's these two routines, Fetch and
16
       Load.
17
                    Okay. And if we could move
18
       forward to our summary graphic here, does this
19
       accurately capture what you've identified in the
20
       Group I source code as carrying out Step C of
       Claim 1?
21
22
                     Yes, these are the ones.
23
                 Q. Now, I'd like to move from Group I
24
       to Group II and to do that, let's start by tab
```

1 18 where we've placed a copy of Plaintiff's 2 demonstrative Exhibit 1014. 3 Α. Okay. What is this exhibit? 4 5 This is an excerpt from Plaintiff's Exhibit 375 which is the source code 6 7 file named netfetcher.cc. Is the name -- does the name of 8 that file give you a pretty good clue as to what 9 10 the code in that file does? 11 I'll have to say that the Google 12 programmers have followed good programming 1.3 practice and given their routines names that are 14 descriptive of what the routine does. 15 makes it a lot easier on anybody to come back 16 later in trying to understand what the code 17 does. So the fact that this file is named 18 netfetcher is a strong suggestion that this 19 contains the software that fetches data from the 20 network. 21 And what have you highlighted from 22 this file? 23 I've highlighted a routine called 24 FetchData and one called CreatRequest and one

1 called EnqueueRequest. 2 Q. What do these routines do? CreateRequest -- well, FetchData 3 Α. 4 is the high level routine that actually 5 implements getting data from the network and it uses a routine called CreateRequest, which makes 6 7 the request in the first place and the routine 8 EnqueueRequest, which puts the request on the 9 list of requests to be sent out to the network. 10 And the network is going to be, Q. 11 include the data centers provided by Google? 12 Yes, the Google data centers are 13 on the internet. 14 And what is EnqueueRequest do? Q. Again, please? 15 16 What does EnqueueRequest do? Q. 17 Yeah. EnqueueRequest puts this Α. 18 request that was created by CreateRequest, puts 19 it on the list of requests to be sent out to the 20 Google data centers. 21 I'd like for you to move ahead to 22 Tab 44 where we've placed a copy of Plaintiff's 23 demonstrative Exhibit 1033. 24 A. Okay.

1 What is this exhibit? Q. 2 This is an excerpt from 3 Plaintiff's exhibit 367, which is a source code 4 file named quadnode.cc. 5 Ο. And what does that file do? Basically it applies hammers to 6 7 process the quad node. This is the high level 8 routine that processes each node on the tree. 9 You've also highlighted process Q. 10 node. What does that do? 11 Process node is a routine that 12 recursively visits each child's node on the 1.3 tree, below the current node and computes the 14 child's intersection with the view; in other 15 words, determines whether that child needs to be 16 included or not and if it does, it causes that 17 image to be requested over the internet. 18 Q. And is the image that is 19 requested, information that is requested 20 correspond to the field of view? 21 Yes, it does. Α. 22 Okay. The code you that you have 23 highlighted at Tabs 18 and Tab 44, is that the 24 code that in the Group II products carries out

1 Step C of Claim 1? 2 Yes, it is. At a very high level, 3 yes, it is. 4 Q. And what specifically have you 5 identified? This routine called FetchData, the 6 Α. 7 one called CreateRequest, EnqueueRequest and 8 ProcessNode. 9 Q. And we'll put up another summary 10 graphic -- if we have got this correct. And 11 does this graphic accurately summarize what you 12 have identified in the Group II source code that 13 was caring out Step C of Claim 1? 14 A. Yes, it does. 15 Okay. Let's move on to our check 16 box. With respect to Groups 1 products, Group 17 II products and Group III products, do all these 18 products do the same thing that's required by 19 Step C in Claim 1? Yes, they do. 20 Α. 21 So we'll go ahead and check those 22 Moving on, after we requested data to the 23 field of view according to step C, what happens 24 next

1 After you request the data, it 2 comes back from the internet and according to 3 this step of the claim you have to store it, 4 store it on the device that the user is actually 5 looking at. 6 Q. So the claim says essential 7 centrally storing the data for the field of 8 view? 9 Yes, it does. Α. 10 Has this language received a 11 construction by the Court? 12 Yes. The Court determined that 13 this phrase means storing requested data for the 14 field of view in memory at the location of the 15 request. So that means the data is stored on 16 the user's device, whether it's the laptop, 17 desktop or smart phone. 18 Do you have a graphic that describes how this is done? 19 20 A. I do. 21 Can you walk us through this, 22 please? 23 Here we see on the left one of the 24 images that in this case would have been

requested. And that image is returned to the user's device. The source code then causes that image to be stored in memory on the user's device.

- Q. In the context of this invention, how important is it that what you're storing on the user's device is data for the field of view?
- A. Okay. The whole reason this technique works is because the data that's needed to display these images to the user is readily available to the computer, even a small computer like the one on our smart phone.

So it's important to have data for the field of view always handily available in the memory so that the software can create these pictures and put them on the display.

And the memory that's used is cache memory which is a temporary storage memory. So part of the memory is designated for storing this temporary data, so it's kept as long as it's needed and then it's flushed out and replaced with new data. This is key to the operation that actually allows this thing to work so quickly and smoothly on a machine that

1 small. 2 Q. Would it be accurate to say that 3 by doing it this way, the data is always ready 4 to go? 5 Yes. The data required to display 6 the image that the user wants to see is always 7 right there in the memory of the device. 8 Q. Have you reviewed the Google 9 software to see if it carries out step D of 10 claim 1? 11 A. Yes, I have. 12 When you were doing that review, 13 what sort of words were you looking for? 14 Storing and cache and memory, 15 words like that. 16 Q. We're going to start with some 17 source code and again with group 3 first. And I 18 would like to take you to tab 20 where we placed 19 a copy of Plaintiff's Demonstrative Exhibit 20 1015. 21 Okay. Α. 22 And what are we looking at? 23 This is an excerpt from 24 Plaintiff's Exhibit 374, which is a source code

1 file name renderable node.JS. 2 Q. What have you highlighted from 3 this file? 4 A comment that says the 5 corresponding CPU memory representation is kept 6 in rock tree node. So this tells us that this 7 internal data structure or memory area called 8 rock tree node is the place that the images that 9 come back from the internet are stored. 10 Q. And what's the CPU memory? 11 Α. I'm sorry, again, please? 12 What is the CPU memory? 13 Α. The CPU, the central processing 14 unit, the main computer, the main processor 15 inside the user's device that is running this 16 software, it has its own memory, that is where 17 these images are stored. 18 Q. Can you turn to the next tab where 19 we placed a copy of Plaintiff's Demonstrative 20 Exhibit 1016? 21 Α. Okay. 22 What is this? 23 This is an excerpt from 24 Plaintiff's Exhibit 396, which is a source code

1 file named rock tree node.JS. 2 Q. What have you highlighted from 3 this file? 4 The comment that says this class 5 represents the CPU memory representation and then this routine called rock tree node which is 6 7 the one that was mentioned on the previous 8 exhibit. 9 Q. And it's the data that is being 10 stored by these routines today for the field of 11 view? 12 Yes, it's among other things image 13 data for the field of view. 14 Q. At tabs 20 and 21, have you 15 identified what in the group 3 source code 16 carries out step D of claim 1? 17 Yes, at a very high level the routine rock tree node takes care of that. 18 19 Q. So in this graphic, have we 20 actually captured your analysis of what in group 21 3 source code carries out step D of claim 1? 22 Α. Yes. 23 We're going to move from the group 24 3 products to the group 1 products and to do

1 that we'll start with tab 22 where we placed a 2 copy of Plaintiff's Demonstrative Exhibit 1017. 3 Α. Okay. What is this, Dr. Castleman? 4 5 This is an excerpt from Plaintiff's Exhibit 407 which is a source code 6 7 file named cache entry.H. 8 And what have you highlighted from 9 this file? 10 There is a comment -- first off, Α. 11 there is this routine cache entry. And the 12 comment says cache entry is the focal point of 13 the cache system, and is responsible for 14 fetching and decoding the data into memory 15 objects and reclaiming that object basically 16 when necessary. 17 So this is the focal point in the 18 software that takes care of putting images in 19 the cache when they come in from the network and 20 making them available to the rest of the 21 software when they're needed for display. 22 What does it mean by decoding Q. 23 something into a strong memory in memory object? 24 Α. The data comes in in an encoded

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1
       form, it's either compressed or has other
 2
       possibly encrypted, so before it can be
 3
       displayed, these images have to be decoded and
 4
       that's done by this routine as well.
 5
                     Is the data stored by this routine
 6
       data by the field of view?
7
                 Α.
                     Yes, it is.
8
                     In this exhibit, have you
 9
       identified what in the group 1 source code
10
       carries out step D of claim 1?
11
                     It's this routine cache entry.
12
                 Q. And moving to our graphic, here
13
       have we accurately summarized what you have
14
       found in group source code that carries out step
       D of claim 1?
15
16
                     Yes, at a high level this does it.
17
                     We're going to move on to group 2
18
       now and to do that I direct your attention to
19
       tab 24 where we have placed a copy of
20
       Plaintiff's Demonstrative Exhibit 1018.
21
                 Α.
                     Okay.
22
                     What are we looking at?
23
                     This is an excerpt from
24
       Plaintiff's Exhibit 371 which is a source code
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1	file named net loader.CC.
2	Q. What have you highlighted from
3	this file?
4	A. A routine called create node
5	reference, and notice of another one, cache
6	node, and one called finish HTTP request, and a
7	comments that says obviously if we got here, the
8	node was loaded from the network.
9	Q. And the network, that would
10	include the data centers provided by Google?
11	A. Yes, it would.
12	Q. And the node here would be part of
13	the data for the field of view?
14	A. That's right.
15	Q. So generally what does the code
16	that you have highlighted here do?
17	A. This creates the area in memory
18	where the data that comes in from the network is
19	stored.
20	Q. Could you turn with me to tab 25
21	where we have placed a copy of Plaintiff's
22	Demonstrative Exhibit 1019.
23	A. Okay.
24	Q. What is this?

1 This is an excerpt from 2 Plaintiff's Exhibit 370 which is a source code 3 file named cache.CC. 4 Q. What have you highlighted from 5 this exhibit? A routine named cache node 6 7 populate. What does that routine do? 8 Q. 9 This is the one that actually Α. 10 stores the data in the area of memory that we 11 talked about in the previous exhibit. Q. At tabs 24 and 25, have you 12 13 identified what in the group 2 source code 14 carries out step D of claim 1? Yes. It's this routine create 15 16 node reference and cache node populate. 17 Q. So in just a second we'll move on 18 to our summary graphic. And does this 19 accurately summarize what you have found in the 20 group 2 source code that carries out step D of 21 claim 1? 22 Yes, those are the ones. 23 At this point we can move forward 24 to our check box. Is it the case that with

1 respect to each of the groups, 1, 2 and 3 2 products, that they do the same thing that's 3 defined in step D of claim 1? 4 Yes, they do. 5 We'll go ahead and check those 6 off. Once we have stored the data in accordance 7 with step D, what happens next? 8 The next thing we do finally is to 9 create an image for the user to see, represent 10 the data for the field of view in a pictorial 11 representation having one or more sections. 12 Do you have a graphic that 13 illustrates how that's done? 14 Yes, I do. Α. 15 Can you explain what we're looking 16 at? 17 Α. Okay. On the left we have four 18 images that have been retrieved from the servers 19 and the source code takes those four images and 20 pinches them together to create an image which 21 is displayed on the screen. 22 Is there a word for this process 23 that's used in computer graphics? 24 Α. Typically this process is called

1 rendering. 2 What does rendering involve? 3 Rendering basically says you take Α. 4 the image data and the terrain data if it exist 5 and other data that might pertain to the image, 6 put it all together and put it on the screen so 7 the user can see it. 8 Does Google source code interface 9 directly with this display device? 10 Actually it does not. Α. 11 Q. Why not? Because the user's device whether 12 13 it's a laptop, desktop or smart phone comes with 14 generic software which handles the low level 15 functions of displaying an image. What the 16 Google software does is get the image ready and 17 hand it off to this low level software which 18 then takes care of the bookkeeping required, 19 whatever else is required to actually get the 20 image to show up on the display. 21 Is this generic software in any Ο. 22 way relevant to step E of claim 1? 23 Α. No, it's not. 24 How do you know that? Q.

Because the Court has ruled that 1 Α. 2 it's not. 3 Have you reviewed the Google Q. 4 software to determine if it does step E of claim 1? 5 Yes, I have. 6 Α. 7 And to begin that process, once Q. 8 again we'll start with group 3 and we'll start 9 with tab 27 where we placed a copy of 10 Plaintiff's Demonstrative Exhibit 1020. What 11 are we looking at here? 12 This is an excerpt from 1.3 Plaintiff's Exhibit 394 which is the source code 14 file named renderable node.JS. 15 Once again, is the title a pretty 16 good clue of what the file is going to do? 17 It's a pretty good tip off. 18 What have you highlighted from 19 this file? 20 That at the top, that renderable 21 node class is the software that encapsulates a 22 node together with a GPU resources needed to 23 render it, namely the textures and vertex 24 buffers. What that means is that this class or

1 this group of software puts together the imagery 2 and the terrain data if it's available, and 3 gives the GPU which is the graphics processing 4 unit, that's the thing that's built into the 5 device, everything it needs to put a picture on 6 the screen. 7 O. Could we turn to tab 28 where we 8 have placed a copy of Plaintiff's Demonstrative 9 Exhibit 1021. 10 Α. Okay. 11 What are we looking at here? 12 This is an excerpt from 1.3 Plaintiff's Exhibit 395 which is a source code 14 file named renderable node manager. JS. 15 And what have you highlighted from this file? 16 17 Routine called start mesh upload. What does that do? 18 Q. 19 That is the one that begins the 20 process of transferring the data to the graphics 21 processing unit so that it can appear on the 22 screen. 23 Q. Can you turn to tab 29 where we 24 have placed a copy of Plaintiff's Demonstrative

1 Exhibit 1022. 2 Α. Okay. 3 What is this? Q. 4 This is an excerpt from 5 Plaintiff's Exhibit 389, which is a source code 6 file named renderer.JS. 7 Q. What have you highlighted from this file? 8 9 A comment that tells us what this 10 thing does, it's rendering the globe which is 11 basically creating pictures of the earth that 12 we're going to show the user. Interestingly 13 enough one of the authors of this software is 14 Mr. Evan Parker whose testimony we saw this 15 morning. 16 Was Mr. Parker the gentleman who 17 was ably portrayed by Mr. Silliman? 18 Α. He was portrayed, yes. 19 What else does this file say? 20 This says rendering the meshes in 21 a given node. It talks about the array of nodes 22 to render. A routine called render nodes and 23 one called render imagery. And then a comment 24 that says iterates through the nodes and then

renders a single pass. So basically this is the one that is creating the data that the GPU needs in order to put the picture on the screen.

- Q. You have highlighted a comment, render the meshes in a given node. Why would you want to do that?
- A. This is the first time we have talked about terrain data. When you get down to the bottom of the tree, the nodes contain not only an image, an aerial image of the surface, they also contain a model of the shape of the surface with the hills and the valleys.

So in this case it's necessary to combine the aerial image of the earth with this model that shows where the hills and valleys are, and this is the meshes. And the reason it's called meshes is that the surface, the shape of the surface is represented as a bunch of triangles that are hooked together. And given the shape of those triangles it recreates the surface of the earth with hills and valleys and rivers and mountains.

Q. The data that's being rendered by this code, is that data for the field of view?

1 Yes, it is. Α. At Tabs 27 through 29, have you 2 3 identified in the highlighted source code, what 4 in the Group III source code carries out Step E 5 of Claim 1? Yes. That is this routine called 6 Α. 7 RenderableNode, startMeshupload and renderNodes. 8 Q. Okay. We'll move on once again to 9 our summary graphic. And here have we 10 accurately captured your identification of what 11 in the Group III products carries out Step E of 12 Claim 1? 13 Yes, those are the ones. 14 As our usual routine we're going 15 to progress from Group III to Group I and I'd 16 like to to go to Tab 30 where we've placed a 17 copy of Plaintiff's demonstrative Exhibit 1023. 18 Α. Okay. 19 What is this? 20 This is an excerpt from 21 Plaintiff's exhibit 415, which is a source code 22 file named planetframehandler.cc. 23 And what have you highlighted from 24 this file?

1 A routine named Render and comments that tell us what this routine does, 2 3 namely draw the atmosphere, the clouds, the 4 stars, draw the cloud geometry, draw the planet, 5 rocktree planet, which is just the surface of 6 the earth with the hills and valleys, and then 7 finally to draw specific features on top of the 8 planet, such as roads and signs and icons and 9 other things that get added to the picture. 10 So is this render function Q. 11 rendering data for the field of view? 12 Α. Yes, it is. 13 Does it do that by itself? 14 No, it calls it. It calls a large 15 number of other functions that implement 16 different parts of this process. In Plaintiff's demonstrative 17 Q. 18 Exhibit 1023, have you identified what in the 19 Group I source code carries out the function of 20 Step E of Claim 1? 21 At a very high level, it's this 22 routine Render. 23 Q. And let's move onto our summary 24 exhibit for Group I. And here have we

1 accurately summarized what you have identified 2 in the Group I software as carrying out Step E 3 of Claim 1? Yes, this is it. 4 Α. 5 Let's go from Group I to Group II and we'll start with Tab 31 where we've placed a 6 7 copy of Plaintiff's demonstrative Exhibit 1024? 8 Α. Okay. 9 What is this exhibit? Q. 10 A. This is an excerpt from 11 Plaintiff's Exhibit 377, which is a source code 12 file named visualcontext.cc. 13 Q. What have you highlighted from 14 this file? 15 Two routines, one called Draw and 16 one called Render. 17 Q. And what does the Render function do? 18 The Render function does the same 19 20 function that we saw in the previous, for the 21 previous objects, it basically gets the image 22 ready to go to the screen. 23 Q. Can you turn to Tab 32 where we've 24 placed a copy of Plaintiff's demonstrative

1	exhibit 1025?
2	A. Okay.
3	Q. What is this?
4	A. This is an excerpt from
5	Plaintiff's Exhibit 376 which is a routine
6	called visualcontext.cc, which is the same one
7	we were looking at before.
8	Q. Different code from the same file?
9	It's different code from the same file?
10	A. That's correct. Different
11	exhibit, different code, same file.
12	Q. What have you highlighted in
13	Plaintiff's demonstrative exhibit 1025?
14	A. Again, this routine called Render,
15	along with comments that tell you the things
16	that it does. It draws the star field, it draws
17	the terrain, it draws the clouds and other
18	things. So this is the one where the image is
19	actually put together.
20	Q. And when it's drawing star fields,
21	drawing terrain, drawing clouds, is it rendering
22	data for the field of view?
23	A. Yes, it is.
24	Q. So at Tabs 31 and 32 both of which

1 pertain to this visual context file, have you 2 identified what in the Group II source code 3 carries out Step E of Claim 1? 4 Yes, and again it's the routine named Render. 5 6 Q. Let's move onto our summary 7 exhibit. We'll get this up. And here of we 8 accurately summarized what in the Group II 9 source code you have identified that carries out 10 Step E of Claim 1? 11 A. Yes, that's correct. 12 I think that we're ready to go to 13 our check box. For each of the Groups I, II and 14 III products, are they doing the same thing 15 that's defined by Step E of Claim 1? 16 Α. Yes, they are. 17 Q. And the data for the field of 18 view, is it going to be represented in a way 19 that it's sectionalized? 20 Yes, it's made up much sections. 21 Ο. And that's true for all three 22 groups of products? 23 Α. Yes. 24 So we can go ahead and check off Q.

1 Step E for Groups I II and III then? 2 Yes, we can. 3 Okay. Now, we spoke -- remember 4 that generic software we spoke about earlier? 5 Α. Yes. 6 Okay. Does the Google software in 7 any way condition what that generic software 8 does? 9 A. Yes. That low level software 10 basically only does what it's told. So it takes 11 its orders from the Google software. It runs 12 under the conditions that are specified by the 13 Google software. 14 And in the same way is the Google 15 software establishing the manner and timing of 16 what that generic software does? 17 A. Yes, the Google software tells it what to do and when. 18 Q. And is that true for all of the 19 20 Google products that you considered? 21 Α. Yes, it is. 22 Now, we spoke earlier about the Q. 23 concept of a frame. Do you remember that? 24 Α. I'm sorry, again, please.

1 We spoke earlier about the concept Q. 2 of a frame. Do you remember that? 3 Yes, we did. Α. 4 As we've progressed from Steps B 5 through Step E. How many frames have we been dealing with? 6 7 So far we have been talking about 8 the construction of a single frame. This would 9 be -- these steps are required to create one 10 still image in the sequence. 11 Q. Does that change when we get to 12 Step F? 13 Yes, it does. Step F talks about 14 creating the next frame. And how does it do that? 15 16 It does that by dividing the 17 sections in the current frame and if their 18 resolution is not as high as is needed, then it 19 requests higher resolution images again from the 20 network for each of the smaller sections that it 21 divides the sections into and represents the 22 data for the field of view in a new pictorial 23 representation. So this would generate the next 24 frame using higher resolution data that it had

1 gotten back from the servers. 2 Q. Is it appropriate to consider Step 3 F in combination with Step G? 4 Α. Yes, it would. 5 Why is that? 6 Because Step F is the one that 7 does the heavy lifting. And Step G basically 8 says you repeat that to generate subsequent 9 frames until you reach a stopping point, so step 10 G mainly says repeat Step F until it's time to 11 stop. Has step F received a construction 12 13 by the Court? 14 Yes, it has. Α. 15 And unfortunately we don't have it 16 up on the slide, but can you recall generally 17 what that was? A. As I recall, the Court ruled that 18 19 the requesting step must follow the dividing 20 step, so you divide and then request. 21 Do you have a graphic that 22 generally described this process? 23 Α. Yes, I do. 24 Okay. What are we looking at Q.

here?

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Okay. On the upper right we see a small image of Europe and North Africa and if we take that single image and blow it up to fill the screen we're going to get a blurry image and that's what you see on the left side. So Step F said let's divide those sections into smaller sections and request images or request data for each of the sections then we can put those together to form a high resolution image which will look sharper on the screen in the next frame. And then to take it one step further, suppose we took the region, the section that shows France and Spain and wanted to see that in more detail, we could take that section, break it up into four smaller sections, request higher resolution images of those four sections, then put them together to get a sharper image of France and Spain.

- Q. From time to time we've referred to level of detail. Can you tell us what that is?
- A. Yes. Level of detail refers to how small of objects you can see in an image.

1 If an image has a low level of detail, it will 2 look blurry and you won't be able to see the 3 small frames. If an image has a high level of 4 detail, then it will look sharp and you'll be 5 able to see small things in the image as well as 6 the big things. 7 Q. You were here for Mr. Mercay's 8 testimony yesterday, correct? 9 Α. Yes. 10 Did you hear Mr. Mercay talk about 11 level of detail culling? 12 Α. Yes, I did. 13 What is that mean generally? 14 Basically remember culling is the process of determining which nodes contain an 15 16 image that you want to show the user. So level 17 of detail culling would be going down the tree, 18 looking at the nodes and finding the ones that 19 contain images with higher detail that we do, in 20 fact, want to use to show on the screen. 21 Did you review the Google software 22 to determine if it carries out Steps F and G? 23 Α. Yes, I have. 24 And when you were doing that, what Q.

1 sort of words were you looking for? 2 Words like let's see, repeat and 3 nodes and recurse. Okay. At this point I'd like to 4 5 dive into the Group III source code. And to do that, could you turn to Tab 35 where we've 6 7 placed a copy of Plaintiff's demonstrative 8 exhibit 1026? 9 A. Sorry, the number was what? 10 Tab 35 where we placed a copy of 11 Plaintiffs demonstrative exhibit 1026. 12 Α. Okay. 13 Ο. What is this exhibit? 14 This is an excerpt from 15 Plaintiff's Exhibit 390, which is a routine 16 called Lodmanager.js. 17 Q. What have you highlighted from 18 this exhibit? 19 At the top a comment that says 20 this software computes the list of nodes that 21 match the required level of detail. And the 22 routine LodManager, which is the software that 23 does that, and a variable called target image 24 quality, which is what it uses to determine

1 whether we've gotten as far as we need to go or 2 not. 3 Q. So what does LodManager do? I'm sorry, again please. 4 5 What does LodManager do? 6 LodManager is the one that manages 7 the searching down the tree for nodes that 8 contain high resolution images that we need to 9 put on the screen. 10 And how is target imagery quality 11 used in this process? 12 I'm sorry, again please. 13 House target imagery quality used 14 in this process? 15 Yeah. That is the level of detail 16 that we need to get to. In other words, 17 eventually if you go to higher and higher 18 resolution you'll eventually get to the point 19 where you are displaying a full resolution that 20 the display screen is capable of. At that point 21 it's not necessary to go any further, so that is 22 the target image quality. 23 In the context of Step F, is that 24 the desired image resolution?

1 Yes, that's what this is. 2 And in the context of Step F, is 3 LodManager the function that is dividing 4 sections that lack the desired image resolution 5 into smaller sections? Yes, at a high level, this is the 6 7 routine that does that. 8 What else have you highlighted 9 from the this source code? 10 A. A comment that says it computes 11 the set of nodes to render given the Lod criteria defined by the target image quality. 12 13 That's exactly what we've been saying. 14 determines which nodes contain high resolution 15 images that we do need to show to the user 16 because they meet the image quality target that

- Q. What else have you highlighted?
- A. Again, this routine called

 TargetImageQuality and a comment that said this is the primary level of detail control and down at the bottom it says that this creates a subtree of the rocktree that has image quality less than or equal to the TargetImageQuality.

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has been set here.

So again, this is telling us that this software works its way down the tree requesting higher and higher resolution images until it gets to the point that the resolution is as high as we need.

- Q. Let's turn to the second page in the exhibit. What have you highlighted here?
- A. Again, the routine called BuildVisibleTree and a routine that it calls named BuildVisibleTreeVisitNode.
 - Q. What do these routines do?
- A. They build the visible tree, which I think I explained before, is isolating those branches of the tree on the server that contain the images that are visible to the camera and therefore need to go into the image we're going to put on the screen.
- Q. What else have you highlighted from this source code?
- A. This routine called Recurse and one called isLeave. And again EnqueueRequest and isLeave basically, isLeave tells you have you made it to the bottom of the tree or have you gone as far as you can go. One of the

as far as you can go and there's no higher resolution data available. This is a routine that checks for that and it's a stopping point.

I've also highlighted EnqueueRequest, we've seen that one before, that's the one that puts a request on the list for nodes that were needed from the network. And again, this comment says recurse to the children if we need to. And there's a test that says do we need to go any further down the tree or have we gone far enough.

- Q. In the context of Step G, does recurse determine -- is recurse what determines determination conditions?
 - A. Yes, it does.
- Q. And in the context of step F, is enqueue request, what request higher resolution space related data the smaller sections once a decision has been made?
- A. Yes. We talked about that one before, it puts a request on the list for the new node that we need, for the image -- for the new image that we need.

1 O. And Plaintiffs's Demonstrative 2 Exhibit 1026, have you identified what in the 3 group 3 source code carries out steps F and G of 4 claim 1? 5 Yes, routine LOD manager using the variable target image quality. Also build 6 7 visible tree and with help from build visible tree visit node. Routines called recurse and 8 9 IsLeaf, and again the one EnqueueRequest. 10 We're going to move on to our Q. 11 summary graphic at this point. Here are where 12 we actually captured what you have identified 13 from the group 3 source code as carrying out 14 steps of F and G in claim 1? 15 Yes, these are the ones that do 16 that. 17 We are go to move from group 3 to 18 group 1. And to start that process I direct 19 your attention to tab 36 where we placed a copy 20 of Plaintiff's Demonstrative Exhibit 1037? 21 Α. Okay. 22 What is this exhibit? 23 This is an excerpt from 24 Plaintiff's Exhibit 416 which is a source code

1 file named tree traverser.CC. 2 Q. And what have you highlighted in 3 this file? 4 A. Okay. There is a comment at the 5 top that says perform recursive traversal starting at the current node. 6 7 O. What does traversal mean? 8 Traversal is the process of 9 working your way down the tree node by node and 10 determining whether or not the image in that 11 node needs to be retrieved from the server and 12 shown to the user. 13 Q. What else have you highlighted 14 from this file? 15 A. The routine traverse recursive, 16 also a routine name continue traversal and again 17 traverse recursive. Q. What is continued traversal and 18 19 traverse recursive do? 20 A. Continued traversal determines 21 whether or not we need to go forward down the 22 tree and traverse recursive is the routine that 23 repeatedly examines one node after the other. 24 Q. Do they interface with the fetch

1 functions we discussed earlier? 2 Yes, they do. If this software 3 determines that the image for a node is needed, 4 then it uses the fetch software to request and 5 download that image from the network. In the context of step F, is this 6 7 software in combination with the fetch software 8 what requests higher resolution space related 9 data once images are divided into smaller 10 sections? 11 Yes, this does that. 12 Could you turn with me to the next 13 tab where we placed a copy of Plaintiff's 14 Demonstrative Exhibit 1028. 15 Α. Okay. 16 Could you tell us what this is? 17 This is an excerpt from Plaintiff's Exhibit 414 which is a source code 18 19 filed named rock metrix.CC. 20 What have you highlighted from 21 this file? 22 The routine continued traversal 23 and a comment that says check if the node fails 24 LOD, basically or, if it's not visible.

Q. Is that the termination condition that's defined in step G?

- A. Yeah, that is the two termination conditions that are defined in step G. If it fails LOD, then that means we can stop looking further. And if it's not visible, then we don't -- then it gets culled and we don't need it.
- Q. What else have you highlighted from this file?
- A. A routine called pass LOD and it's cull. It says consider the node to have passed the LOD test if it's LOD is above this value LOD threshold.
- Q. Is the software that we have identified here in the concept of step F, is this what divides sections that don't need the desired image resolution in the smaller sections?
 - A. Yes, it is.
- Q. What I would like to do is to work backwards a little bit to tab 16 which is something we have already looked at earlier in connection with another step of the claim. And here we placed a copy of Plaintiff's

1	Demonstrative Exhibit 1012.
2	A. Counsel, what is your tab number?
3	Q. It's tab 16, sir.
4	A. Okay. Got that.
5	Q. Just a reminder, what are we
6	looking at here?
7	A. Again, this is from Plaintiff's
8	Exhibit 413, the source code file named murph
9	mode.CC.
10	Q. You have identified that fetch
11	function in here?
12	A. Yes, the fetch and the load
13	function.
14	Q. Is this the fetch function that
15	you indicated interfaces with continued
16	traversal and traverse recursive in the context
17	of Plaintiff's Demonstrative 1027?
18	A. Yes, these are the routines that
19	are used.
20	Q. So the source code at tab 16, at
21	tab 36, and at tab 37, have you identified in
22	this source code what in the group 1 products
23	carries out steps F and G of claim 1?
24	A. Yes. This routine continued

1 traversal and traverse recursive, also using the 2 function pass LOD, and then using also fetch and 3 load. 4 We're going to move to our summary 5 slide. Here have we accurately summarized what group 1 source code you have identified as 6 7 carrying out step F and G? 8 Yes, although I don't think we 9 mentioned pass and LOD. 10 Let's go to the group 1 products 11 and to begin that, I would like to direct your 12 attention to tab 38 where we placed a copy of Plaintiff's Demonstrative Exhibit 1029? 13 14 Α. Okay. What is this exhibit? 15 16 This is an excerpt from 17 Plaintiff's Exhibit 377 which is a source code file named visual context.CC. 18 19 What have you highlighted from 20 this file? 21 I have highlighted routines named 22 draw and update and render, and end frame. 23 So this is a fairly high level 24 file, then?

1 Yes, they are. And you can tell 2 by their names in this case what they do. 3 Q. Could we turn to tab 39 where we 4 placed a copy of Plaintiff's Demonstrative 5 Exhibit 1030. Can you tell us what this is? This is an excerpt from 6 7 Plaintiff's Exhibit 367 which is a source code 8 file named quad node.CC. 9 Q. What have you highlighted from 10 this file? 11 I have highlighted routines named 12 quad node cull, process node, and one called 1.3 maximum level. 14 Q. What is guad node cull do? 15 This is the one that goes down the 16 tree examining nodes to determine if they need 17 to be -- if their images need to be requested 18 because they contain the higher resolution 19 that's needed to show to the user. 20 In the context of step F, is this 21 the function that divides sections that don't 22 meet the desired image resolution into smaller 23 sections? 24 A. Yes, that's what it does.

1 What else have you highlighted in 2 this exhibit? 3 It says only recurse on children 4 if their level is within max level and then it 5 has a test, a statement, an the statement that checks to see if child level is less than or 6 7 equal to this variable maximum level. What does that do? 8 Q. 9 I'm sorry, again? Α. 10 What does this maximum level thing Q. 11 do? 12 Maximum level is the specification 13 of how far we need to go in higher resolution, 14 because eventually we get to the point where we 15 don't need any higher resolution to fill the 16 screen. 17 In the context of step F, is this maximum level the desired image resolution? 18 19 Yes, that's what it is. 20 You have also highlighted a 21 process called process node. What does that do? 22 Process node is the high level 23 routine that examines the node, determines which 24 of the children, if any, need to be requested

1 from the server and then actually gets them from 2 the server. 3 Q. In the context of step F, is this 4 process node function what request higher 5 resolution space related data for smaller sections once a larger section has been divided? 6 7 Yes, this at a high level. This 8 is the one that controls that process. 9 Q. Could you turn with me to tab 40 10 where we placed a copy of Plaintiff's Demonstrative Exhibit 1031? 11 12 Α. Okay. 13 0. What is this exhibit? 14 This is an excerpt from 15 Plaintiff's Exhibit 398, which is a source code file named rock tree.CC. 16 17 Q. What have you highlighted in this file? 18 A routine called cull children and 19 20 one called passes LOD, along with the comments. 21 Q. What are these comments testimony 22 us about what cull children is doing? 23 It says there is no need to cull 24 the children if we don't compare LOD matrix,

that means -- what that means is that there is no need to download the images in those child nodes if they don't meet the level of detail criteria.

- Q. And is pass LOD the function that carries out that test?
- A. Passes LOD is the one that makes that determination as to whether the child nodes need to be downloaded or not.
- Q. In the context of claim 1, is this the function that carries out step G?
 - A. Yes, it is.
- Q. At tabs 39 and 40, have you identified what in the group 2 source code carries out the functions of F and G of claim 1?
- A. Yes. That's the routine quad node cull, process node using the variable maximum level, and then this routine cull children, and the routine passes LOD.
- Q. I think we can move forward to our summary slide at this point. Here have we identified, accurately summarized what you have identified in the group 2 source code as carrying out steps F and G of claim 1?

1	A. Yes, these are the ones.
2	Q. Now, before we check off some
3	boxes, there is some other language in step F
4	that we have not talked about. Do you see about
5	four lines in where we need to centrally store
6	the higher resolution space-related data?
7	A. You're talking about step F?
8	Q. Yes, I am, centrally storing the
9	higher resolution space-related data.
10	A. And your question is?
11	Q. My question is, is this done in
12	all three of the Google products, all three
13	groups?
14	A. Yes, they all do it.
15	Q. Likewise for all three of these
16	products, are data of the field of view
17	represented in a pictorial representation?
18	A. Yes, they all three do that, too.
19	Q. Do all three groups of products do
20	exactly what's in steps F and G?
21	A. Yes, as it turns out, they do.
22	Q. So we'll go ahead and check those
23	off.
24	Before moving on, I got a couple

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of little follow-up questions to get. We noted that the very last phrase of step F refers to representing data for the field of view in a pictorial representation. Do you see that? Α. I do. So is step F in any way concerned with data that's not in the field of view? No, it's not, because the only way you can make this thing work on a smart phone at these speeds is to request no more data than you actually need to show the user, so the whole process here is intended to request just the data that you need and no extra data. And that is always the data that falls inside the field of view, because there is no reason to request images that the user is not going to be able to see.

- Q. Another question about step F. You talked about we're dealing with a single frame when we go through steps D and E?
 - A. That's right.
- Q. When we bring that frame into step F, does step F in any way require that what is represented to be the final targeted image at

1 the fine level detail that we're actually 2 targeting? 3 No. The first time step F is Α. 4 executed, it would create a second frame in the 5 sequence. In other words, step E would create the first frame. Step F, the first time through 6 7 would create the second frame in the sequence. 8 Then when we get down to step G, it says repeat 9 step F. So step F would then -- would then 10 create frames three and four and five and so on. 11 So it's repeated executions of step F that 12 create the subsequent frames. 13 So basically the first frame comes 14 from step E. The second frame it comes from 15 step F the first time through, and then G tells 16 us that step F has to be repeated over and over to create all the remaining frames. 17 18 So in all of the Google products, 19 is step F completed at least once before step G 20 occurs? 21 Yes, it is. Α. 22 So we're through claim 1 and the 23 good news is the other claims are going to be a 24 lot shorter to deal with. The first such claim

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1
       we're going to move to is claim 3.
 2
                     MR. WILLIAMSON: I would like to
 3
       move to strike, Your Honor. There is no
       question. It's just argument on the slide.
 4
 5
      BY MR. SPEARS:
                     Now that we have checked off all
 6
 7
       the boxes of the claim 1, is it infringed?
8
                     Yes, it is.
                 Α.
 9
                 Q.
                     All right, then. Let's move on to
10
       claim 3. Here we have placed claims 2 and 3.
11
       Claim 3 says a method of pictorial
12
       representation further including altering the
13
       selectable location and performing steps B
14
       through G. What does it mean to alter the
15
       selectable location?
                     That's when the user moves the
16
17
       viewpoint, decides he wants to look at a
18
       different place on the surface of the earth.
19
                 Q. Have you heard reference to a
20
       precision problem that can arise when you do
21
       that?
22
                     Yes, I think we have heard at
23
       least three people testify about the numerical
24
       precision problem.
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Q. And in just a couple of sentences can you summarize that problem?

A. Okay. I'll give the fourth explanation of that. All computers have a limit on how big a number they can represent. There is a biggest number that any particular computer can represent. And what happens is that if you are trying to represent the position of an object using a coordinate system with reference to an origin or a reference point that's a long distance away, then you have to use very big numbers.

represent an object in inches and you're using the center of the earth as a reference point, then that's a very large number of inches. So you run the risk of running out of numbers in the computer. But if you can use the reference for your coordinate system up near where the object is located then the numbers become much smaller and you don't run the risk of running out of numbers in the computer.

Q. Now, when Mr. Parker as portrayed by Mr. Silliman testified, did he talk about how

1 Google encountered this very problem? 2 I'm sorry, again, please. 3 When Mr. Parker as portrayed by Q. Mr. Silliman testified, did he talk about how 4 5 Google itself encountered this problem? 6 I believe he mentioned that, yes. 7 How does claim 3 solve this Ο. 8 problem? 9 The solution that claim 3 offers 10 is basically simply to change the coordinate 11 system, which means move the reference point 12 that you're measuring from to a location that is 13 closer to the object you're looking at. 14 Has Google adopted the same Q. solution in its products? 15 16 Yes, they have. 17 Under what circumstances does Q. 18 Google do these coordinate transformations? 19 According to the testimony we 20 heard, it does it very often. Certainly when 21 you get down close to the surface where you're 22 looking at objects that are small. Also when 23 you use the street view option in Google Earth 24 it changes the coordinate system.

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1
                     Can you turn to tab 41 where we
 2
       placed a copy of Plaintiff's Trial Exhibit 140?
 3
                     All right.
                 Α.
                     What is this?
 4
                 Ο.
 5
                 Α.
                     This is a document produced by
 6
       Google entitled geo coordinate systems.
 7
                     I would like for you to turn to
                 Ο.
8
       the page in that document that ends in 737.
9
       Under the heading local coordinate system in the
10
       middle, what does this indicate, if anything,
11
       about Google's use of coordinate transmissions?
12
                     That paragraph says that local
13
       coordinate systems differ from global coordinate
14
       systems.
15
                     MR. WILLIAMSON: Take that down.
16
                     MR. SPEARS:
                                   Sorry.
17
                     MR. WILLIAMSON: It's cut off.
18
       But it's on the written page.
19
                     MR. SPEARS: All right.
20
                     I'll repeat my question.
                                                What, if
21
       anything, does this paragraph indicate about
22
       Google's use of local coordinate systems?
23
                     Yes, it explains that the local
24
       coordinate systems define, for example, the
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objects on a much smaller scale. And require much less precision than global coordinate systems. So in other words you can get by with using much smaller numbers if you're describing these objects using a local coordinate system than if you stay with the global coordinate system that you need when you're looking at the entire planet.

- Q. Do you need smaller numbers with the local coordinate system or larger numbers?

 And how is it that you're able to use smaller numbers in the local coordinate system?
- A. Because the objects that you're describing are much closer to the zero zero point of distance, so the distance from the reference point to the object is much smaller.
- Q. And to get them closer to the zero, do you have to do a coordinate transformation?
- A. Yes a coordinate transformation is the process that takes care of that.
- Q. Could you move two pages forward in the document? And under the heading Pano Coordinate, do we see another description of

1 another circumstance in which Google uses 2 coordinate transformations? 3 Α. Yes. 4 Could you explain that? 5 Yes. It says here that pano 6 coordinates are a local coordinate system used 7 for rendering street view. So when you go into 8 street view on Google Earth, the objects are 9 described in terms of a, their distance from a 10 point that is much closer than the center of the 11 earth. Here we see a coordinate, an X, Y, Z 12 coordinate system that's located very close to 1.3 this automobile. 14 Q. Okay. We're going to move 15 forward. So with respect -- and is this true 16 for all three groups of Google products? 17 Yes, it is. Α. All three use the coordinate 18 transformation defined in Claim 3? 19 20 Α. They do. 21 So we can go ahead and check off 22 Claim 3 for each of the three groups of 23 products? 24 A. Yes, we can.

1 Q. Okay. So is that claim infringed, 2 then? 3 Α. It is. Let's move on to Claim 14. 4 5 here we have the method of pictorial 6 representation defined in Claim 1 wherein the 7 step now comprises dividing each of the one or 8 more sections using a model of the quadrant 9 Has this phrase been construed by the 10 Court. 11 Α. Yes, it has. 12 What does the Court say? 13 Α. Determined that that phrase means 14 where the data structure or each node has four 15 equally sized children. 16 And does Google use such a data 17 structure in the Group I through III products? 18 Α. Yes, they do. 19 Let's take the Group III products 20 first. And I'd like to take you to Tab 42 where 21 we've placed a copy of Plaintiff's trial exhibit 22 75? 23 I'm sorry, which Tab? Α. 24 Q. Tab 42?

1	A. 42. Okay.
2	Q. Okay. Are you there?
3	A. Yes.
4	Q. What is this document?
5	A. This is a set of slides that were
6	presented by Google personnel at the SIGGRAPH
7	conference in Vancouver in 2014.
8	Q. And did you hear Mr. Parker as
9	portrayed by Mr. Silliman talk about this
10	presentation?
11	A. Yes, he did.
12	Q. Could you turn with me to Slide
13	15? And what, if anything, does this slide
14	indicate about Google's use of quadtrees in the
15	Group I products?
16	A. Okay. We see the first bullet
17	point.
18	Q. I'm sorry, in the Group III
19	products.
20	A. The first bullet point talks about
21	a radial octree which includes a 2D quadtree in
22	latitude and longitude.
23	Q. And is this consistent with what
24	you found in the Group III source code?

1 Yes, it is. Α. 2 Moving from Group III to Group I, Q. 3 were you hear for Mr. Mercay's testimony? 4 Α. Yes, I was. 5 And did you hear Mr. Mercay say 6 anything about the use of quadtrees in the Group 7 I products? He said that the software 8 9 definitely uses quadtrees. 10 Q. Let's move onto the Group II 11 products and to do that have you turn to Tab 43 12 where we've placed a copy of Plaintiff's trial 1.3 exhibit 27. 14 Okay. Α. 15 And we're going to have to get confidential on this. What is this exhibit? 16 17 This is a document produced by Α. 18 Google which is entitled Terrain Overlays. 19 And could you turn to the page in 20 that document that ends in A16. Are you there? 21 Α. Okay. 22 Under the heading how visible 23 terrain meshes get collected. Do you see a 24 reference to Figure 1?

1	A. Yes, I do.
2	Q. And if we turn to the next page,
3	is that Figure 1?
4	A. Yes, it is.
5	Q. And what, if anything, does Figure
6	1 indicates about the use of quadtrees in the
7	Group II products?
8	A. We see two quadtrees. We see two
9	parent nodes each of which has four child nodes.
10	Q. And is this consistent with what
11	you saw in the Group II source code?
12	A. Yes, it is.
13	Q. So moving onto our check box now
14	that we're no longer confidential, the Group I,
15	Group II, Group III products, do they all use
16	division according to a model of the quadrant
17	tree?
18	A. Yes, they do.
19	Q. So we'll go ahead and check those
20	off?
21	A. Yes.
22	Q. And is Claim 14 infringed?
23	A. Yes, it is.
24	Q. Let's move on from Claim 14 to our

1 last claim which is Claim 28, trying to get the 2 language up. Well, instead of doing that, I'm 3 going to read the language. So in Claim 28 we 4 are going to carry Steps E and F, but represent 5 the data with a polygonal grid model, right? I'm sorry, again please. 6 7 In Claim 28 we're going to carry 0. 8 out Steps E and F but represent the data with a 9 polygonal grid model, correct? 10 Α. Yes. 11 Okay. And here that language is. 12 And do we have a claim construction for that 13 language? 14 Yes. The Court determined that Α. 15 the phrase means a model of an object that 16 represents the object's surface using a mesh of 17 polygons that form a grid. 18 Q. And do you have some, something to 19 illustrate what this means in the context of 3D 20 computer graphics? 21 Yes, I do. Α. 22 So what are we looking at here? 23 Here we're looking at a mesh of 24 polygons. The polygons in this case are

triangles. And the mesh, like a mesh of screen wire for example, is created by hooking all these triangles together and the triangles are hooked together in such a way that collectively they define the surface of the terrain. In this case there's a hill in the middle of the image, and this mesh of triangles defines the exact shape of that hill.

- Q. And how would we go about building an actual hill on this mesh?
 - A. I'm sorry, again please.
- Q. How would go we go about building an image of a hill from this mesh?
- A. Okay. That would be the rendering process. You take this mesh which shows the shape of the surface and you drape an image across there, just like draping a table cloth across a table. And when you do that, you get an image that shows not only the vegetation and other things on the surface, but it depicts the surface shape, in this case the hill.
- Q. Do all three groups of Google products employ this concept?
 - A. Yes, they do.

1 For the Group III products I'd 2 like for you to refer back to Tab 42. 3 Plaintiff's trial exhibit 75. And what do we 4 find on the very first page? 5 We found that the subtitle of this Α. 6 presentation is called rendering trillions of 7 triangles in Javascript. And indeed if you're 8 going to describe the surface of the earth with 9 all of its hills and valleys using these meshes 10 of triangles, you would need trillions of 11 triangles to do it. And that's what's included 12 in the Google data servers. 13 Ο. And is this consistent with what 14 you found in the Google source code that you 15 reviewed? 16 Yes. 17 For the Group I products I would 18 like to refer you back to Tab 23 where we've 19 placed a copy of Plaintiff's trial exhibit 141. 20 What is this document? 21 Again, this is a Google document 22 entitled Mirth. 23 And could you turn with me to the 24 page in this document that ends in 386?

1	A. Okay.
2	Q. What, if anything, does this
3	indicate about the use of meshes and triangles
4	in the Group I products?
5	A. Okay. I'm sorry, what page are
6	you talking about?
7	Q. The page that ends in 386.
8	A. Okay. Yes. That. Yeah. The
9	last sentence, rockmesh, which we saw in the
10	software, is the area of the software that keeps
11	track of the data that came down from the
12	server. It contains a set of textured triangle
13	mesh layers.
14	Q. And is that consistent with what
15	you found in the Group I source code?
16	A. Yes, it is.
17	Q. For Group II, did you hear Mr.
18	Mercay testify about whether meshes and
19	triangles were used for rendering in those
20	products?
21	A. Yes, he did say that.
22	Q. And was that consistent with your
23	review of the source code for those products?
24	A. Yes, it is.

1 And we can go on. And we'll 2 proceed to our check box. So this notion of 3 representing data with a polygonal grid model, 4 is it used in all three of the groups of Google 5 products? 6 Yes, they use that. 7 So we'll go ahead and check that Ο. 8 So does that mean that Claim 28 is 9 infringed? 10 Yes, it is. Α. 11 So in summary, which claims of the 12 '550 Patent have you concluded are infringed by 13 Google? 14 That is Claim 1 and Claim 3 and Α. 15 Claim 14 and Claim 28. 16 Now, have you given further 17 thought to the significance of this infringement 18 and its important to Google Earth? 19 Yes, I think I mentioned earlier 20 that this is a tremendous job to be able to show 21 the earth to a user the way that Google Earth 22 can do it. It's actually a triumph for computer 23 science, for the field. And I think that having 24 this capability depends on being able to get

1 that data to the computer fast enough so that it 2 has the access it needs to put those pictures on 3 the screen. And if you don't do it this way, 4 you're not going to have that experience, that 5 smooth flying over the planet sensation that you 6 get with Google Earth. 7 Q. And by this way, are you referring 8 to the ways that are claimed in the '550 Patent? 9 I'm sorry? Α. 10 And by this way in the last answer 11 were you referring to the methods claims in the '550 Patent? 12 13 Yes, that's what I meant. 14 steps laid out in the claims of the patent. 15 So in your view, is this patent 16 essential to Google Earth? Yes, it is. 17 18 Have you reviewed some licenses 19 that Google -- license that Google assigned to 20 Stanford University, with Stanford University? 21 Yes, I have reviewed that license. 22 Is the technology in that license 23 essential to Google Earth? 24 Α. Actually that describes technology

that's somewhat of an add on at the end. It's optional. You can use it if you want to or not, but certainly Google Earth could run perfectly fine without that one.

- Q. Have you reviewed a license between Google and Activision?
 - A. Yes.

- Q. Is the technology in that license essential to Google Earth?
- A. Actually, no. That technology refers to a process that precedes Google Earth, namely creating the models of the buildings in the cities and stuff, so it's just one way to make a model, so Google Earth will work perfectly fine without that.
- Q. Doctor Castleman, could you tell us what is essential to Google Earth?
- A. Okay. In order to do what Google Earth does the way it does it, you have to have three things. You have to have the hardware, and that includes the Google servers on the network with this huge amount of data that are ready to be sent out. You have to have the user's device, whether it's a laptop or a

desktop or a smartphone. So those two pieces of hardware are required. You're going to have to have a tremendous of data stored on those servers, enough data to describe this planet in painstaking detail. And the third thing you need is a technique, a method for making that data available to a computer that's no bigger than your smart phone in a way that it can put it on that screen as fast as you need it if you're going to be flying over this planet and going to Berlin or any other place as quickly as you can go in Google Earth. So those three things are required in order to make this work.

- Q. And who invented that method you described?
- A. The method that I'm talking about is the method that's laid out in this -- described in this patent and laid out in the claims.
- Q. Have you come up with a way, a conceptual way of illustrating these three essential items?
- A. Oh, yes. I think of these three components as a three-legged stool, because all

```
1
       three legs are required to hold this thing up
 2
       and if you were to take away any one of those
 3
       legs of the stool, it would fall down and you
 4
       wouldn't have Google Earth working like Google
 5
       Earth.
                     MR. SPEARS: Pass the witness.
 6
7
                     THE COURT: Would this be a
8
       convenient time for us to take our lunch hour?
9
                     MS. WILLIAMSON: I think it would
10
       be, Your Honor.
11
                     THE COURT: Okay. So the jury is
12
       excused for lunch and do not discuss the case.
13
       Return at quarter of 2.
14
                      (Jury exits.)
15
                     THE COURT: Is there anything else
16
       that we need to do?
17
                     MR. PARTRIDGE: Nothing from
18
       Plaintiff, Your Honor.
19
                     MR. SNYDER: Nothing from
20
       Defendants, Your Honor.
21
                     THE COURT: All right. We'll see
22
       you at quarter of 2.
23
                      (Luncheon recess.)
24
                     THE COURT: Before we bring the
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1
       jury back in, I have been working on the final
 2
       jury instructions and I made some significant
 3
       revisions in a draft of damages discussion with
 4
       the heading 22, entire market value rule. And I
 5
       thought I would give you copies of my tentative
       redraft of that section so that you can consider
 6
 7
       it in connection with damages testimony and
8
       cross-examination that's going to be offered.
 9
                     We can discuss this at the break
10
       this afternoon if you would like to. I don't
11
       think that small saleable unit or entire market
12
       value rule has much significance in the context
13
       of case and I have tried to articulate the
14
       necessary findings in a different way.
15
                     So there are two copies here for
16
       each side. And if you could give those to the
17
       lawyers.
18
                     MR. SNYDER: Thank you. Anything
19
       else before we bring the jury back in?
20
                     MR. SNYDER: Nothing further, Your
21
       Honor.
22
                     MR. PARTRIDGE: Nothing from the
23
       plaintiff.
24
                     THE COURT: Okay.
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1 (Jury entering the courtroom at 2 1:45 p.m.) 3 THE COURT: Be seated, please. 4 Welcome back. 5 Mr. Williamson, cross-examination. 6 MR. WILLIAMSON: Thank you, Your 7 May I approach with a witness binder? Honor. 8 THE COURT: Yes. 9 BY MR. WILLIAMSON: 10 Q. Good afternoon, Dr. Castleman. 11 A. Good afternoon. 12 My name is Brett Williamson and 13 I'm one of the attorneys for Google here in the 14 trial and I'm going to ask you some questions to 15 follow up on the testimony you gave this 16 morning. 17 Please to meet you. 18 I want to start with some of your 19 background. And you testified this morning that 20 you have done some work for NASA; correct? 21 That's right. Α. 22 I just want to be clear, you're 23 not working for NASA now in connection with this 24 trial; correct?

1 That's correct, I left JPL in Α. 2 1985. 3 And you don't have any opinion Q. that NASA is using ACI's '550 patent; correct? 4 5 Α. That's correct. 6 And you also mentioned that you 7 had done some work defending the patent office from some lawsuits; is that correct? 8 9 Α. That's correct. 10 But you're not appearing here at 11 this trial on behalf of the patent office; 12 right? 13 Α. No, not at all. 14 And, in fact, for this case, you 15 have been hired by ACI to provide testimony; 16 correct? 17 That's right. Α. 18 You're doing that as a paid 19 consultant? 20 Α. Yes. 21 And am I correct that ACI is 22 paying you \$400 per hour for your testimony? 23 That's right. Α. 24 And I think you said on your Q.

1 direct examination that you had spent about 250 2 hours so far? 3 Α. That is on the infringement part 4 of the case. The total is a little over 310 5 hours. So we're talking about, using your 6 Q. 7 hourly rate about \$102,000 so far; correct? 8 Whatever the math adds up to, yes. Α. 9 Now, you would agree with me based Q. 10 on your review of the '550 patent that it 11 relates to the field of geographical information 12 systems; correct? 13 No. Actually the patent office Α. 14 search field was not geographical information 15 systems as I recall, it was computer graphics 16 which is a branch of digital imaging processing. 17 Dr. Castleman, you would call the area of the '550 related to the field of 18 19 geographical information systems, wouldn't you? No. It's digital image 20 Α. 21 The patent itself goes beyond processing. 22 geographical information systems. 23 And I understand it goes beyond 24 geographical information systems in your

1 opinion, but you would agree with me that it's 2 related to the area of geographical information 3 systems; correct? Definitely related. 4 5 If I use GIS to refer to 6 geographical information systems, will you 7 understand what I mean? 8 Α. Yes, I will. 9 Now, you have never written source Q. 10 code for a GIS product yourself; correct? 11 Α. That is correct. 12 And you have never worked on 1.3 hardware for a GIS product; correct? 14 As I recall, no, I have not. 15 Now, ACI's counsel asked you about 16 your book, Digital Imaging Processing. And your 17 book isn't about geographical information 18 systems; correct? 19 It's about the digital imaging 20 processing which includes geographical 21 information systems. There is a chapter, I 22 think chapter eight that talks about a lot of 23 the basic computer graphics involved in 24 geographical information systems.

1 But your book doesn't use the term 2 geographical information systems anywhere in it; 3 correct? 4 Probably not. I'm not sure. 5 It doesn't even use the word "geographical"; right? 6 7 I'm not sure. Or geography, it doesn't talk 8 9 about any of those things; correct? 10 Α. Not as I remember. 11 I hope I have this testimony 12 It was towards the end of the morning, 1.3 and you were asked to describe generally the 14 '550 patent and the advances that were made by 15 the inventors at ACI in your opinion. I think 16 you said that the patented invention allowed a 17 user to take all of this worldwide geographic 18 data and use it in a display system to show 19 smooth and continuous flying over the earth. 20 Does that sound about right? 21 Basically correct, yes. 22 And that's what you believe the Q. 23 inventors invented in the '550 patent? 24 Α. Well, what the inventors invented

1 in the '550 patent is basically what's described 2 in the patent. The description in the patent 3 goes into great detail about the method that 4 they developed to make this information available. Of course the claims give you the 5 limits of what it is that they have claimed in 6 7 the patent. 8 But it's your opinion that when Q. 9 you said that you believe that's what ACI 10 invented, that they were the first to do that, 11 correct? That's your opinion? 12 Well, we had the patent and the 13 patent was allowed by the patent office, so 14 that's what I'm saying. I'm taking the patent 15 at face value. 16 I want to ask you about your 17 description of the invention and I want to do it 18 with respect to the first exhibit. It's 19 actually in the pocket of your binder. We just 20 added it. And it's Exhibit DTX-1076. 21 Α. Okay. 22 And this is a United States patent 23 number 4972319 to Delorme? 24 MR. SPEARS: Objection. This case

1 is about infringement, not invalidity. 2 MS. WILLIAMSON: That would have 3 been fine had the witness not testified what he 4 believed the novel approach to the '550 Patent 5 was, Your Honor. 6 THE COURT: Counsel, approach the 7 bench, please. 8 (Side bar discussion.) 9 MS. WILLIAMSON: Your Honor, I was 10 going to say I'm simply responding to the 11 question elicited at the end of the testimony that the novel feature of the '550 Patent was 12 13 this continuous flying. 14 THE COURT: Just a couple 15 questions? 16 MS. WILLIAMSON: Two questions. 17 MR. SPEARS: No objection. 18 THE COURT: Okay. 19 BY MR. WILLIAMSON: 20 Q. Doctor Castleman, this is one of 21 the patents that you looked at as part of this 22 case, correct? 23 A. Yes, it is. 24 Okay. I want to ask you to turn Q.

1 to Column 29. And Mr. Ang, I'll ask you to pull 2 up lines 32 through 52. As the jury probably 3 already knows, these patent documents are very 4 small typed, so I'd like to highlight some of 5 the language. Column 29 begins towards the top 6 of what we're seeing on the screen, the new 7 invention provides users with the ability graphically to view mapping data from any part 8 9 of the worldwide database graphically on a 10 monitor either by entering coordinates and a 11 level of zoom or magnitude on the keyboard or by 12 flying to that location in the step zoom mode 13 using consecutive clicks of the mouse or other 14 pointing device. Once a location has been 15 chosen, this point becomes the user defined 16 screen center. The mapping software accesses 17 all adjacent tiles needed to fill the entire 18 view window of the monitor and then projects the 19 data to the screen. Same scale scrolling is 20 accomplished by simply choosing a new screen 21 center and maintaining the same magnitude. 22 And now my question is, Doctor 23 Castleman, I want to go back to the top, to the 24 first page of this document. First page. And

1 if you look at the date that the patent 2 application was filed, September 25th, 1987, 3 correct? 4 Α. That's right. 5 And it was issued November 20th, 1990, correct? 6 7 Α. Yes, it was. 8 So the portion I just read to you, 9 that certainly wasn't first invented by ACI, 10 correct? 11 The general description of what's Α. 12 going on here, no. It obviously was published 13 in -- this patent which was applied for in '87. 14 Okay. Let's go back to column 29. 15 Picking up where I left off, the next paragraph, 16 the patent goes on to say vertical zooming up or 17 down is accomplished by choosing another magnitude or level from the menu area with the 18 19 pointing device or by directly entering location 20 and magnitude on the keyboard. An advantage of 21 this vertical lineage of tiles organized in a 22 quadtree structure is that it affords the 23 efficient and easily followed zooming continuity 24 inherent in the present invention. And again,

1 you understand that ACI in 1995 didn't invent 2 that concept in this patent from 1987, correct? 3 They didn't invent the concept Α. 4 that's described in this patent, yes. 5 Now, at the beginning of your testimony this morning you said that the '550 6 7 Patent solves the problem of how to put a 8 display of the entire earth on a cell phone. 9 That was your testimony, correct? 10 A. Yes. 11 Okay. But the video that you 12 showed to the jury, that wasn't any product made 13 by ACI, correct? 14 That's correct. Α. 15 That was Google Earth that you 16 showed the jury, correct? 17 Yes, it was. Α. 18 And you're not aware of whether 19 ACI ever made a product that could display the 20 entire earth on a cell phone, are you? 21 Not that I recall, no. Α. 22 So I want to ask you now to look 23 at what's been marked as PTX-1. It's the '550 24 Patent. Of course we've looked at it a bit in

1 the trial already, including this morning. And let's go to column 10, which is Claim 1. 2 3 Do I have that in my tab? Α. 4 It should be your -- it's the Tab 5 1 from your first notebook and tab -- from the notebook you had this morning, it will be the 6 7 first tab you have, Doctor Castleman. 8 Okay. Thank you. Α. 9 You'll probably want to keep that Q. 10 one handy this afternoon. 11 All right. Very good. 12 What I'm showing you now is Claim 1.3 1 and the first question I want to ask you is 14 you understand that there was an original version of the '550 Patent that was issued in 15 the year 2000, correct? 16 17 That is my recollection, yes. 18 And then there was a first reissue 19 sometime around 2007 of the '550 Patent subject 20 matter? 21 If I remember correctly, that's 22 what happened, yes. 23 And then a second reissue or a 24 third patent that's the '550 Patent issued in

1 2013, correct? 2 That's my understanding, yes. 3 And you understand that neither Q. that first nor the second reissue application 4 5 made any substantive changes to Claim 1, such that it would make a difference as to whether 6 7 Google is infringing, correct? 8 Yes, that's my understanding as 9 well. 10 Now, with reference to Claim 1, Q. 11 you understand that each and every one of the 12 steps in this claim need to be performed in 13 order for someone to infringe the claim, 14 correct? That's correct. 15 16 And if I could take you now to 17 Claim 3, and here we should include Claims 2 and 18 3 and that same rule about each and every claim, 19 each and every step or element of the claim, 20 that also applies to the other claims that ACI 21 is accusing Google of infringing, correct? 22 Yes. In order to infringe it 23 would have to include all the steps of all the 24 claims it depends from.

1 And when you say depends from, so 2 for instance Claim 3 says it's the method of 3 pictorial representation defined in Claim 2, and if we look at Claim 2, it describes the method 4 5 of pictorial representation defined in Claim 1. So for Claim 3 to be infringed, Google has to 6 7 perform each and every one of the steps in Claim 1, the additional step in Claim 2 and the 8 9 additional step in Claim 3, correct? 10 Yes, that is my understanding. Α. 11 And for claim 14, you don't need 12 to show it, but the same concept applies, you 13 understand that claim 14 depends from claim 1, 14 and therefore, in order for Google to be found 15 infringing claim 14, ACI needs to prove that 16 Google does every step of claim 1 plus the additional step of claim 14; correct? 17 18 Α. That's correct. 19 And the same question with respect 20 to claim 28, each and every step of claim 1 21 needs to be performed by Google for it to be 22 found infringing claim 28 as well as the extra 23 subject matter of claim 28; correct?

That's right.

Α.

1 So let's go back to claim 1, 2 Mr. Ang. And I want to look first at step E of 3 claim 1. 4 Representing the data for the 5 field of view in a pictorial representation 6 having one or more sections. 7 And I think I understood this from 8 your testimony this morning, in the '550 patent, 9 the data for a field of view can be one section; 10 correct? 11 Α. One or more, yes. 12 And in your examples that you used 1.3 this morning, you were using an example of one 14 section that had been represented as a result of 15 the performance of steps A through E; correct? 16 One frame I think, steps A through 17 E produced one frame which was most likely made 18 up of multiple sections. 19 Let me follow-up on that. 20 pictorial representation that you were talking 21 about, the pictorial representation when you 22 were describing the performance of these steps, 23 you described that as one representation on the 24 screen; correct?

1 Α. Yes. 2 And that one representation on the 3 screen represents in a display format the field 4 of view; correct? 5 Α. That's right. Now, the beginning of step F after 6 7 step E addresses the case where one or more of 8 the sections that are produced by claim E has an 9 image resolution below a desired image 10 resolution. Do I have that right? 11 Α. Yes. 12 So that's what I want to talk to 13 you about now. This case where one of the 14 sections has an image resolution below the 15 desired image resolution. And just for the benefit of all of 16 17 us here, that basically means that this initial 18 image, it's too blurry for its desired use by 19 the user, right, or it's too coarse, it's low 20 resolution; is that right? 21 Yes, that's correct. 22 Now, I want to take you through 23 step F. And the first part of this says using a 24 computer, dividing each of the one or more

1 sections having image resolutions below a desired image resolution. So dividing each of 2 3 these sections. And I want to show one of your 4 slides, make sure I understand your testimony 5 about claim F. And if we could bring up slide 16. And this is one of your slides that you 6 7 talked about this morning; correct, 8 Dr. Castleman? 9 Α. Yes. 10 And if you need to refer to them, 11 they're in the notebook that I handed you. 12 believe it's tab H. But you can see the slide 13 on your screen? 14 Yes, I can. It's fine. Now, these blue nodes, they are 15 16 the same as the smaller sections that we just 17 talked about; correct? 18 Those nodes contain images that 19 cover a smaller area of the earth at a higher 20 resolution than the parent node, which is black. 21 And under the language of step F, 22 those are the smaller sections; correct? 23 The blue ones are the smaller sections, yes. 24

1 Now, the requesting step means 2 that higher resolution image data, and if we go 3 back to claim 1 actually is probably the best 4 way to do this. Keeping in mind these blue -let's do this on a split screen. This makes no 5 6 sense. 7 So what I'm showing you now, 8 Dr. Castleman, is your slide 16 and the language 9 of claim F and I'm reading claim F, it says 10 dividing each of the one or more sections having 11 image resolutions below a desired image 12 resolution into a plurality of smaller sections. 13 You just testified those are the blue nodes? 14 And then requesting higher 15 resolution space related data for each of the 16 smaller sections. And that's how step F of claim 1 works; correct? 17 18 Yes, that's what it says. 19 And so here each of the smaller 20 sections would be like these blue nodes on the 21 left-hand side of the screen; correct? 22 It could well be those four, yes. 23 And sometimes we call those child 24 nodes using this family metaphor, I think you

1 talked about that this morning. And if we did 2 that here, those would be the child nodes in 3 blue and the grandchild nodes in red; is that 4 right? 5 Α. That's right. 6 Now, in step F after this 7 requesting step, each of the smaller sections 8 that was requested must be stored as required by 9 the claim; correct? 10 A. Yes. 11 Now, when we say each of the 12 sections that was requested that then needs to 13 be stored, centrally storing means what you 14 talked about to the jury this morning; correct, 15 that is actually having that data put on the local device; correct? 16 17 That's right. 18 Now, in step F of claim 1 after 19 the storing step, the substep of quote 20 representing the data requires that each of the 21 smaller sections that is stored is then 22 represented under step F; correct? 23 Well, it says representing the 24 data for the field of view in the pictorial

1 representation. 2 So it would only represent the 3 data for those child nodes that fall within the 4 field of view. But yes, with that in mind, you 5 are correct. That is a helpful clarification. 6 7 I appreciate that. So excluding the child nodes 8 that fall outside the field of view, step F 9 requires that every one of the smaller sections 10 that's within the field of view that has data 11 stored for it has data then represented; 12 correct? 13 Yes, it says representing the data 14 for the field of view in a pictorial 15 representation, yes. That's for each of the child 16 17 nodes; correct? For each of the child nodes that 18 19 are in the --20 O. In the field of view? 21 Α. In the field of view. 22 That's how we already defined the

was the field of view; correct?

tree because we started with the first node that

23

1.3

A. It would be possible when you look at a parent node, all of its child nodes might not be in the field of view. So some of those four blues, maybe all of them, maybe some of them would fall inside the field of view, and those would be stored and represented.

Q. We are on the same page. That's what I understand. I just want to understand your testimony about claim F, that's what I'm getting at.

I want to switch gears and ask you about your investigation regarding the Google Earth products. And as part of your work on this case, you looked at three different groupings of Google products; correct?

- A. That's right.
- Q. And those were listed in one of your slides, I think it's tab H of your notebook and we have it on the screen now. And this is your slide that you discussed during your direct testimony this morning; correct?
 - A. That's right.
- Q. And it's your testimony there are specific software programs that are used to run

1 these various Google Earth products; correct? 2 Yes. The products in each of Α. 3 these groups uses the same Google Earth 4 software. And one of these things that the 5 6 software that Google Earth uses in these 7 products that you discussed this morning, they 8 use something called multiple threads; is that 9 right? 10 That's correct, they do. Α. 11 And by multiple threads means Q. 12 there can actually be parallel operations 1.3 happening while Google Earth is processing these 14 various nodes; is that right? Yes, basically different routines 15 16 can be running at the same time. 17 And the software in each of these Q. 18 groups for the Google Earth products does 19 something called traversing a metadata tree; 20 correct? 21 That's right. Α. 22 You talked about that a little bit 23 this morning and I wanted to go over it so that 24 I understand your testimony and the jury does as well. Let me show you again the diagram that you showed during your direct examination. It's at page 44 I think of your slides. Again, if you need to refer to it, it's in tab H. But this is -- that's the one.

And you recognize this as one of the slides you showed the jury this morning; correct, Dr. Castleman?

A. Yes, it is.

- Q. And what we're seeing here is your interpretation of how claim Steps F and G would work showing actual imagery; is that right?
 - A. That's correct.
- Q. And a metadata tree includes both parent nodes and child nodes, like this diagram that we're showing on the screen here, correct?
- A. Right. Now, some of the software talks about metadata trees. It makes a distinction between one tree that contains the imagery and one tree that contains data about the imagery. And in my discussion, in order to keep things simpler for the jury, I didn't make a distinction between the image tree and the metadata tree. I kind of merged them both

together. So I don't believe the jury has been informed about this, this distinction that's made with the metadata tree.

- Q. Yeah, I think you're right. I don't think they have been. In fact, in the Google Earth products there's actually two different types of trees that are traversed in some cases, correct?
- A. It's considered that way in the software although they are parallel, one contains image data and one contains other data about the same images.
- Q. Now, I want to ask you a question because in your testimony I didn't hear any of the software that you went over being described as defining the dividing step at the beginning of Step F of the claim; is that right?
- A. No, I think I pointed out the routines that do the dividing.
- Q. Okay. But there's nothing in the software that you showed the jury that you pointed to to describe dividing or sounded like dividing or was similar to fetching or rendering or any of the other terms you used? We didn't

see anything about dividing in the software, correct?

- A. Traversing the tree is exactly the process of dividing. That's how the dividing is done. By moving down that tree you go to the smaller and smaller images, the child nodes that make up the parent node.
- Q. Okay. Thank you for that clarification because that's exactly what I was looking for. In your opinion, the Google Earth products satisfy the dividing step by traversing this metadata tree; is that right?
 - A. Yes.

- Q. Now, you've provided opinions in this case and I'm going to speak at a higher level, I think, than some of the software code being talked about, but I want to make sure I accurately summarize your opinion. That is software in each of the three groups of products that you examined examines this metadata tree for at least two purposes, correct?
- A. Okay. Can you -- I think you're right. But can you tell me what those two purposes are to make sure we're on the same

1 page? 2 Q. Absolutely, very good idea, Doctor 3 Castleman. It's your opinion that there's at 4 least two purposes and one of those is to 5 determine whether the metadata tree node falls within the field of view, correct? 6 7 That's one purpose for traversing the tree, yes. 8 9 Q. And there's a second purpose for 10 traversing the tree that's for determining if 11 the metadata tree node is at an appropriate 12 resolution, correct? 13 Α. That's right. And there's another 14 stopping criteria. We're talking about Step G 15 here, two stopping criteria; one is if you've 16 got the resolution as high as you need it and 17 the other one is if you've gone as far as you 18 can go down the tree. 19 I'm just talking about the two 20 tests that are run in the software that we saw. 21 There's a field of view test and an appropriate 22 resolution test; is that correct? 23 Α. That's correct. 24 Q. And you've referred to it as a

1 resolution test in some of your opinions, 2 correct? 3 That's right. Α. 4 Okay. Now, you've also explained 5 and I think you did that this morning that this resolution test is related to something called 6 7 the Lod culling? 8 That's right. That's what it's 9 called in the software. 10 Q. And this morning you defined 11 culling as eliminating the things you don't 12 need; is that right? 13 Α. It's basically that. It's 14 determining on a node by node basis whether you 15 need to have the data that's included in that 16 node. 17 Q. And Lod stands for level of 18 detail, correct? 19 Yes, it does. 20 And you cited to some specific 21 source code files from your review of the 22 accused Google products that talk about this 23 process and I want to show you a few of those. 24 Let's first look at Page 46 and this was one of

1 your slides from this morning, correct? 2 Α. Yes. 3 And the passLod source code, 4 that's one of these Lod culling or resolution 5 tests, correct? Yes, it is. 6 Α. 7 And if we look at 47, we see 0. 8 passesLod and for the Group II products that's 9 another resolution test or Lod culling, correct? 10 A. Yes, it is. 11 And then if we look at 45 for the 12 Group III products, LodManager, that's another 13 resolution test or Lod culling, correct? 14 A. Yes, that one includes the Lod 15 test. 16 Now, based on these tests that are Q. 17 being performed in the Google products when the 18 metadata tree is traversed, there are some nodes 19 that get traversed which are not subsequently 20 requested, correct? 21 That is correct, yes. 22 And that even includes some nodes 23 that are not within the field of view, correct? 24 Α. That's right.

1 And there are actually are some 2 nodes for which image data is requested that are 3 within the field of view, but the data is not 4 rendered or represented, correct? 5 I'm not sure which ones that would 6 be. 7 And you're not sure which ones 0. 8 that would be because you've never performed 9 that analysis? 10 No, I'm not sure what you're 11 talking about there, about nodes that are 12 requested and not displayed. 13 Sure. Let me ask you. Is it true Q. 14 that in the Google traversal process of the 15 metadata tree, there are some nodes for which 16 image data is requested, but that image data is not rendered or represented? 17 18 Not aware of any of those. 19 But you wouldn't actually know 20 because you never performed an analysis to 21 determine whether that's the case, correct? 22 What I can say is from my, from my 23 use of the product and from my analysis of the 24 software and the Google documents and the

deposition testimony that I don't recall seeing anything that tells me that nodes data was requested and never used.

- Q. My question is slightly different. I'm asking you if part of your investigation in this case of the Google Earth products, whether you did any analysis to determine how often it happens that nodes that get traversed don't get requested or nodes that are stored don't get rendered. You just haven't done that analysis, correct?
- A. Can you give me the primers of that analysis? Make sure I have it straight?
- Q. Sure. I'm just asking whether you did any analysis that would address the question of whether any nodes get ignored after data has been requested for them?
- A. Yeah. I don't recall specifically looking at that question.
- Q. So I want to turn to step G of claim 1. If you can put PTX 1 back up. And step G is the part we looked at this morning during your testimony that requires that the accused process or accused method repeats step

1 And in order to perform step G in claim 1, F. 2 you have to first perform step F; right? 3 That's correct. Α. 4 And by performing step F, that 5 means you have to perform all of the substeps of 6 step F; correct? 7 Α. Yes. 8 Nothing in claim G says you only 9 need to perform some of the substeps in step F 10 before repeating; correct? 11 Α. That's right. 12 So again turning to the Google 13 products with respect to step G, I think I 14 understood your opinion this morning to be that 15 Google infringes step G because it performs all 16 the substeps of step F and then repeats them; is 17 that correct? 18 Α. That's right. 19 And so you would agree with me, 20 wouldn't you, that if Google didn't perform all 21 the steps, the substeps of step F of claim 1, it 22 couldn't infringe step G; correct? 23 I don't recall looking 24 specifically at that question, but as we sit

here today, it strikes me that the answer to your question is yes.

- Q. And just so we remember what my question was, if Google didn't perform all the steps, substeps of step F, it couldn't infringe step G of the -- of claim 1 of the '550 patent; correct?
- A. Well, obviously it would have to perform all the steps of the claim in order to infringe the patent. And if I am understanding your question correctly, it sounds like you have set up a situation where all the steps of the patent would not be executed. And then again if Google software failed to execute all the steps of the claim, then it would not infringe.
- Q. That's close to my question. I was asking a question specifically about the operation of F and G together. So just ask it again for clarity. You would agree with me, if Google didn't perform all the substeps of step F, then it couldn't infringe step G; correct?
- A. Okay. Yeah, because step G said repeating step F, as I'm interpreting that, that would mean repeating all the substeps of step F.

Q. Now, turning to claim 3, which is the step relating to the method of pictorial representation defined in claim 3, further including determining the data and/or the coordinates of the data in terms of a new coordinate system. You showed the jury some marketing documents from Google, but you didn't show the jury any source code that relates to claim 3; correct?

A. As I recall, I didn't -- I want to show the jury that going through the source code is as tedious and as boring to me as it is to you. And I tried to get the point across with as little of that as possible. As I recall, none of the source code I saw actually executed a change of coordinates.

Q. That's the answer I wanted. And you understand to Google, while it might be tedious, it's very important, very important that you and anyone else giving testimony make sure that they have evidence to back up the accusation that Google is infringing, you understand that; right?

A. Absolutely.

1.3

Q. In your direct testimony you grouped Google Earth products into three groups.

Let's go back to tab H, page four. And there is a reference under the group 2 products that says everything else going back to 2008. I'm going to ask you a broader question. And it's correct, isn't it, that you never analyzed any of the Google Earth products prior to 2008; correct?

A. I didn't analyze any software which dated back beyond 2008.

Q. And your analysis also didn't distinguish between different versions within groups: correct? For instance, if there is more

distinguish between different versions within groups; correct? For instance, if there is more recent versions or older versions of the products that you listed here, your analysis didn't distinguish between those versions, at least within a group?

A. That's correct, it wasn't necessary because all the products within a group work the same way.

Q. I'm going to ask you a couple of questions about some of the specifics here. The first is your reference to Earth for Audi. You

1 didn't do any separate analysis of source code 2 that relates to Earth for Audi; correct? 3 I didn't analyze any source code 4 that came from Audi, but I did see the source 5 code that was licensed to Audi by Google. You have reviewed various 6 Ο. 7 depositions in this case; correct? 8 Yes, I have. Α. 9 Including of some of the Google Q. 10 engineers? 11 Α. Yes. 12 And you understand that Google 1.3 when it licenses its software for a version of 14 Earth for Audi, it allows Audi's engineers to 15 build their own software application? Yes, but subject to the license 16 17 agreement. 18 Q. Subject to the license agreement. 19 But the specific license agreement for Audi, did 20 you analyze whether the Audi engineers had built 21 their own software applications consistent with 22 their license for Google? 23 If I understand your question 24 correctly, did I determine whether or not Audi

engineers violated the license agreement, that is what you're asking?

1.3

- Q. No, I didn't ask that at all. Did you analyze the question of whether Audi engineers were allowed by Google because of the special Google and Audi relationship to build their own software application?
- A. I have seen the license agreement under which Google made Earth to Audi, my recollection is that license agreement doesn't allow them to make substantial modifications to the software. But I don't have it in front of me, so I'm working from memory here.
- Q. I understand you're talking about they can't make substantial modifications to the software. That's what you're relying on?
- A. It's whatever the agreement said.

 I don't have it in front of me, but I know it
 was very limited as to what they can do.
- Q. Let me go back to claim 1 again.

 And this time let's go to substep A. And step A that you talked about this morning is requires that the accused product provide a plurality of spatially distributed data sources for storing

1 space-related data; correct? That's what it relates. 2 3 Do you know if the Google Earth 4 for Audi uses a plurality of spatially 5 distributed data sources for storing space-related data? 6 7 Yes, to the extent that the Audi 8 software gets its data from the Google Earth 9 data sources. 10 Q. Do you know whether the Google 11 Earth for Audi product gets its data from the 12 Google Earth data sources? 13 I know that the software that was 14 licensed to Audi calls up data from the Google 15 data servers. Whether Audi engineers might have 16 somehow changed that, I don't know. 17 You wouldn't know that because you 18 didn't do that analysis? 19 That's correct. 20 Let's go back to the slide, page 21 four. And there is a reference to under group 2 22 to free or enterprise or Pro. And you didn't do 23 any analysis of whether the customers who 24 licensed Google Earth enterprise configured or

didn't configure their product to use the Google servers, did you?

- A. No, I didn't. I saw the software that they were licensed and I believe I saw the license agreement they were given, but what I didn't see was the software after they got it from Google and implemented it on their own machines.
- Q. So you didn't do the analysis to see whether they had actually done that in the implementation step, correct?
- A. Not for Google -- not for software that belongs to the people who license Enterprise.
- Q. You talked a little bit in your testimony about what you think the value of the '550 Patent is as it relates to Google's use.

 It's not your opinion, is it, that every time Google Earth is downloaded that there's an instance of infringement, is it?
- A. My understanding is that if you were to download and install Google Earth on your smartphone, for example, that that process by itself would not infringe the claims of the

Q. And if you simply opened the
application but didn't do any of the navigation
or any of the other steps you described, it's

5 not your opinion that the Google Earth products

6 infringe the '550 Patent?

patent.

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- A. Actually I looked into that and it turns out that it does.
- Q. And you believe it does so because when you open the application it automatically brings up the glove; is that correct?
- A. It does. It brings up a globe which is fuzzy at first and then it gets sharper, so it goes through the steps of the claim to present that high resolution of the earth that you see when you first open the program.
- Q. And it only does that when it's connected to a data source, correct?
- A. Yes, it has to have access to the internet in order to contact the servers and get the data that it needs to do that.
- Q. Let's put up 872. This was your three-legged stool that you talked about. And

just so I understand, Doctor Castleman, it's your testimony that Google Earth is made up of three different types of assets or value that go into it. You've divided Google Earth into three things that make up the product; is that right?

- A. I believe the question I was asked were what do you have to have to do Google

 Earth, so these are the three requirements that you need in order to make Google Earth work.
- Q. And I see that there's no -there's no leg of this stool that's just labeled
 software, correct?
 - A. Right.

- Q. So you're assuming that all of the software that goes into this Google Earth product that you showed the jury this morning that zoomed down to that level of detail, all of that is attributable to the 550 method claim; is that right?
- A. No, obviously. Obviously you need the software that comes with the smartphone, you need all the other software. I just didn't include it in this graphic. The question was what are the three essential ingredients that it

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takes to make Google Earth work. And that's what I was trying to put forth with this graphic. I appreciate that. I'm not talking about the software that's on my smartphone or on our computers. I'm talking about the software that Google developed over its 12 years of developing this product to create what we all can use now, the Google software. You're not accounting for any of that other than what you claim is based on the '550 Patent in your stool analogy, correct? I'm lumping that in together with the hardware. I could have said hardware and

the hardware. I could have said hardware and software. It's all the stuff that it takes including the software that comes with your phone, including all the software, as you say, that Google developed over the years, which is a tremendous amount of software. But I was focusing here on the three essential elements that it takes to make Google Earth work.

- Q. So this stool should actually have four legs to it, the Google software?
 - A. Not --

1 Because you acknowledge, don't 2 you, Doctor Castleman, that the Google 3 engineers, through a dozen years of development, 4 have created a product that ACI never created, 5 correct? 6 That's right. Α. 7 Okay. So one of your four stools Ο. 8 is related to the '550 method claim, but you 9 have no evidence that Google or Keyhole ever got 10 a single line of software from ACI, correct? 11 I don't recall seeing that, no. 12 Well, the answer is no. You have 1.3 no evidence of that, correct? 14 I don't recall ever seeing 15 anything about that. And I can't say that it 16 didn't happen. And in fact, you've used the 17 18 Google Earth product, correct? 19 Yes, I have. 20 And it's not your testimony that the '550 method claim would allow a turn by turn 21 22 driving feature, right, correct? 23 Google Earth could be used in 24 conjunction with a turn by turn driving

1 direction program. 2 It could. And the '550 Patent Q. 3 doesn't describe the turn by turn direction 4 program, correct? 5 Α. That's correct. All right. And neither the '550 6 7 Patent or ACI ever developed a tour guide 8 feature where you could go into a geographic 9 location and click on and get additional 10 information. That's not in the '550 Patent, 11 right? 12 A. I believe that's correct. It's 13 not. Q. And the '550 Patent doesn't talk 14 15 about premade videos that give more information 16 about a particular area as Google Earth does, 17 correct? 18 Α. That's correct. 19 MS. WILLIAMSON: No further 20 questions. 21 MR. SPEARS: Very brief redirect, 22 Your Honor. 23 BY MR. SPEARS: 24 Q. In your opinion, Doctor Castleman,

1	is the tour guide feature essential to Google
2	Earth?
3	A. I'm sorry, can I hear that again.
4	Q. In your opinion is the tour guide
5	feature essential to Google Earth?
6	A. I'm missing a word here.
7	Q. Is the tour guide feature
8	essential to Google Earth?
9	A. Thank you. No, it's not.
10	Q. What about the premade video
11	feature?
12	A. That's a cute addition, but it's
13	not essential to make Google Earth work.
14	Q. I'd like to hand the witness
15	what's been marked for identification as
16	Plaintiff's trial exhibit 500. There you go.
17	Is that exhibit the Audi license that you
18	referred to during cross-examination?
19	A. Yes, it appears to be that.
20	MR. SPEARS: No further questions.
21	THE COURT: Okay. All right.
22	Now, we come to the point to see whether the
23	jurors have any questions. If you have a
24	question, write it down. If you don't, pass a

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1
       blank piece of paper.
 2
                     THE COURT: Do we have all the
 3
       papers?
                     (Side-bar discussion:)
 4
 5
                     THE COURT: There is one question
 6
       and one request. The request is to ask the
 7
       parties when they're showing items if they can
8
       expand the documents every time so it's easier
 9
       to read them.
10
                     MR. SPEARS: I will keep that in
11
       mind.
12
                     THE COURT: And the question is
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       definition of a node. I heard it several times,
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       but I don't know what the exact meaning is. So
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       I propose that we ask the witness what a node
16
       is. Is there any objection to that?
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                     MR. SPEARS: None whatsoever.
18
                     MR. WILLIAMSON: I don't have an
19
       objection.
20
                     (End of side-bar).
21
                     THE COURT: We have one question
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       from one of the jurors, also a request that the
23
       parties in showing the documents expand them so
24
       it's easier for you to read them. And they
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1 promise to do that. 2 The question, Dr. Castleman, is 3 would you please give us a definition of node. 4 And the jurors are not sure exactly what it 5 means. What exactly is a node? THE WITNESS: What is a node. 6 7 Okay. Good. Good. Good. 8 As I mentioned earlier, the data 9 is organized in this tree structure. And a tree 10 is made up of nothing more than nodes and 11 branches. And the nodes, this is a conceptual 12 organization. The nodes are the places where 13 data can live. You can have an image at a node, 14 you can have terrain data at a node. 15 branches merely connect the nodes. 16 So every picture in this immense 17 Google database resides in one of those nodes. 18 The node is basically the address where that 19 image lives. The image of San Diego, California 20 at a certain resolution would be located at one 21 of those nodes and in order to find that image, 22 you would work your way down the tree until you 23 find the node that contains the image of

San Diego at a particular resolution.

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1
                     And if you go do you know to the
 2
       next layer, the child nodes, you'll see other
       images of San Diego that cover a smaller area,
 3
 4
       but at higher resolution.
 5
                     So trees are made up of branches
 6
       and nodes. The nodes are the places where an
7
       image can live.
8
                     And every image in the database
9
       has an address, and that address is the node
10
       that it lives in.
11
                     THE COURT: Okay. Any further
12
       questions?
13
                     MR. SPEARS: No. At this point we
       would like to move admission of Plaintiff's
14
15
       Exhibits 27, 75, 133, 140 through 41, 176, 223,
       336, 367 through 72, 375 through 77, 389 through
16
17
       92, 394 through 96, 398, 407, 409 through 410,
18
       413 through 416 and 500.
19
                     THE COURT: Any objection?
20
                     MR. WILLIAMSON: No objection.
21
                     THE COURT: Those exhibits are
22
       admitted.
23
                     MR. WILLIAMSON: Your Honor,
24
       Google moves to admit exhibit DTX 1076.
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1 THE COURT: Any objection? 2 MR. SPEARS: No objection. 3 THE COURT: That exhibit is admitted. 4 5 Okay. Dr. Castleman, you're 6 excused, I assume subject to recall. 7 THE WITNESS: Thank you, Your 8 Honor. 9 THE COURT: Thank you. 10 The next ACI witness. 11 MR. HAWES: Your Honor, ACI calls 12 Google by its corporate representative Peter 13 Birch who works as a senior project manager at 14 Google. His testimony concerns various numbers 15 that Google tracks for Google Earth. The video 16 is about twenty-five minutes. 17 (Videotape testimony:) 18 Q. Could you please state your full 19 name? 20 Α. My name is Peter Raymond Birch. 21 When did you first come to work 22 for Google? 23 I started in May of 2006. Α. 24 And in what position were you Q.

1	hired in?
2	A. As a product manager
3	(End of video.)
4	THE COURT: This is a video, I
5	assume? And we're not seeing video.
6	(Discussion off the record.)
7	(Videotape deposition.)
8	Q. Could you please state your full
9	name?
10	A. My name is Peter Raymond Birch.
11	Q. When did you first come to work
12	for Google?
13	A. I started in May of 2006.
14	Q. In what position were you hired
15	in?
16	A. As a product manager.
17	Q. For which products?
18	A. For Google Earth.
19	Q. When you had responsibility for
20	Google Earth, what exactly did you do to support
21	the product?
22	A. So I was product manager and the
23	role of product manager has many dimensions, so
24	I would be responsible for the overall roadmap

and strategy for the product. I would work with engineers to understand particular designs of new features to provide feedback. There is some amount of just overall project management of managing how things are progressing and looking at bugs.

There would be working with legal, working with marketing, working with public

There would be working with legal, working with marketing, working with public relations. I did a lot of press on behalf of the product. So generally the face of the product both internally and externally in helping with the overall strategy.

- Q. All right. I'll do that. What is Google Earth?
- A. So Google Earth is a product family which includes a series of different client applications that is available to both consumers and businesses for basically browsing geo spatial information.
- Q. The desktop version of Google

 Earth, was that first offered, made available to
 the public in June of 2005?
 - A. That sounds about correct.
 - Q. When were the mobile versions of

1 Google Earth first offered? 2 Without knowing specific dates the 3 IOS version was in 2008. I believe it was in 4 September or October, and then the Android 5 version I believe was in 2010. Q. Now, the desktop and mobile device 6 7 versions of Google Earth, those are offered for 8 free, correct? 9 There are versions that for 10 desktop that are enabled for free and the mobile 11 versions are free. What is Google Earth Pro? 12 0. Google Earth Pro is a variant of 13 14 the desktop product that's for sale, you know, a 15 paid version of Google Earth. How long has it been offered? 16 17 It has been offered ever since, 18 you know, basically we had Google Earth, so 19 Google Earth -- so since 2005, I guess. 20 Ο. With respect to how terrain 21 information is accessed and rendered, does 22 Google Earth Pro work in a way similar to Google 23 Earth desktop free? 24 Yes. So those two products are

1 essentially identical in how they, you know, how 2 they operate from a rendering perspective. 3 What is Google Earth Enterprise? Q. 4 Google Earth Enterprise is a suite 5 of products that we have sold in the past for, for specific provisional use cases. 6 7 Q. During what period of time has Enterprise been offered for sale? 8 9 Α. To the best of my knowledge, from 10 2005 through last year. 11 Q. Could the Enterprise versions of 12 Google Earth also fetch data from servers 13 maintained by Google? 14 A. Yes. 15 And when an Google Earth 16 Enterprise client was run in that way, was the 17 fetch and rendering of data done in essentially 18 the same way as with Google Earth desktop free? 19 Α. Yes. 20 Are there versions of Google Earth embedded in Audi automobiles? 21 22 There's a version of Google Earth Α. 23 available in some Audi automobiles, correct. 24 Q. Okay. Is there a Google Earth for

1	BMW?
2	A. No, there's not.
3	Q. Is there a Google Earth for any
4	other auto maker?
5	A. There is not.
6	Q. What were Google's reasons for
7	making earth available for mobile applications?
8	A. So we were very interested in
9	making Google Earth available to users wherever
10	they are. And we recognized that mobile was
11	going to be a very popular platform and so we
12	were interested in Earth being part of that
13	platform.
14	Q. Does Google track one-day active
15	users for any of the Google Earth products?
16	A. Yes.
17	Q. Which ones?
18	A. For all of them.
19	Q. What about seven-day active users?
20	A. Yes, we track that for all of them
21	as well.
22	Q. What are the one-day active,
23	seven-day active and 30-day active user metrics?
24	A. Sure. So so a one-day active

1 user goes -- so there's a notion of a unique 2 user. 3 Uh-huh. Q. 4 And there's a notion of a session. 5 Okay. Q. And so let me start with that and 6 7 then I'll work to your question. So a session 8 is when somebody opens and begins using Google 9 Earth. The -- if the same person does that 10 multiple times in a day, that still counts as 11 one unique user. And so the one-day active is the total number of individuals who have used 12 13 earth one or more times in a given day. 14 Okay. What about the seven-day 15 active users? 16 A. So the seven-day active, so 17 similarly the number of unique users but within 18 a seven-day period. 19 Why does Google keep track of 20 those metrics? 21 We track those metrics because it 22 is one indication of the overall usage and 23 engagement of the product and we're interested 24 in how, how the product is used and how often it

1 is used and by how many people. 2 Q. And why is Google interested in 3 that? Because we're interested in 4 Α. 5 building a product that is useful to users and 6 if, you know -- that is one of the ways that we 7 can determine whether we are succeeding in that 8 job. 9 Q. Does Google track a daily session 10 metric for any of the -- any other Google Earth 11 products? 12 Α. Yes. 13 Q. For which ones? I believe all of them. 14 15 Ο. What about a session length 16 metric? 17 So session length is something 18 that, yes, so we do track session length as 19 well. 20 Q. For all Google Earth products? 21 Yes, there are some different 22 ways -- session length is a more difficult thing 23 to measure, so we have some different ways of 24 looking at that and we do that across products.

1 Why does Google keep track of 2 activations and daily upgrades? 3 So we're interested in the number 4 of new users that come into the product and 5 we're also interested in the version that 6 particular users are on and those give us some 7 indication of that. 8 Q. And what, if anything, does Google 9 do with that information? 10 We use that information to measure 11 the success of different releases and different, you know, activity related to the Google Earth 12 13 product family. 14 Q. Showing you what's been marked as 15 Exhibit 13. Can you tell me what this document 16 is? 17 This is a document showing average Α. 18 session length in minutes for various different 19 versions of Google Earth presumably. 20 Okay. Which versions would those Q. 21 be? 22 The version for iPhone, version Α.

name for the plug in, MAC is the MAC desktop

for iPad, iPod, Android, Audi, Tumbler is a code

23

1 version, PC is the PC desktop versions, 2 including Free and Pro, Lenox is the Lenox 3 desktop version. Average is the aggregate 4 across all clients. And then the ATVG column is 5 I believe is a seven-day rolling average. Did Audi pay Google any money for 6 Q. 7 the Earth module that Google provided them? 8 Α. Yes. 9 Q. Can you tell me what that was? 10 It was a sum over a number of Α. 11 years, which I believe was \$70 million. 12 0. And that's the total sum? 13 Α. That's the total multi-year sum of 14 the agreement, as I understand it. As of 2013 when your 15 16 responsibility shifted away from Earth, what do 17 you recall was your expectation regarding future 18 growth and demand for Earth? 19 So the expectation was that we 20 continue to show very strong growth on the 21 mobile segments. And that the, the desktop 22 products were generally flat to declining from 23 usage standpoint because of the overall 24 flattening and declining of the desktop platform

as a whole in the industry. And the Earth Pro revenue was growing on the order of I forget the specific numbers, but maybe, you know, 15 to 20 percent a year.

- Q. Okay. I'm handing you what's been marked as Exhibit 42. And does this exhibit identify the prices for certain Google Earth products as of June of 2008?
 - A. Yes.

- Q. And are the prices listed here consistent with your recall of what they actually were at that time?
 - A. Yes.
- Q. Do you recall how the \$40 license fee was set for Google Earth Pro?
- A. The price was based on an earlier pricing for the Pro product families where there was a yearly subscription fee for the product itself and then an additional fee for each of several additional data products that came with the product and in 2000, I believe, 6 or so or maybe 7, the price was combined into a single aggregate price that included both the, the product itself and the, the premium data

1 product. 2 Do you recall how Google went Q. 3 about setting that price? 4 Α. No, I do not. 5 What about the \$20 price for 6 Google Earth plus, do you know how that was 7 arrived at? 8 I believe that was a legacy price 9 from the pre-acquisition time, but I'm not 10 certain. 11 Q. Okay. Do you know how Google 12 Earth enterprise is priced? 13 Α. Google Earth Enterprise was priced 14 on a per customer basis based on what package 15 they purchased and the number of I believe 16 seats. 17 If my enterprise was authorizing 18 the use of enterprise for 500 individuals I 19 would pay more than if I were setting it up for 20 100? Typically, although each 21 22 individual customer relationship was its own 23 deal essentially, so potentially individual

salespeople negotiated different terms and

1 pricing. 2 Do you know why Earth View, why 3 the Earth View functionality was introduced into 4 the desktop version of the new Google ap? 5 Yeah, we did that because we wanted to reach an even larger audience of users 6 7 and because maps was a large group of users, we 8 wanted to bring the same kind of capabilities to 9 them. 10 Was there a specific audience that 11 you had in mind? 12 We were primarily interested in 13 more casual users than the users of Google Earth 14 because it was an easier to access and lighter 15 weight application. So in doing that, we 16 expected some of the users of Earth to migrate 17 to Maps and we were expecting an increase in the 18 overall usage of both products as a result. 19 Did you attempt to put any dollar 20 value to that projected increase? 21 No, I did not. Α. 22 What about the Earth View 23 functionality in the Google Maps?

A. So the Earth View functionality is

1 just a mode within the larger Maps product. 2 so Maps has its own property codes and its own 3 way of surfacing aps, so they wouldn't 4 necessarily be attributed to Earth View or any 5 other specific feature or view. I'm handing you what's been marked 6 7 as Exhibit 44. Have you seen this document or 8 portions of it before? 9 No, I have not. Α. 10 Do you know what it is? Q. 11 Generally, yes. Α. 12 What's your understanding? 13 My understanding is it's proposal 14 for how to handle revenue that is not directly 15 attributable to the Geo business unit as part of 16 the P&L for Geo. 17 And is that revenue referred to as derived revenue? 18 19 It's a figure of speech. 20 The heading, Google runs on Geo, 21 and the first bullet point beneath that is IP 22 Geo added 100 million runrate to Adwords this 23 year, 37 percent of advertisers, 3 billion spent 24 in ads are Geo targeted. Do you know what that

1 stands for? 2 In general IP Geo is a technology 3 for estimating the location of a user based on their IP address. 4 5 Q. And do you know, do you have any understanding of how IP Geo might add money to 6 7 the runrate for Adwords. 8 My understanding is that by 9 allowing Geo spatial targeting for ads, it 10 increases the relevance of those ads and 11 therefore the value of those ads. 12 The bullet point second up from 13 the bottom states Google Earth has installed 14 more than ten percent of all Chrome SDA users, 15 saving nearly \$100 million in referrals payments 16 per year. Do you see that? 17 It says 7DA, seven daily active 18 users. 19 Okay. Did you see any similar Q. 20 statistics around 2010? Yes. So I was familiar with 21 Α. numbers related to Earth installs of Chrome. 22 23 The referral payments that are 24 referenced in that bullet point, how do those

1 work?

- A. So Google had an interest in having the Google column application installed, and so third parties who installed that application, perhaps as part of their own application installation flow, would get a referral fee for -- that could be attributed to their application for a successful installation of Google Chrome.
- Q. Can you turn to the page that ends in 104 titled Geo Revenue Analysis. What would this \$128 million forecast for 2010 for P & L revenues with Maps and Earth include?
- A. So I'm not certain what that includes, but I would assume it can include both advertising revenue and licensing revenue for Maps End earth products.
- Q. Would the 76 million forecast for P&L revenue on Enterprise Geo be licensing revenue for that product?
- A. I would assume that it would be licensing revenue, but I don't know which products might be under the Enterprise Geo category versus the Maps and Earth.

1 The 87 million forecast in 2010 2 for Earth Client, what derived revenues go into 3 that? That's a combination of revenue 4 Α. 5 from Chrome installs and potentially a small amount of Toolbar installs. 6 7 I'm handing you what's been marked as Exhibit 45. Does this document relate to 8 9 Chrome installs off of Earth? 10 A. No. 11 Q. What does it relate to? 12 This relates to information about 13 the post, to what we call a TGIF, which is a 14 weekly company level meeting. 15 The bottom statement, 123 million 16 installs plus 26 million Toolbar installs, do 17 you know what that refers to? 18 Α. Yes. 19 What? Q. 20 The 123 million installs is I 21 believe installs of Google Earth Client. And 22 the 26 million Toolbar installs are installs of 23 Toolbar through the Google Earth install 24 process.

1 What's Toolbar? Q. Toolbar is an older product that 2 3 was a browser extension that provided easy 4 access to Google products. 5 Q. A couple of lines beneath that there is a reference to It's way cool, increases 6 7 mind share, generate good will for Google, great 8 demonstration of our technological ability. 9 Great for recruiting. Do you see that? What's 10 mind share? 11 A. Mind share is an overall general 12 expression for how much people pay attention to and think about Google as a whole. 13 14 O. We talked about Chrome referrals 15 and Toolbar referrals out of Google Earth. 16 there been any other Google products that have 17 been referred to out of Earth? 18 A. No. 19 I'm handing you what's been marked 20 as Exhibit 36. The page that I have directed 21 you to that ends in 288, most of that page 22 includes an E-mail from Brian McClendon; right? 23 A. Correct. 24 Q. And along about the bottom third

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1
       of the page, there are thirty day unique visitor
 2
       statistics quoted; correct?
 3
                 A. Correct.
 4
                     And the number that's reported is
 5
       27.5 million?
 6
                 A. Correct.
 7
                 Q. And the date of this E-mail is
       July 8th of 2006; correct?
8
 9
                 A. Correct.
10
                 Q. Also reported are minute
11
       procession statistics and unique -- average
12
       minutes per unique user; correct?
13
                 A. Correct.
14
                 O. Are these statistics consistent
15
       from what you recall from Google Earth from that
       period of time?
16
17
                     To the best of my knowledge, yes.
18
                 Q.
                     At that time did you regard Earth
19
       as a successful product?
20
                 A. Yes.
21
                     Is the 3D capability in Maps
22
       important -- I'm sorry, is the 3D display
23
       capability in Earth important?
24
                     Yes, it's a core part of the Earth
```

1 experience. 2 Q. Are there any other products 3 competitive with Google Earth that have the 4 ability to display three-dimensional mapping 5 data? 6 A. Not that I'm aware of. 7 I'm handing you what's been marked as Exhibit 47. 8 9 A. Okay. 10 Q. And this is a document that was 11 posted by Google on October 5th of 2011? 12 Α. Correct. 13 And the purpose of the posting was to announce its billionth download of Google 14 15 Earth? That's correct. 16 17 Is that consistent with your Q. understanding of when the billionth download of 18 19 Google Earth occurred? 20 A. Yes. 21 Do you know how many downloads 22 there have been today? 23 The number is I believe over two 24 billion at this point, but I have to revisit the

dash to be certain. It may be -- actually maybe it's 1.7 or something like that.

- Q. What benefits do you believe Google Earth provides consumers?
- A. Google Earth is a very fun and unique way to explore the world. I think everyone has interest in what's happening in the world, whether it's in their immediate neighborhood or whether it's in distant places that they have never visited. And Google Earth is the best tool for people to be able to virtually browse the globe.
- Q. What do you feel makes it the best tool for that purpose?
- A. It's a combination of the availability, that it's available across pretty much any platform that a user may have available. It's available in a wide number of countries.

The performance, we're very focused on performance and having a very smooth interactive experience. It's easy to use. The data, and the data that we have available is the broadest set of data that can be available, and

1	is fresh and accurate.
2	Q. I'm handing you what's been marked
3	as Exhibit 48.
4	A. Okay.
5	Q. Turning to the third page which
6	ends in Bates number 322, the heading there is
7	key takeaways. Do you see that?
8	A. Yes.
9	Q. And the fourth box there is headed
10	unique features by platform. Do you see that?
11	A. Yes.
12	Q. And is Earth View identified as a
13	unique feature of Google Maps for desktop?
14	A. Yes.
15	(End of videotape.)
16	MR. HAWES: Your Honor, we'd like
17	to offer into evidence the exhibits that were
18	identified during the deposition.
19	THE COURT: List them.
20	MR. HAWES: Plaintiff'S trial
21	exhibit 41 through 45. Plaintiff'S trial
22	exhibit 55. Plaintiff'S trial exhibit 99 and
23	Plaintiff'S trial exhibit 341.
24	THE COURT: Any objection?

```
1
                     MR. SNYDER: No objections.
 2
                     THE COURT: Those exhibits are
 3
       admitted.
 4
                     MR. HAWES: ACI would next call
 5
       Mr. Mike Roszak, also by video deposition. Mr.
 6
       Roszak is a financial manager at Google. He
 7
       will testify about the financial information
8
       that Google tracks for the Geo business unit.
 9
       This video is only five minutes.
10
                     Your Honor, I apologize, we
11
       evidently have -- because there were two
12
       depositions of Mr. Birch on 30(b)(6) we actually
13
       have a small piece of Mr. Birch before we get to
14
       Mr. Roszak.
15
                     THE COURT: Oh, okay.
16
                     MR. HAWES: But Mr. Birch is still
17
       a senior product manager. This is a small
18
       additional clip of his video.
19
                     (Video playing.)
20
                    For the record, exhibit #151 is an
21
       e-mail chain, again, it's at document number
22
       Google 97601 to 602. Subject check check could
23
       you see that?
24
                Α.
                     I do.
```

1 What do you understand to be meant 2 by imputed revenue in that subject? 3 So as we discussed earlier, 4 imputed revenue is an accounting metric for representing value to the Geo organization that 5 6 is not from direct sales or other direct sources 7 of revenue. 8 Do you remember prior to October Q. 9 2010, do you remember revising any description 10 of imputed revenue for the Geo group? 11 I have been -- I have been 12 involved in helping to calculate Geo's proposal 1.3 for an imputed revenue number based on client 14 installs through Google Earth. 15 And that was the toolbar and Chrome installs we discussed earlier? 16 17 That is correct. Α. And there's a discussion in the 18 19 second paragraph where he says some FA's have 20 successfully argued for imputed revenue and the 21 OCQPNL'sis of mobile and commerce of some very 22 aggressive claims on parts of that revenue, but 23 it is double counted. Do you see that? Α. 24 I do.

1 Q. And in preparing this discussion 2 of imputed revenue, was Mr. McClenden acting as 3 a Google employee? 4 Α. Yes. 5 For the record exhibit 153 is an 6 e-mail chain with document number Google 7 AC-154010 through 011 and it is entitled Earth 8 Revenue, correct? 9 A. Correct. 10 Q. And it includes a chart titled 11 Revenue, paren, Weekly, paren. Do you see that? 12 Α. Yes, I do. 13 The top category is partner Google 14 Earth Geo codes. Do you see that? 15 I do. Could you describe for me how 16 17 Google would receive revenue for that category? 18 Α. So the Google Earth product surfaces ads in different scenarios. 19 20 O. Uh-huh. 21 And in doing so we take advantage 22 of the ads where ad words and ad sends products. 23 And so any revenue that would be generated from 24 those ads would basically would -- would pass

1 through the ads infrastructure and given that 2 it's a Google property, then any revenue 3 generated would be attributed to Google. Exhibit #154 is marked with 4 5 document numbers Google AC-113835 through 836. The methodology appears to be allocating revenue 6 7 to Enterprise. Is that your understanding of 8 that methodology? 9 My understanding of this is a Α. 10 proposal for having Geo imputed revenue from 11 sales that are -- would at this period of time 12 be attributed to the Enterprise organization, 13 but would also show up as -- or would ultimately 14 show up as imputed revenue in the Geo 15 organization. 16 MR. HAWES: Your Honor, for that 17 clip we would like to offer into evidence Plaintiffs trial exhibit 95. 18 19 MR. SNYDER: No objection. 20 THE COURT: That exhibit is 21 admitted. 22 MR. HAWES: Thank you, Your Honor. 23 Now is this a good time to show the short Roszak 24 video.

```
1
                      THE COURT: Why don't you show the
 2
        short clip and we'll take our afternoon break.
 3
                     MR. HAWES: Sounds good. We're
 4
        now going to show the video of Mr. Roszak.
 5
                      (Video playing.)
 6
                     Could you state your full name,
                 Q.
7
       please?
                     Mike Roszak.
8
                 Α.
9
                     Do you work for Google?
                 Q.
10
                 Α.
                     Yes.
11
                 Q.
                     In what position?
12
                 Α.
                     Finance manager.
13
                 Q.
                     And in what facility are you
14
       based?
15
                     Mountain View.
                 Α.
                     Could you describe what you do for
16
17
        the company?
18
                     I'm in the financial planning and
19
        analysis team.
20
                 Q. Okay. How does Google determine
21
        the profitability then for the Geo group as a
22
       whole?
23
                     That's kind of a broad question.
24
                 Q.
                     I know it's intended that way?
```

1 We -- we define Geo revenue and 2 Geo expenses and subtract those to get the 3 profitability. 4 What do you include within the Geo 5 revenue? 6 A. It would include the advertising 7 on Maps products, the Maps For Work revenue, are 8 the two main areas. 9 Q. And Maps For Work revenue includes 10 licenses and Pro and Enterprise? 11 Α. Yes. 12 Q. Are there any other contributions 13 to revenue that you're aware of? 14 There might be a couple other 15 things, but those are the two main ones that we 16 report. 17 Q. And to the extent there is 18 anything else, the contribution is minor? 19 Yeah. It depends how we define 20 minor, but we lump everything else into other. 21 What sort of expenses are 22 subtracted out to determine the profitability of 23 Google's Geo business? 24 It's a variety of expenses, but

1 would include the engineering effort, the sales 2 and marketing efforts, the data center costs, 3 amongst others. Q. One other cost that would be 4 5 subtracted out would be the cost of obtaining 6 geographic data? 7 To the extent we license Geo data, 8 yes. 9 Are there any other significant Q. 10 costs associated with the maintenance of 11 Google's Geo business? 12 There could be other lines on Α. 13 there, but those are the main ones. 14 I am sure I know the answer to 15 this already, but does Google track any costs 16 specifically with respect to Google Earth Pro? 17 Α. No. 18 With respect to Google Earth 19 Enterprise? 20 Α. No. 21 With respect to free Google -- to 22 Google Earth Free? 23 Α. Specific to it, no. 24 No, okay. Are you aware of Google Q.

1 having attempted to calculate the profitability of new Google Maps? 2 3 Α. No. To the extent that's done, it's 4 5 done within the context of the Geo business as a 6 whole? 7 A. Yes. 8 Does Google have any target profit 9 margins for its Geo business? 10 It would depend how you define 11 target, but we have an annual plan. 12 Q. Do these annual plans set forth a 13 profit margin that the Geo business would like 14 to see achieved? 15 Yes. 16 Q. And that's done as a general 17 matter? 18 Α. Yes. 19 Okay. Have you -- are you aware 20 of any effort by Google to track any nonmonetary 21 benefits it derives from Google Earth, such as 22 enhancement of the Google brand? 23 Enhancement of the Google brand, 24 no.

1 Okay. Have you seen any analyses 2 of how Google Earth Free may increase revenue 3 realized by Google by increasing clicks per 4 cost? 5 Α. No. 6 Do you have any understanding as 7 to why Google makes these products available for free? 8 9 No. I don't speculate on that 10 strategy behind that. 11 Q. There are others within the 12 company that are responsible for those 1.3 decisions? 14 A. Yes. 15 Q. Do you have any general understanding as to how Google goes about making 16 17 money? 18 A. Yes, I have a general 19 understanding. 20 Q. What's your general understanding? 21 My general understanding is that 22 Google makes the majority of its revenue through 23 advertising. 24 Q. Do you have any understanding as

```
1
       to how Google makes itself an attractive
 2
       platform for advertising?
 3
                    In general terms.
                 Α.
 4
                    Okay. What's your general
 5
       understanding?
 6
                     It tries to create products that I
 7
       would suspect benefit users and trying to create
8
       good product, I think.
                 Q. Is the idea being to encourage
 9
10
       users to spend more time interacting with Google
11
       products?
12
                     Not necessarily.
13
                     MR. HAWES: And Your Honor, there
14
       are no exhibits associated with that deposition,
15
       so we could take a break now unless there's
16
       anything else.
17
                     THE COURT: Why don't we take a
18
       break until 3:30 and the jury should of course
19
       not discuss the case during the break.
20
                     (Jury exits.)
21
                     THE COURT: Be seated, please.
22
       when we come back, we can discuss the revision
23
       portions of the final jury instruction.
24
       very tentative. This is not close to being done
```

1 to what I think is useful for us to discuss it. 2 (Short recess.) 3 THE COURT: Be seated, please. 4 I gave you this tentative draft of 5 a portion of the damages instruction. We don't have to discuss that now. We can discuss it at 6 7 the end of the day, we can discuss it tomorrow morning. The only reason I have given it to you 8 9 now is because I know your damages expert on 10 cross-examination is coming up and I thought it 11 was fair to let you know what I was thinking of 12 in terms of the parameters of the instruction. 13 What's your pleasure, do you want 14 to discuss it now or do you want to wait? 15 MR. HAWES: Thank you, Your Honor. 16 We have reviewed it. My guess is there will be 17 some -- we will propose a few modifications, but 18 I think it will be based on how the evidence 19 comes in. I don't see any need to go through it 20 right now. 21 MR. SNYDER: I agree with that, 22 There is -- depending on how the 23 evidence comes in and how Mr. Nawrocki has 24 previously disclosed his methodology, I think

```
1
       the last portion of it, the last short paragraph
 2
       about the royalty rate that might be applied to
 3
       these revenues would have to be addressed. But
 4
       I don't know that we need to do that now.
 5
       other than that, I think that it's fine.
                     THE COURT: Why don't we postpone
 6
 7
       further discussion of that and just bring the
8
       jury back in.
 9
                     Thank you.
10
                      (Jury entering the courtroom at
11
       3:32 p.m.)
12
                     THE COURT: Be seated. And who is
13
       the next witness?
14
                     MR. HAWES: Your Honor, ACI next
15
       calls Mr. Gopal Shah. Mr. Shah is the product
16
       manager, is a product manager for Google Earth
17
       and he will testify about marking studies
18
       conducted by Google. The video is about seven
19
       minutes.
20
                      (Videotape testimony:)
21
                     Could you please state your full
                 0.
22
       name for the record.
23
                 Α.
                     Gopel Narendra Shah.
24
                     And you are employed by Google?
                 Q.
```

1	A. I am.
2	Q. What's your current title?
3	A. Acting product manager for Google
4	Earth.
5	Q. Have you ever heard the term
6	activation at Google?
7	A. I have.
8	Q. What does activation mean to you
9	with respect to using it as Google?
10	A. Downloads.
11	Q. And I'm trying to figure out why
12	Google was giving away Google Earth for free, I
13	was seeing if you had any discussions of why
14	Google gave away Google Earth for free?
15	A. Not that I can remember.
16	Q. Okay. Do you remember in your
17	time as PMM ever discussing derived revenue?
18	A. Yeah, what do you mean by "derived
19	revenue"?
20	Q. Well, it's a term I have seen in
21	some documents. I'm just asking, have you ever
22	heard that term in your time as Google at
23	Google.
24	A. No.

1 What products are you aware of 2 that Google offers for free? 3 What products am I aware that 4 Google offers for free? Google Search, Gmail, 5 Google Maps. What else? Chrome. Google Apps, 6 Drive. I'm sure there are others not coming to 7 mind, but those are the ones that come to mind. 8 Would you include Google Earth on 9 that list? 10 A. Yes. 11 With regard to the products you 12 just mentioned, have you ever discussed why 13 those are offered for free by Google? 14 I don't recall any discussions 15 between me and someone else about why they're 16 free. 17 Have you ever seen a presentation 18 about why any of those products are offered for 19 free? 20 Α. Not internally, no. 21 So Exhibit Number 11 is dated 22 February 26th, 2015. 23 Do you see that? 24 Α. That's correct. Yep.

1	Q. And I believe you said that you're
2	familiar with this document?
3	A. I am.
4	Q. Who authored this document?
5	A. I did, along with Sean Askay.
6	Q. Whose idea was it to create this
7	document?
8	A. I don't actually know.
9	Q. Why did you decide to work on this
10	document?
11	A. I was asked to.
12	Q. Who asked you to?
13	A. Sean.
14	Q. Could you turn with me on page
15	981.
16	A. Sure.
17	Q. That slide states, "Maps plus
18	Earth have the two of five most favored Google
19	brands." Do you see that?
20	A. Yes.
21	Q. Could you explain what that meant?
22	A. Yeah. Well, that's a typo. It
23	should say, have two of the five most Google
24	favored brands. There was a study, it was a

brand guide study, like the one we looked at earlier where they assessed a group of -- and this is -- we talked about earlier -- of about 20 products. And they asked users what their impression was. I'm not entirely sure how the question was phrased, but the users' response was other very positive, somewhat positive or negative, or grouped into those buckets, I should say. And I -- and they went through the list of products and asked, you know, the participants of the survey to rank -- or to give their feeling on each of these and then it was ranked in this chart.

- Q. And do you agree that Maps and

 Earth -- so correcting for the spell -- or for

 the words, do you agree that Maps and Earth have

 two of the most -- of the five most favored

 Google brands?
- A. My personal opinion doesn't matter, but what -- at the time that this study was taken, that would be the conclusion I would make, yes.
- Q. Have you seen any other studies that would cause you to doubt that in any other

1	time frames?
2	A. No.
3	Q. The title of this slide is good
4	for the brand. Do you see that?
5	A. I do.
6	Q. What is good for the brand?
7	A. That Google Maps and Earth have
8	favorable brands is for the brand at large.
9	Q. And what is the brand at large
10	that's being referred to there?
11	A. Google.
12	Q. Turning two pages ahead to
13	slide to page number 984 in exhibit 11.
14	A. Yep.
15	Q. You'll see a slide titled by the
16	numbers. Do you see that?
17	A. I do.
18	Q. And it says massive activations.
19	We discussed earlier that activations can be
20	used to mean downloads. That what it means
21	here?
22	A. It does.
23	Q. And am I correct that at that time
24	there were 1.9 billion downloads?

1	A. That's correct.
2	Q. Has that crossed two billion yet?
3	A. It has.
4	Q. Did you prepare this slide or was
5	it Sean?
6	A. It was Sean.
7	Q. The second point here is strong
8	engagement. In and then it says paren,
9	active average session length, paren. Do you
10	see that?
11	A. Yeah. Right.
12	Q. Do you agree that the number of
13	minutes shown here indicates strong engagement
14	with Google Earth?
15	A. Yes.
16	Q. I'll ask the court reporter to
17	mark as Exhibit 15 a document bearing numbers
18	Goog AC-60679 through 759?
19	Q. Are you familiar with this
20	document?
21	A. I have seen this document.
22	Q. Looking at the next slide, number
23	744.
24	A. Uh-huh.

1 Do you agree that the primary association of users with Google Earth is for a 2 3 virtual journey to any location in the world? 4 Yeah, I don't -- I mean, again, 5 agree, disagree, I -- according to this, I would come to that conclusion. According to this 6 7 chart, I would come to the same conclusion. 8 So the only data you're -- you're 9 aware of for the primary association for Google 10 Earth is with the most associated aspect of 11 being a virtual journey to any location in the 12 world? That's correct. 13 Α. 14 MR. HAWES: And Your Honor, we 15 would offer into evidence Plaintiff's trial exhibit 76 and Plaintiff's trial exhibit 350 16 17 based on the deposition testimony. 18 MR. SNYDER: No objections, Your 19 Honor. 20 THE COURT: Those objections are 21 admitted. 22 MR. HAWES: And Ms. Alfaro will 23 present our next witness. 24 MS. ALFARO: Good afternoon. Му

1 name is Natalie Alfaro and I represent the 2 Plaintiffs, ACI. ACI calls as it's next witness 3 Mr. Andreas Wiek. Mr. Wiek may need the 4 assistance of our interpreter, Ms. Weisner. 5 ANDREAS WIEK, the deponent herein, having first 6 7 been duly sworn on oath, was 8 examined and testified as follows: 9 BY MS. ALFARO: 10 Q. Good afternoon, Mr. Wiek? 11 Α. Good afternoon. 12 Will you be testifying in English 13 or German today? 14 I want to try it in English, but 15 I'm not so good in English. I understand a 16 little bit more than I speak and I hope that it 17 will be a little bit easier for us will be if I 18 start with English. And I hope I have the 19 chance to end in English.

> Q. Okay. That will be fine. The interpreter Ms. Weisner will be here, so if you need her help, please don't be afraid to ask. If you don't understand my questions or you

don't understand the questions that Google's

20

21

22

23

1 attorney poses to you, please don't be afraid to 2 ask for help, okay? 3 Okay. Thanks a lot. Α. 4 Q. Is there anything that I can do as the one asking the questions to make my 5 6 questions easier to understand? 7 A. Yes, please. Speak slow and clear 8 for me. 9 Okay. I can do that. For which Q. 10 company do you currently work. I work for Art+Com AG. 11 Α. 12 Q. What's your current title? 13 Α. CEO. 14 Q. How long have you been with 15 Art+Com AG? I worked there a little bit more 16 than 15 years. 17 18 Q. Can you explain to the jury the 19 different -- let's go with the relationship, the 20 relationship between Art+Com AG, the company 21 that you work for, and ACI, the Plaintiff in 22 this case? 23 The ACI is --24 THE COURT: The witness should

1 speak into the microphone. 2 THE WITNESS: More. Yeah. Sorry 3 Better. Okay. The ACI is a spin about that. 4 off of Art+Com. 5 BY MS. ALFARO: 6 Which company between Art+Com and 7 ACI developed the patent that's at issue in this 8 case? 9 Α. Art+Com developed the patent. 10 Mr. Wiek, what are your duties as 11 CEO of Art+Com? 12 I have to manage our staff, to 13 guide the staff and the hardest thing that I 14 have to go outside and to look for the new 15 projects to the clients. 16 Will you briefly summarize the 17 business of Art+Com for the jury? 18 We have a lot of projects in it. 19 We work for international, national museum, we 20 work for big companies, car companies, German car companies, you know them I hope, BMW, 21 22 Volkswagen, Deimler and other one, Dutch Telecom 23 and we try to get big projects for them and make 24 a whole exhibition?

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Q. Can you give the jury an example of a type of project that Art+Com has worked on?

I think the best project in the Α. last years was a project with BMW. BMW build up a new museum in Munich and this was a build up in four sections. One of the sections was the process, we have to show the process, the design process, how will you build up the car. Our ability is to invent new formats, we have to develop new formats and so we start with a complete new format in one room. Think you would -- you have to think a new figure, a new car, a new product. And at the beginning you have no idea. So in this room hanging up 720 balls from the ceiling and one ceiling we run from our software, each ceiling, each ball hanging up. And at the beginning the balls are indifferent in the room and come up after time to a car. That was idea that you have to think about, what is a car, how can be a car and then you come up to the car. It's maybe not so easy to explain it in my English, so I think it's better I bring with me a short video, we can see if you want.

1 Q. Yes. Go ahead and play it, Mr. 2 Lodge? 3 Α. So now you see these balls, all these balls, each ball run through our software. 4 We develop a new software and at the beginning 5 6 you not know what you want and then it come up 7 this car. This is what I have to try to explain 8 to you. 9 Q. Very good. Thank you Mr. Wiek. 10 would like to transition now to Art+Com's 11 discussions with Google back in 2006. Do you 12 recall those discussions? 13 Α. Yes. 14 Were you personally involved in 15 those discussions with Google? 16 Yes, I was involved, yes. 17 Q. What was Art+Com hoping to 18 accomplish by starting these discussions with 19 Google in 2006? 20 Α. Can you repeat it? 21 Let me try again. 22 What was Art+Com hoping to 23 accomplish by starting the discussions with 24 Google in 2006?

1 We want to make business with 2 Google. We have in Berlin our office. And we 3 have there now ninety people, earlier a little 4 bit less. And want to make business with Google in Germany, in Europe, in Berlin. 5 Now, you know, Berlin is a big 6 7 city with a lot of startups, more than in 8 London, now, not a little bit earlier. But to 9 think about to make projects with Google in 3D, 10 in virtual reality and augmented reality in all 11 the cases would be the best, the greatest thing what we want. 12 13 Did you meet, did you personally 14 meet with anyone from Google in 2006? Yes. I met Michael T. Jones in 15 16 April. And John Hanke a little bit later in 17 June. 18 Q. Let's talk about the meeting with 19 Mr. Jones in April of 2006. What did you 20 discuss with Mr. Jones when you met with him in 21 Berlin? 22 Michael Jones and Pavel Mayer were 23 a little bit -- they know him a long time. 24 they discuss a lot of things between the

1 possibilities, Google opportunities to the 2 corporation, et cetera. 3 Ten years ago, believe me, my 4 English was very bad, and my discussion with Michael was not so strong. But I went with him 5 to the dinner. It was nice dinner and we talked 6 7 a little bit about business and business 8 opportunities. 9 Q. What kind of business 10 opportunities did you discuss with Mr. Jones? 11 Projects. We make a lot of 12 projects that we want to make more projects. 1.3 want to make more projects with Google in 14 Berlin. And up to this discussion, Michael say 15 to us, oh, Art+Com is so cool that I think we 16 have to have shares in Art+Com. They want to 17 buy us. After this evening, we say oh, Jesus, 18 we have maybe no company or do we have a 19 company. And we discussed to have shares from 20 Google to us and maybe to make a lot of 21 projects, that was the discussion. 22 Q. Was Art+Com's patent part of those 23 discussions? 24 Yes. The patent, the patent was

1 part of the discussion, but not me, I'm not 2 technical guy, I cannot discuss in English a 3 patent, it's not my way. Ten years ago, no 4 chance. 5 Did you and Mr. Jones talk about 6 the Art+Com patent at all in April of 2006? 7 Α. Me? 8 Yes, you. Q. 9 Α. No. Maybe in the evening a little 10 bit, but not about the patent, no. 11 Who did Mr. Jones speak with about Q. 12 the patent? 13 Pavel Mayer discuss a lot of this Α. 14 patent with Michael, and came up to me and say 15 Michael said that he has, or Google has their 16 own method for this running system, and we 17 have -- nice to have patent, we have perfect 18 patent, maybe, but he has own method. 19 Did you believe Mr. Pavel Mayer 20 when he told you that? 21 Pavel Mayer trust Michael very 22 And I trust Pavel much more than very 23 much, yes. 24 Mr. Wiek, I would like you to look Q.

1 at your notebook. There is a document in there, 2 PTX 206. Can you take a look at that? What is 3 this document? This is the document I wrote to 4 5 Michael. 6 And the second paragraph, second 7 sentence I guess, "As a quick follow-up to 8 Pavel's e-mail, I would like to summarize the 9 business aspects of our discussions in more 10 detail." 11 Do you see that? 12 Yes, I see that. 13 Let's turn to the second page of 14 that e-mail, the attachment. Turn to the back 15 of your document. 16 Yeah, I did it. 17 Q. The first sentence on there, it 18 says, "It is our understanding from our 19 discussions in Berlin, April 24th to the 25th, 20 that there are basically three viable options." 21 Do you see that? 22 Yes, I see that. Α. 23 Q. What did you mean by three viable 24 options?

1 The three points describe the 2 whole package we discussed together with 3 Michael. I think option that's not the right 4 word, maybe the translation or whatever. These 5 three options, or these three points is better. 6 The package deal, we want to think about maybe 7 to make business and to make maybe think about 8 the patent. 9 Q. Can you briefly summarize these 10 three points up here for the jury? 11 The first point you see it, it's a 12 patent discussion. It was not my discussion, it 13 was more Pavel. And we heard from Google that 14 they never need our patent that time, so it was 15 maybe just nice to have patent, the discussion 16 was just a little bit. 17 The next one was to make 18 activities, projects, corporation maybe, and our 19 project we run, the thought was I told you to 20 buy maybe stakes, shares, complete, whatever. 21 Does this e-mail summarize the Ο. 22 business aspects of the discussions that you and 23 Mr. Mayer had with Mr. Jones in April of 2006?

Yes. We discussed the business

Α.

1 package deal, yes. 2 Q. At this point in time in 2006, was 3 Art+Com interested in licensing the patent to 4 Google without a bigger business deal? 5 No. I was only interested in 6 corporation because I told you, Berlin, it's a 7 great city. It's my company and I want to 8 develop this company. I want to have more 9 business. Just to think about, to discuss the 10 license for patent, it's not -- it was not my 11 deal, no. In 2006, who would have been the 12 13 person at Art+Com in charge of making the final 14 decision with respect to a business deal with 15 Google? 16 Me, just me. Α. 17 And in your mind, would Art+Com 18 have been open to licensing the patent to Google 19 without a bigger business deal that involved 20 joint projects between the two companies? 21 No, never. Α. 22 Why not? Q. 23 It's less to have to think and to 24 discuss just the patent. I want to have a big

1 project. If you think that Google offered 30 million, 30 million, for me it's great. 2 3 great number. And we discussed in addition 4 maybe projects. 5 Then I can maybe for the next, 6 five, six, eight, ten years, make big business 7 with big player, now with the biggest player of 8 the world. That means I double my business. 9 And that may be in Europe at my office in 10 Berlin. It was a big chance. It was my chance. 11 At this time in 2006, did you 12 think that Google also had an interest in maybe 13 working with Art+Com in Germany? 14 Α. Absolutely. 15 And why was that? 16 Michael in June and April, they 17 were twice in Berlin. They travel to Berlin. 18 We give him e-mail and he come very close to the 19 e-mail, very fast to Berlin. He has -- I think 20 he wants to work together with us, yes. 21 Mr. Wiek, in 2006, were you aware 22 of any issues that Google had raised with 23 respect to the validity of the patent? 24 Α. No.

- Q. Were you ever personally involved in any discussions with Google regarding the technical aspects of the patent?
- A. No. I explained it a little bit before, it was not possible for me to discuss it in English and in technical, I am just businessman, and technical is not my favorite. Sorry, it's my thing.
- Q. How long did the discussions with Google last in 2006?
- A. About one year. At the end of the year, the discussion was ended.
- Q. Do you know why the discussions ended?
- A. I think it's hard to say, but I think the authority, the level for Michael was not so high I thought, so maybe he go back and say no, I cannot sign such a deal. I don't know. And the authority was not so high. He wants, maybe, to work together with us, or buy us, and then the discussion maybe at Google was not so strong. He gave then these letters and things up to the attorney to Google in the legal department something like that, and they have no

1	interest in us.
2	Q. Mr. Wiek, what is your
3	understanding as to why Art+Com filed the first
4	reissue application with the US-PTO after the
5	discussions with Google in 2006?
6	A. Pavel Mayer came to me and say
7	Pavel is great guy, he has a lot of ideas and is
8	technical perfect, I cannot explain it enough.
9	And he come to me and say if he make a reissue,
10	then we have the chance that we get even a
11	better patent.
12	MS. ALFARO: Thank you, Mr. Wiek.
13	Pass the witness, Your Honor.
14	MS. SIMMONS: Your Honor, may I
15	approach the witness?
16	THE COURT: Yes.
17	MS. SIMMONS: May I proceed, Your
18	Honor?
19	THE COURT: Yes.
20	CROSS-EXAMINATION
21	BY MS. SIMMONS:
22	Q. Good afternoon, Mr. Wiek.
23	A. Good afternoon.
24	Q. My name is Luann Simmons and I'm

```
1
       with the team that's representing Google here
 2
       today. And I'm just going to have a few
 3
       follow-up questions for you regarding your
 4
       testimony. Okay?
 5
                 Α.
                     Okay. Please slow.
                     And I have a tendency to talk too
 6
7
       fast, so I'm going to try very hard to stay
8
       slow.
9
                 Α.
                     Thank you.
10
                     I would like to actually turn
11
       right back to the e-mail that you were just
12
       discussing. Mr. Ang, if you could bring up
13
       Plaintiff's Exhibit 206. And let's just make
14
       sure the jury noted that sometimes we're leaving
15
       these on the screen a little small and it's hard
16
       to read.
17
                     This is an e-mail from you to
18
       Mr. Jones at Google; is that right?
19
                     That's right, yes.
20
                     And this is from May of 2006;
21
       correct?
22
                 Α.
                     Yes.
23
                     And I believe you testified and it
24
       says in the e-mail on your direct that this was
```

```
1
       an e-mail where you are summarizing the
 2
       discussions that you had had with Mr. Jones;
 3
       correct?
 4
                 A. Correct.
 5
                 Q. If we could turn to the second
 6
       page, Mr. Ang.
 7
                     And these are the bullet points
8
       that you were just discussing just a few minutes
 9
       ago; correct?
10
                 A. Yes.
11
                     You list -- you indicated the
12
       first sentence there of your e-mail that these
13
       are the three viable options; correct?
14
                     Yes. But I told you that's not
15
       option correct, but, yes.
16
                 Ο.
                     Understood. Understood.
17
       addition, though, to identifying them as three
18
       viable options, you have listed out three
19
       separate bullet points in the e-mail blow that;
20
       correct?
21
                    Yes.
                 Α.
22
                     And one of those bullets is
23
       acquisition, the first bullet is acquisition of
24
       the patent by Google; correct?
```

1	A. Yes, correct.
2	Q. And the second bullet if we could
3	highlight that one is actually clearly different
4	from the first, it's an alternative, it says
5	acquisition of the patent by Google in addition
6	to some mutual activities; correct?
7	A. That's not correct, no.
8	Q. That's just what it says?
9	A. Sorry about it, I told you, no, we
10	have projects around and it could be very
11	interesting too make more projects about or
12	around or whatever this patent, it's an
13	addition, it's not the same, no.
14	Q. Understood. Understood. So the
15	first option that you were communicating to
16	Google here is Google, you could buy the patent;
17	correct?
18	A. If they make the package deal,
19	yes, that's correct.
20	Q. It doesn't say that, though, in
21	your first bullet, does it, Mr. Wiek?
22	A. It's a meaning of this
23	summarizing.
24	Q. Well, the second bullet, though,

1 is where you said acquisition of the patent in addition to some activities; correct? 2 3 A. In addition we want to make 4 projects, yes, correct. 5 Q. That's what's reflected in the second bullet; correct? 6 7 The projects, yes. And in connection with the first 8 Q. 9 bullet, the option for Google to buy Art+Com 10 patent, Art+Com offered \$10 million euro for 11 that option; correct? I said \$10 million, ten 12 million euros; correct? 13 Yes, please, it's one of the 14 option, yes. Think about Michael wants to buy 15 the company, and we were discussed other things. 16 One of them is to buy the patent, yes. 17 Q. And Art+Com was willing to sell 18 the patent to Google at this time for ten 19 million euro? 20 If they make the package deal with 21 us and the business with us, then yes. 22 I'm referring to the bullet that 23 you listed here, which is just for acquisition 24 of the patent. You said the price point would

1 be 10 million euros. That's what you said to 2 Google in 2006, right? 3 You think about if they make maybe the shared deal with us, business project with 4 5 us and 10 million for the patent, then we can 6 maybe develop new product together, yes, why 7 not. 8 Google didn't accept that offer to Q. 9 buy the patent for 10 million euros, correct? 10 A. They didn't accept anything, 11 nothing, yes. 12 Q. I believe you testified that 13 Google and ACI or Art+Com at the time, the 14 communications in 2006 ended around the end of 15 the year; is that right? 16 Α. That's right, yes. 17 And Google and ACI had further communications in 2010, though, isn't that 18 19 right? 20 Α. Yes. The parties weren't, again weren't 21 22 able to reach a deal in 2010; is that right? 23 Α. Yes. 24 Q. And so ACI filed this lawsuit

1 against Google in 2014; is that right? 2 Can you repeat those, please? 3 Sure. That was a little fast too. Q. So Google -- I'm sorry, ACI sued Google for this 4 lawsuit in 2014, right? 5 6 A. Yes. 7 ACI did not perform an analysis of Google products, including Google Earth before 8 9 it filed this lawsuit, correct? 10 A. No, it's not in my knowledge. I 11 think we discussed our patent again in 2010. 12 Right. Understood. And the Q. 13 parties weren't able to reach a deal in 2010, 14 though, right? 15 2010 we discussed very optimistic, 16 the new corporation, yes. 17 Q. Understood, but sadly no deal was 18 made? 19 There was no deal, no. You're Α. 20 right, yes. 21 And so ACI sued Google in 2014, Q. 22 right? 23 Α. Yes. 24 Q. But ACI did not perform a

```
1
       technical analysis of Google Earth before it
 2
       filed its lawsuit in 2014, correct?
 3
                     It's not in my knowledge. I am
       not the CEO from ACI.
 4
 5
                 Q. Understood, but you recall that
 6
       your deposition was taken in this case last year
7
       in Germany?
8
                     Yes. In the American embassy,
9
       yes.
10
                     Right. And there was a court
                 Q.
11
       reporter present when you had your deposition
12
       taken?
13
                 A. Yeah.
14
                     Much like the court reporter we
15
       have here today, right?
16
                 Α.
                     Yes.
17
                     And you were placed under oath for
18
       that deposition, correct?
19
                 Α.
                     Yes.
20
                     There's a -- in your binder that I
21
       gave you, your transcript is in there, and I
22
       think it says deposition transcript on it.
23
                     What do you mean, in Dutch?
                 Α.
24
                 Q.
                     Yes, sir.
```

1 And then --Α. 2 I believe it just says deposition 3 Yes, sir. I believe it is the last transcript. 4 tab. 5 Α. Last one. 6 Yes, sir. Deposition transcript. Q. 7 If you could turn to Page 20 of your deposition 8 and I'll give you a chance to take a look. 9 looking, focused on page 20, lines 12 through 10 17. 11 Α. Page 20, line 12? 12 12 through 17, yes, sir. 13 Α. Yeah. Yes, I see it. 14 My understanding from your 15 testimony and we can read it if that's helpful, 16 you testified previously that Art+Com did not 17 perform an analysis of Google Earth before 18 filing the lawsuit, correct? 19 No, that's not correct. You speak 20 about the year 2006 and in 2006 you are right. 21 Ο. It is your --22 We here, here is the year we speak 23 about, the year 2006 and in 2006 we make no 24 analysis.

```
1
                 Q. But the question -- and I'll go
 2
       ahead and read it, was --
 3
                     MS. SIMMONS: Your Honor, may I
 4
       read the testimony?
 5
                     THE COURT: Yes.
 6
     BY MS. SIMMONS:
 7
                 Q. Did Art+Com AG perform any
8
       analysis on Google products prior to figure this
 9
       lawsuit? And your answer was no. Isn't that
10
       right?
11
                     This answers now yes. And before
                Α.
12
       you see we discussed the years before, yeah.
13
                Q. Right.
14
                     Okay. Maybe the next question.
15
       cannot understand this. Yeah.
16
                 Q. You understood my question?
17
                     Ask the next question, please.
18
                 Q.
                     Understood. I just wanted to ask
19
       you a quick question about the demonstration
20
       that you showed of the kinetics sculpture. You
21
       remember you showed --
22
                     Yeah, yeah, yeah.
23
                     That sculpture is not covered by
24
       the patent that's at issue in this case, right?
```

1	A. Nothing to do with that, no.
2	Q. Your testimony didn't relate to
3	what's covered by the patent, isn't that right?
4	A. Yes.
5	Q. And your testimony doesn't relate
6	to how Google Earth works, right?
7	A. I am just a businessman, yes.
8	Q. Mr. Wiek, you are part owner of
9	the Plaintiff ACI, isn't that right?
10	A. Yes, that's right.
11	Q. You own 37 percent of ACI?
12	A. Yes.
13	Q. You are also a part owner of
14	Art+Com, correct?
15	A. Yes, correct.
16	Q. And you own 75 percent of Art+Com,
17	correct?
18	A. Yes, that's correct.
19	MS. SIMMONS: Thank you. I don't
20	have any further questions.
21	BY MS. ALFARO:
22	Q. Thank you. Just one quick
23	question on redirect. Mr. Wiek, go back to page
24	20 in your deposition, please.

1 Α. Yes. 2 Okay. I'd like to read a little Q. 3 bit above where Ms. Simmons started. So the 4 question was asked do you know Michael Jones? 5 Do you see that? 6 Α. Yes. 7 And you answered yes. And then Ο. 8 the next question was, how do you know him? And 9 the answer is, I met him in 2006. Do you see 10 that? 11 Α. Yes. 12 And then the next question is when 13 did you -- where did you meet him and then the 14 answer is in Berlin. Do you see that? 15 Α. Yes. 16 And then the next question is did 17 Art+Com perform any analysis on Google products 18 prior to figure this lawsuit? And you answered 19 no. Do you see that? 20 Α. Yes. 21 Did you think that when this 22 question was asked at your deposition in 2015, 23 last year, did you think that the question was 24 referring to 2006?

```
1
                 Α.
                     Yes.
 2
                 Q.
                     Okay. Is Art+Com, the company
 3
       that you work for, the Plaintiff in this case?
 4
                 Α.
                     Yes, I work at Art+Com.
 5
                     Who is the Plaintiff in this case?
 6
                 Α.
                     ACI.
 7
                     Okay. Thank you.
                 Q.
8
                     MS. ALFARO: No further questions,
                    I'd like to offer into evidence
9
       Your Honor.
10
       PTX-206.
11
                     MS. SIMMONS: No objection, Your
12
       Honor.
13
                     THE COURT: Okay. It's admitted
14
       into evidence. Again, jury has an opportunity
15
       to ask questions of the witness. Okay.
16
       jury has no questions. Thank you, Mr. Wiek.
17
       assume this witness is subject to recall?
18
                     MS. SIMMONS: Yes, Your Honor.
19
                     THE COURT: You're excused for the
20
       moment.
                Thank you.
21
                     MR. HAWES: Your Honor, ACI calls
22
       as its next witness by video deposition Mr. John
23
       Hanke. John Hanke was the vice president of
24
       product management for the Geo business unit.
```

1	He was previously the CEO of Keyhole. He will
2	testify about Google's purchase of Keyhole and
3	about Google's discussions with ACI in 2006.
4	The video is about 20 minutes.
5	(Video playing.)
6	Q. Could you state your full name for
7	the record?
8	A. John Vincent Hanke.
9	Q. Mr. Hanke, by whom are you
10	currently employed?
11	A. Google.
12	Q. What's your current title?
13	A. Vice president of Niantic Labs.
14	Q. What was your title before that?
15	A. Vice president of product
16	management for Geo.
17	Q. And when you were in that previous
18	role at that time, did you have within the
19	products you were managing Google Earth?
20	A. That's correct.
21	Q. We discussed earlier the
22	possibility that I would put the address of this
23	building in Google Earth. Are you aware of any
24	metrics that measured the response to that type

1	of search?
2	A. Yes.
3	Q. And what metric would that be?
4	A. There would be a metric for the
5	latency for Geo coding response and there would
6	be a measurement of the time it took to fully
7	load all of the data.
8	Q. Do you remember number of
9	downloads ever being discussed in the management
10	presentation?
11	A. Yes.
12	Q. Do you consider that to be a
13	metric?
14	A. Yes.
15	Q. Do you remember how many downloads
16	there had been by the time you left the Geo
17	group?
18	A. I remember when we crossed one
19	billion.
20	Q. The was there a charge for
21	Google Earth in 2005?
22	A. No.
23	Q. So I could download Google Earth
24	from its very first version for free?

1	A. Correct.
2	Q. Did you ever hear anyone in Google
3	describe reasons for providing Google Earth for
4	free?
5	A. This was discussion about
6	rationale for making it free.
7	Q. What rationales do you remember
8	being discussed?
9	A. That it would be good for users to
10	make this data and tool available to them.
11	Q. Any other rationales you remember?
12	A. No.
13	Q. Do you remember of any rationales
14	as to why it would be good for Google to provide
15	Google Earth for free?
16	A. That doing the thing that is good
17	for users would generally serve the interests of
18	the company in the long-term.
19	Q. Prior to your employment with
20	Google, were you employed at a company called
21	Keyhole, Inc.?
22	A. Yes.
23	Q. And what was your role there?
24	A. I was the CEO.

1	Q. How long were you employed at
2	Keyhole, Inc.?
3	A. About four years.
4	Q. Did Keyhole, Inc. develop a
5	product called Earth Viewer?
6	A. It did.
7	Q. When did it first become available
8	outside of Keyhole, Inc.?
9	A. 2001.
10	Q. Was Earth Viewer still a product
11	being offered at the time that Keyhole, Inc.,
12	merged with a Google subsidiary?
13	A. Yes.
14	Q. Did Earth Viewer continue to be
15	offered after the merger?
16	A. Yes.
17	Q. For how long after the merger was
18	Earth Viewer offered as a product?
19	A. Until approximately the time that
20	we launched Google Earth.
21	Q. And if I remember right, that was
22	June 2005?
23	A. Correct.
24	Q. Did there come a time when you had

1 communications with Google as CEO of Keyhole? 2 Α. Yes. 3 How did those communications come Q. about? 4 5 They -- well, I got a phone call 6 from a person in business development that said 7 they wanted to have a meeting with us. 8 Was there anyone -- well, were you Q. 9 at the meeting? 10 Α. I was. 11 Q. Where was the meeting held? 12 Α. On the Google campus. 13 Q. Did you display your software 14 during that meeting? 15 I believe so. Did you have discussions with 16 17 anyone at Keyhole about whether being acquired 18 by Google would be good for Keyhole? 19 I did. 20 What arguments do you remember 21 being made in those discussions in favor of the 22 Google offer? 23 The one argument that I remember 24 is that Google had substantial investment and

1 data centers and expertise in infrastructure 2 that could reach large numbers of people, and 3 that a partnership with Google would enable us 4 to, you know, have the technical foundation to 5 deliver the product to a large number of people 6 and -- yeah. 7 I mean, there are cases where 8 local search data can be triggered as part of a 9 web search in the case that we called Local 10 Universal. 11 Can you describe that for me? Q. 12 Whenever a web search was 13 determined to be primarily about local matters, 14 it could draw upon a separate repository of the 15 local information to populate those results. 16 That configuration and product changed a lot over time and I don't know if it still works 17 18 that way. 19 And I know it changed over time. 20 At some points in time was that separate 21 repository a repository that was part of the 22 local search product that was in Geo? 23 So is it fair to say that there

was some data and that your local search could

```
1
       get to that data but there was another way
 2
       called Local Universal that could get to the
 3
       same data?
                    I would describe it a little
 4
 5
       differently.
 6
                     The data was used to populate the
 7
       local search index and that same data was used
8
       by a different team to create a separate search
9
       index which was used in Local Universal.
10
                 Q. But they were different indexes?
11
                 Α.
                     That's right.
12
                     So at some point you had
1.3
       communications with Art+Com?
14
                 A. Yes.
15
                     Do you remember when the first
16
       such communication was?
17
                 A. My recollection is meeting them in
18
       Berlin.
19
                    Okay. Had -- I assume when you
                 Q.
20
       say "Michael," you mean Mr. Jones?
21
                 Α.
                    I do.
22
                     Had Mr. Jones already met with
23
       Art+Com before suggesting to you that you meet
24
       with them?
```

1	A. Michael knew the people that he
2	suggested that I meet with while I was in
3	Berlin.
4	Q. Do you know how he got to know
5	them?
6	A. My understanding was that he knew
7	them from SGI days.
8	Q. What is SGI?
9	A. Silicon Graphics.
10	Q. Had he been at SGI previously?
11	A. That is my understanding.
12	Q. What employees of Art+Com which
13	employees of Art+Com did you meet?
14	A. I don't remember.
15	Q. Do you remember how long the
16	meeting was?
17	A. Seems like it was one to two
18	hours.
19	Q. Was it as Art+Com's facility?
20	A. It was at their office.
21	Q. What do you remember being
22	discussed at that meeting?
23	A. I remember seeing some demos of
24	things that they had done. There was a

1 projection demo of some sort that I don't think 2 involved earth imagery, I think it involved 3 something else, that was cool. They showed an 4 interesting demo of -- it was a movie of a 5 person through time, visualizing how that three-dimensional shape basically moved in 6 7 space, like in a movie sequence. So they had done an interesting visualization of that, and 8 9 we spent some time looking at that and 10 discussing it. 11 And there was a demo that they 12 showed on the patio or roof of their building 1.3 involving binoculars that basically -- their 14 office overlooked the Brandenburg Gate, and by 15 looking through the binoculars you would see the 16 historical -- a historical photograph that was 17 registered on to the view so that it appeared 18 that you were sort of looking at the scene as it 19 existed just after the Second World War. 20 And they did show us their earth 21 rendering. I remember seeing some of that. 22 Was there any discussion of a 23 business relationship? 24 Α. The purpose of the meeting was to

1 explore if there could be some projects that we 2 could work on together. 3 Do you remember any specific 4 projects that were discussed? 5 It was a free-ranging discussion 6 through the day about just kind of exploring 7 what they had done with the idea of maybe 8 landing on something that we could do together. 9 Other than that meeting in Berlin, Q. 10 have you met with Art+Com since? 11 I don't believe so. Q. After that meeting, did you have 12 1.3 any internal discussions with -- among Google 14 employees about a potential business 15 relationship with Art+Com? 16 Yeah, we talked about, you know, 17 potential projects that we could do with them based on the demos that they had showed us, but 18 19 didn't come up with any ideas that seemed to fit 20 what we were doing. 21 Do you remember ever discussing 22 acquiring Art+Com? 23 I do not. 24 Did you have any communications Q.

1 with Art+Com after this meeting? 2 Subsequently, there were E-mails 3 from them. 4 Q. Was there anything that Michael 5 told you about Art+Com that interested you enough to have that first meeting? 6 7 Α. Yes. What was that? 8 Ο. 9 He said they were cool and they 10 were doing things related to earth visualization 11 and I should meet with them while I was in 12 Berlin. 13 Q. Having viewed this E-mail, and 14 that E-mail specifically to you, does that 15 refresh your recollection regarding Pavel Mayer? That must have been one of the 16 17 people I met at Art+Com. 18 MR. HAWES: I'm going to hand to 19 the court reporter a document to be marked as 20 Exhibit 2. 21 O. The document bears Bates numbers 22 GOOG AC 39304 through 06. And at the bottom I 23 see, "BAM/MTJ-What's your opinion based on 24 performer/SGI days?"

1		Do you see that?			
2	Α.	I do.			
3	Q.	Do you know, is MTJ Michael Jones?			
4	А.	It is.			
5	Q.	Who is BAM?			
6	Α.	Brian McClendon.			
7	Q.	So were both Michael Jones and			
8	Brian McClendon at SGI?				
9	А.	That's my understanding.			
10	Q.	Below that there is an e-mail from			
11	you on June 8.				
12		Do you see that one?			
13	А.	I do.			
14	Q.	That e-mail begins with "Art+Com			
15	is cool."				
16		Do you see that?			
17	Α.	I do.			
18	Q.	There is another reference here to			
19	Pavel?				
20	Α.	I do. Yes, I see that.			
21	Q.	Does this E-mail refresh your			
22	recollection about any of the folks you met at				
23	Art+Com?				
24	Α.	I'm guessing Pavel was one of the			

```
1
       people I met there.
 2
                    But do you remember anything based
                 Q.
 3
       on this E-mail?
 4
                     I remember liking the -- one of
 5
       the main people that showed us around that day.
 6
                     In the third paragraph you have
                 Q.
 7
        "Payment plus big block of design plus
       consulting services..."
8
 9
                     Do you see that sentence that
10
       starts with those words?
11
                 A. I see that.
12
                 Q. And it talks about favored option.
13
       Do you see that one.
14
                      (Reading.)
15
                      "Payment plus big block of design
16
       plus consulting services would be my favorite
17
       option... "
                 A. Got it.
18
19
                     At some point -- was that your
20
       favorite option through the discussions with
21
       Art+Com?
22
                     I -- my recollection based on
23
       reading this is that this exchange was after the
24
       visit and it was, again, this discussion about
```

1 is there a way to collaborate with Art+Com. 2 Did your view as to your favorite 3 option change after this E-mail? I don't recall it changing, no. 4 5 Do you recall why you didn't move forward on your favorite option? 6 7 My recollection is that we could 8 never figure out a project, a specific project 9 to have them work on that fit these general 10 parameters that would have added, you know, 11 value to us. 12 I don't want to get into legal, 13 but did you get corporate development and biz 14 development rolling as you discussed there? My recollection is that the next 15 16 step in the process was trying to figure out a 17 specific project, and we didn't get beyond that. We never came up with an idea that we felt like 18 19 made sense to have them pursue. 20 Do you agree that Google Earth in 21 June of 2006 was generating goodwill for Google? 22 I think it did. Α. 23 Would you agree that Google Earth 24 was started by you as Keyhole in January 2000?

1 We started working on it and the 2 idea of spinning it out around about then. 3 don't think we formally incorporated until January of 2001, as I recall. 4 5 That point also says that 6 intrinsic graphics was started by Michael Jones 7 and Brian McClendon who are now part of the 8 Earth team. Is that your understanding of how 9 Intrinsic Graphics was started? 10 My understanding is that there 11 were four co-founders and they were two of them. 12 The next list here under history is that it was acquired in October 2004 by 1.3 14 Google? 15 Mm-mmm. 16 Would you agree that 1.0 and 2.0 17 were done during the days of Keyhole and that 18 3.0 was done at Google? 19 Yes. We had released Earth Viewer 20 1 and then Earth Viewer 1. successive releases 21 and then we released Earth Viewer 2 and --22 before we were acquired. So when we released 23 the Google Earth, we debated about whether to 24 call it Version 1.0 or to continue the sequence

1 from Earth Viewer to 3.0. And we decided to 2 continue the sequence and to call it 3.0. So 3 the first version of Google Earth inside of --4 the first version of Google Earth was Google 5 Earth 3.0. And that's the version we've 6 7 discussed as being launched in June of 2005? 8 Α. Correct. 9 I believe you said that Keyhole Q. 10 basically started from scratch in building Earth 11 Viewer; is that correct? 12 Α. Yes. 13 Why did the Geo group track unique 14 visitors per month? 15 It's one of the acceptable 16 methodologies in Google for tracking the success 17 of a product, how many people are using it. 18 I'm going to ask the court 19 reporter to mark as exhibit Goog-AC-73098 20 through 114. So this document is dated December 21 17th, 2010. If you'll look on the first page. 22 And that's when you were still the vice 23 president of product management for the Geo 24 group?

1	A. I believe so.					
2	Q. Can you tell me what derived					
3	revenues means?					
4	A. I think in the context of this					
5	document it's referring to revenue not generated					
6	directly by Geo within the products offered by					
7	Geo, but by other products.					
8	Q. Do you remember meetings					
9	discussing derived revenues during your time at					
10	Geo?					
11	A. Yes.					
12	Q. The title of the slide is Google					
13	runs on Geo. Do you see that?					
14	A. Mm-mmm.					
15	Q. And it has IP Geo and then it					
16	talks about what is IP Geo?					
17	A. IP Geo is taking an IP address					
18	from which a query is issued and understanding					
19	the latitude and longitude that corresponds to					
20	that IP address.					
21	Q. Seventh down it says Google Earth					
22	has installed more than 10 percent of all Chrome					
23	7DA users. Do you see that?					
24	A. I do.					

1 And it says saving nearly \$100 2 million in referrals payments per year. Do you 3 see that? I see that. 4 Α. 5 And what are the referrals 6 payments? 7 Google would pay a referral fee to 8 a third party, like a Dell, for example, if 9 somebody activated or installed Chrome, you 10 know, from that new computer. 11 Was that true prior to 2010? 12 Α. Yes. 13 The next page, which is 102, Q. 14 starts out with derived revenues will align 15 incentive structure with our local strategy. 16 you see that? 17 A. Mm-mmm. And what is the incentive 18 19 structure? 20 Well, I thing what's being 2argued hear, is that the, by assigning credit for these 21 22 revenues to Geo, then it will create the right 23 investment incentive for the company. 24 The last bullet point talks about Q.

1 Geo's contribution to other FA's. Do you see 2 that? 3 Α. Mm-mmm. What are the FA's? 4 5 Α. Focus areas. What contributions did Geo make to 6 Ο. 7 the Search, Mobile and Android focus areas? 8 I think the argument being made 9 here is that the local data that is used in the 10 Local Universal results when the query is about 11 a local topic originated in Geo, so, therefore, 12 contributing to Search in that way, that data 13 being available to make Search better. 14 Mobile and Android, that would be referring to 15 the presence of Google Maps for Android and 16 Google Maps for iOS and Google Earth for Maps 17 and Google Earth for iOS. 18 The next page 103 of Exhibit 16 is 19 titled revising the P&L to reflect full value of 20 Geo. 21 Mm-mmm. Α. 22 Did you ever advocate for revising 23 the P&L to reflect the full value of Geo? 24 Α. I did.

1 Q. Can you turn with me to Page 108? 2 Α. Yes. 3 Do you agree that the Geo features 4 ultimately accrete to Google through increased 5 usage ad revenues? Value to users provided by these 6 7 features which ultimately accretes to Google 8 through increased usage/ads revenues. Yes. 9 Q. Do you have any disagreement with 10 the second bullet point, that one that starts 11 market value? 12 I'm not sure I understand what 1.3 that bullet means. 14 Q. Do you have any difficulty with 15 the third -- I guess the fourth bullet point if you include the filled in one, value is provided 16 17 not just by --18 A. But also by users -- by providing 19 users with the phone numbers, driving 20 directions, and address information, yes, I 21 think that's -- that is value. 22 MR. HAWES: Your Honor, we would 23 offer into evidence Plaintiff's exhibit number 24 71.

1	MR. SNYDER: No objection.					
2	THE COURT: It's admitted.					
3	MR. HAWES: And Your Honor, I					
4	think everyone will be glad to know this is our					
5	last deposition clip for the day. And it's only					
6	three minutes long. This deposition clip is of					
7	Olivier Bailey, who is an engineer at Google and					
8	will just be discussing one document of his that					
9	he prepared.					
10	(Video playing.)					
11	Q. Okay. Could you please state your					
12	full name?					
13	A. My full name is Olivier Bailly.					
14	Q. Do you work for Google?					
15	A. Yes.					
16	Q. In what position?					
17	A. I'm a software engineer.					
18	Q. When did you first start working					
19	for Google?					
20	A. In October 2004.					
21	Q. Exhibit 4 is a document that you					
22	posted to Google wiki on April 12th of 2007.					
23	A. April 12th, 2007 is the latest					
24	revision of the document.					

1 Okay. The title of the document 2 is cookie-based identification of Google Earth 3 users? 4 Α. Yes. 5 Do you recall why you posted this 6 document to Google wiki? 7 Yes, vaguely, not extremely well. 8 It was a long time ago, but I do recall posting 9 this document. 10 Okay. Tell me what you recall of Q. 11 your reasons for doing that? It was a decision -- it was an 12 13 idea pitched to me by Chikai Ohazama of whether 14 we could use Google Earth as a platform to 15 present better results for it was why we 16 believed that Google Earth was a very solid 17 platform to show geographic relevant data. 18 Q. Okay. 19 But at the same time there was new 20 means for us to decide whether a user had Google 21 Earth installed on their machines, therefore the 22 idea was pitched to come up with a, a way to 23 just, to make a decision. One of the idea being 24 install a cookie and this is what this document

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1
       highlights.
 2
                    Is the idea being that when --
 3
       that if I am using on Google Search, that there
 4
       might be some advantage to Google's knowing
 5
       whether I have Earth downloaded on my computer?
 6
                 A. It was just a position.
7
                 Q.
                     Okay.
8
                     There was no concrete knowledge.
9
                     MR. HAWES: Your Honor, ACI offers
10
       into evidence Plaintiff's exhibit #40 as
11
       redacted by agreement of the parties.
12
                     MR. SNYDER: No objection.
13
                     THE COURT: That's admitted.
14
                     MR. HAWES: Your Honor, ACI calls
15
       as its next witness Mr. Jim Nawrocki.
16
                     THE COURT: Okay.
17
                                JAMES J. NAWROCKI,
18
                     the deponent herein, having first
19
                     been duly sworn on oath, was
20
                     examined and testified as follows:
21
                     THE COURT: You may proceed if
22
       you're ready.
23
                     MR. HAWES: I believe we are, Your
24
       Honor. Thank you.
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1 BY MR. HAWES: 2 Mr. Nawrocki, by whom are you 3 employed? 4 Α. I am employed by IPFC Corp. 5 And what is your position at IPFC? I'm a managing director. 6 7 And have you prepared a slide Q. 8 concerning your background? 9 A. Yes, I have. 10 Well, I'm going to try and get it 11 on the screen. 12 Α. Okay. 13 Q. There it is. Could you describe 14 for the jury your educational background? 15 A. Yes, I attended St. Mary's 16 University. I graduated with a bachelors in 17 business administration/accounting and that was in 1979. 18 19 Could you describe for the jury 20 some of your professional accomplishments? Yes, I'm a certified public 21 22 accountant, CPA. As it shows here, I'm 23 certified in financial forensics. That's 24 basically accounting for analytical type

1 purposes, investigations. I'm also a member of 2 the Licensing Executive Society. That's a 3 worldwide organization of thousands of people, business representatives, legal community, 4 5 consultants dealing with licensing of patents and things such as that. 6 7 Q. What projects have you had that 8 related to internet products? 9 Over the years I have worked with Α. 10 a lot of different cases or engagements 11 involving the internet. I have had cases 12 involving Microsoft, Yahoo, Overture was a 13 company before it was Yahoo that did paid 14 searches, and I worked with them on intellectual 15 property or patent matters. Linked-In, Amazon, 16 companies such as that. 17 Q. Do you work for plaintiffs or 18 defendants? 19 I work for both, both plaintiffs 20 and defendants in analyzing valuation issues 21 relating to intellectual property or patents.

called IP, which is the IPFC of my company,

what intellectual property is. It's sometimes

I should explain just for a second

22

23

Intellectual Properties Financial Consultants, things such as patents, copyrights, things such as that, trade secrets.

- Q. What was your assignment in this case?
- A. My assignment was to review the information produced in this case by the parties and develop my opinion in terms of what the damages would be based upon Google's alleged infringement of ACI's patent.
- Q. What guidance did you have for a starting point in undertaking that analysis?
- A. So the overall guidance that I looked to as part of my analysis is there was a statute, it's called 284, it's here on the screen you'll see it, and it's related to damages, it provides broad guidance.

It says that damages should be adequate to compensate for the infringement, but in no event less than a reasonable royalty, so the royalty, the reasonable royalty would be the floor and it gets applied to the use made, so it says for the use made of the invention by the infringer.

1 You just mentioned a reasonable 2 royalty. What's a royalty? 3 So people have probably heard the Α. 4 expression royalty. There is royalties are like 5 a rent payment for a piece of property. So if you own a house, you can pay rent for that, or 6 7 receive rent for renting out your property. 8 Well, there is royalties on movie 9 rights, book rights, song rights, a royalty in 10 the patent area would be for use of the patent. 11 I have got a chart that I think 12 gives you a little bit of an example. So on the 1.3 top portion there if you're looking at song or 14 music there would be a song owner. You can use 15 the Beatles or you can use someone like Cold 16 Play, whoever you want to put in that box. 17 But let's say a company like 18 Spotify or Pandora was going to play that music, 19 they would have to enter into an arrangement 20 with either the Beatles or an organization that

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license agreement and that royalty would be per

represents the Beatles to pay a license for

that. That would be in this instance a song

21

22

23

1 And I work with some companies 2 like AOL or cases involving AOL that have had 3 radio licenses and the same type of arrangement, 4 a certain amount paid for each song. In the patent context, which is on 5 6 the bottom side, there is a patent owner, you 7 own the patent, that gives you the right to 8 exclude others or you can license others. 9 The next box, second box I show is 10 the license or that is the owner of the patent would be AIC, and even then the licensee would 11 12 be Google, so it's a little tricky with names, 13 licensor or licensee. 14 They enter a patent license 15 agreement and there would be a royalty for that, 16 a royalty per use could be per activation, per 17 session, what have you, some type of royalty for 18 that use of the technology that as the patent 19 owner you would receive. 20 What did you look at to understand 21 Google's business? 22 I looked at Google's documents. 23 As part of my involvement there were numerous 24 documents produced by both parties. Google

produced a volume of information, business plans, presentation. You heard some discussions about Geo, the Geo business group. You seen a lot of the documents that I referred to with some of the prior witnesses.

To start my analysis I looked at their overall strategy with Google which dealt with something called the network effect. I think there is a slide on that as well.

- Q. This document is confidential, so we'll do our special trick here and cut that off.
 - A. Okay.

- Q. This is Plaintiff's Trial Exhibit

 158. Could you tell the jury what was important about this document for you?
- A. This is the document that in approximately 2005 or 2006, it deals with the strategy framework for Google. And you'll see at the top, there is a network effect, it's called the UIAP model. The UIAP sounds a little bit tricky, but it's the letters that are in those circles there. That shows the interaction of having users, information, advertisers and

1 publishers all working together within the 2 Google framework to obtain their revenue model. 3 And as an example, we heard a lot 4 of talk about users and trying to attract users, 5 that's a part of it, how they monetize that if 6 you take the arrow over to the right you see 7 they have advertisers that will provide information to users and that will be monetized 8 9 by Google. 10 You look at a few of the points 11 there, if you go to the bullet points down 12 below, for example, one of the things that they 13 identified here was having the most users, 14 advertisers and publishers provide data that we 15 use to increase targeting/relevance. They call 16 that the network effect. They want to get as 17 many users as they can on their platform. 18 Q. Why was increasing targeting and 19 relevance important? 20 Well, because they would be able 21 to obtain additional advertising revenues and 22 even higher rates if you were able to target. 23 I'll give you an example. Let's say you have a 24 restaurant here and somebody does a search for a

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hamburger restaurant. If you get all the hamburger restaurants in the country, that's okay. But if you want people to specifically get a restaurant in a specific location, that might be more attractive and so advertisers would pay more for that for someone with a certain location. Let's say you go to Wilmington and look up a restaurant, there is place called Chelsea's as an example on Market Street. If you wanted to look for that place, you can find it and somebody here would pay more than if you were in Los Angeles getting Chelsea's because there would be that connection. So you pay more when you have more information about the business.

- Q. Anything else in this slide that you felt was important?
- A. Yes. The next bullet point is somewhat similar, it says users are the focus of everything that we do. This is again Google talking. The model hinges upon having the most users, happy and engaged users. Our number one focus is on end users experience.
 - Q. Did you see the video we just

1 watched of Mr. Bailey? 2 Yes, I did. Α. 3 And the document he was referring 4 to, is that one you reviewed? Yes, I did. 5 Α. And that's Plaintiffs's Trial 6 7 Exhibit 40, and I'm going to bring up a slide of 8 that. Can you just read for the jury the text 9 that you have highlighted there? 10 This document talked about earlier Α. 11 and within Google Earth it says that as part of 12 it, part of their analysis there, this would 13 cause more users to reuse this product and in 14 turn, trigger Google.com traffic. This is an 15 example of showing the interrelationship of 16 using Google Earth with the overall Google.com 17 platform. So Plaintiff's Trial Exhibit 115 18 19 has the title of Geo Properties P & L. Can you 20 explain what P & L means for the jury? 21 Yes. So you can't see the title 22 too well. It's up in the corner. The P & L 23 refers to profit and loss. So the Geo is a 24 business segment of Google and so this would be

their profit and loss. This document actually went through different revenue and cost scenarios.

Q. What does this page of the document show?

- A. It's entitled How Does Geo Make

 Money. How does Geo make money. Again, Geo is
 this business segment within Google. And under
 the direct sources of revenue, the first one
 they identify is Google Earth. And there are
 several different offerings. Basic, which is
 free. Google Earth Plus was a \$20 upgrade. Pro
 was available for \$400. And Enterprise varied,
 for a per seat license it varied from
 approximately \$100 to \$400 for Google Earth per
 user per year. So you kind of get a feel for
 the range of prices there for this Google Earth
 product.
 - Q. This says direct sources. What indirect sources were discussed?
 - A. I believe the next page or a few pages down, yes, this one gives an identification of some of their considerations at this point in time for indirect sources.

What we'll see is they're continuing to access how they can make money. This identifies some indirect sources.

The first bullet point underneath indirect sources talks about ad revenues conducted through Toolbar that were sold via downloads of Google Earth. That was talked about earlier how you could use the Google Earth to download other products and that would save them money.

And they also talk about the additional searches from that and they start quantifying that down below. We won't go through this whole document, but you'll see some of the numbers down there. The 97 million is one assessment. They make other assessments depending on different assumptions between 26 and \$97 million just for the search revenue that would relate to the downloads that they have.

- Q. What type of information does Google keep about the growth rates of their products?
- A. They basically keep a variety of information on how their products grow over a

period of time. And you'll see at this point in time they're taking a look at these products growing rather significantly when they compare to prior years.

So later on in that same profit and loss document, this one shows again how Google makes money under the first few bullet points, they show Earth Pro revenues increase by a hundred percent over 2005. It was first introduced in 2005. They increase their revenues a hundred percent in that one year.

For that Enterprise, which was that business product that was talked about in some of the depositions, that increased by 200 percent. They're comparing as best they can some of the direct revenue sources here.

- Q. What was the role in Geo of Google Earth at this time?
- A. So what you'll see down below is a spreadsheet is a summary of their revenues.

 This isn't their whole profit and loss, this is just their revenues. But in 2006, this is the first full year after they introduced it, you will see the revenues. So on the right side

you'll see the grand total to the bottom, \$53 million. And there is several Earth products identified. If you add those up, the Earth Plus, the first one, the Earth Pro, the Earth Enterprise, the next one, and then there is Sketch Pro, some other products, if you add the bottom one that Google Earth has, you add all those up, that represents more than 50 percent of the Geo platform at this point in time.

- Q. So Plaintiff's Trial Exhibit 167 is a Geo business discussion document. What did you learn from this document?
- A. If you could pull -- okay. So this is a little bit later in time. It's approximately 2008. So now we're going forward a couple of years, and this is a continual assessment by Google of how they look at the Geoproducts.

So what you'll see here is in the first box to the left there, it's an extension of core search. So when they think about Geo, these Geo products such as Earth and Maps, they think of it as an extension of their core search. Core search is a prominent offering for

Google, they think of it as an extension there, you'll see within the picture some diagrams of Earth as well as Maps.

- Q. Am I highlighting the right spot?
- A. Yes, the extension of Core.

of that. If you look down below they're identifying across the board what some of the important objectives are. Across the board their objectives are growing users and usage within the core search aspect of it, generated by the products and they're also identifying here the mobile products that were talked about as well.

- Q. At this time did Google have some ideas on exactly why growing users and usage would make more money?
- A. They were beginning to identify that, that we talked about some of the direct revenue sources and they continued to assess some of the indirect revenue sources, so this next chart shows what's justifying any investments we're going to make here. We're going to have this Google Earth platform. It's

1 going to take some investments and is this going 2 to be beneficial to us or not. 3 The left bar, Geo equals a creed 4 of earns. A creed of earnings means above and 5 beyond your investments you make a profit. You make an investment and you lose money, well then 6 7 that's not a creed. You make money, then that's 8 a creed that adds to your earnings. 9 They identified several areas. 10 They would have under that first bullet point 11 incremental search usage. We talked about that 12 before. Over to the left they would have better 1.3 ad targeting by having geographic locations for 14 people, they could target ads more specifically. And they would also begin looking at new ads 15 16 formats, different types of formats of ads. 17 we go through the Google documents, you'll see 18 different monetization efforts they identified. 19 What was the bottom line regarding 20 users and usage according to their Geo business 21 group at this time? 22 It's right in the middle, 23 monetization will follow users. Them making 24 money, in other words, will follow users and

usage. The more users they have, the more usage they have, that will lead to additional revenues for them.

- Q. What analysis did you perform of Geo revenue drivers?
- A. There is another -- I believe the next page has an analysis of what they regard as drivers of revenue from the Geo platform.

And to continue the theme that far on the left is their core search, they identify that prominently, that's their core search product. The first bullet point says they'll have more local queries on Google.com. Not only are you using Maps or using Earth, but it will also generate additional queries on the overall Google.com platform. They refer to the new ad formats on the left side and they talk about greater search usage from the Earth Toolbar downloads.

- Q. So based on all these strategies for making money, what was Google's overall investment focus?
- A. So as you can see, they're continuing to look for investing in users and

1 usage. This next chart titled how Google invest 2 shows that. It says how we invest in Geo and 3 their overall investment strategy was to get 4 users, additional users, usage and monetization 5 which revealed more revenue. And again Google Earth we'll see from some of the numbers we're 6 7 going to get into either today or tomorrow, take 8 is that they have generated a lot of users and a 9 lot of usage and that led to money for them. 10 Plaintiff's Trial Exhibit 271 is a Q. 11 Geo business review. How is this review 12 important to your analysis? 13 Α. This is a little bit later in 14 It's approximately 2000. I can't see the document in the left-hand corner. 15 16 MR. HAWES: Can we pull up 17 Plaintiff's Trial Exhibit 271. 18 I just see the time period here. Just so we can see it, make it 19 20 bigger for the jury. Can you pull that up? 21 Α. So 2008. So this is. 22 Can we go to page 16? 23 About three years after they 24 bought Google Earth. And now they're getting

fairly specific into different monetization efforts, and this is for different ad type platforms they had.

At the very bottom if you go to the very bottom, you'll see, it says current revenue, so they assess the current revenue, that shown on the left side by traffic, that is the volume of traffic they had, and on the right side they had revenue in dollars.

And then they take a look above that, they say here is the potential upside we have. Here is all the other ways we can monetize that.

What you'll see just to read a few of those products, there is an interaction of Map products, Geo codes, city Geo codes, right above that, that whole category above that area all three of those are Earth related products. They were looking at the interrelationship of areas in which they can continue to make money. They were making money on the current side, but they were looking for additional ways they can monetize this. And again, it started early on after they implemented or released I should say

1 Google Earth and it continued over the periods 2 of time. 3 Q. What advantages did this --4 THE COURT: We're already five 5 o'clock. 6 MR. HAWES: I believe this is the 7 last slide for this particular plaintiff's 8 exhibit if you wouldn't mind us finishing that. 9 THE COURT: All right. 10 Q. Could you identify for us on this 11 particular slide what Google said were the 12 advantages they foresaw from these efforts? 13 Yes, hiding up in the right-hand 14 corner there they identify a few bullet points, 15 so this is really a busy chart. 16 Could we blowup the top right? 17 Yeah, there you go. 18 Q. Can you blow that up so -- no one can read it. 19 20 Α. Yeah. 21 There you go? 22 So they want to have an increase 23 and add inventory, new traffic, new monetization 24 efforts, new ad UX and improve ad targeting,

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1
       which we've been talking about as well.
 2
       Continue evolution of them assessing different
 3
       ways they can monetize this platform Google
 4
       Earth that's been so attractive to them and
 5
       their uses.
 6
                     MR. HAWES: Thank you, Mr.
 7
       Nawrocki. I think we'll be finishing for the
8
       day.
9
                     THE COURT: Thank you, Mr.
10
       Nawrocki. You're excused for the evening,
11
       resuming at 9 o'clock tomorrow. You should not
12
       discuss your testimony with anyone.
13
                     THE WITNESS: Okay. Thank you.
14
                     THE COURT: Okay. So members of
15
       the jury, we'll recess until tomorrow morning.
16
       Thank you again for your service and please
17
       remember, do not discuss the case with anyone.
18
       Do not research the case and we'll see you
19
       tomorrow morning. Thank you.
20
                     (Jury exits.)
21
                     THE COURT: Okay. Please be
22
       seated. Do counsel have anything to raise
23
       before we recess?
24
                     MR. PARTRIDGE: I'm not aware of
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1
        anything on Plaintiff's side, Your Honor.
 2
                      THE COURT: Okay. Well, we'll be
 3
        available at 8:30 tomorrow morning and that
 4
        concludes for today.
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                      MR. SNYDER: Thank you, Your
 6
        Honor.
                      (Court adjourned at 5:03 p.m.)
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1 State of Delaware) 2 New Castle County) 3 4 5 CERTIFICATE OF REPORTER 6 7 I, Dale C. Hawkins, Registered Merit Reporter, Certified Shorthand Reporter, and Notary 8 9 Public, do hereby certify that the foregoing record, 10 Pages 408 to 766 inclusive, is a true and accurate 11 transcript of my stenographic notes taken on May 24, 12 2016, in the above-captioned matter. 13 14 IN WITNESS WHEREOF, I have hereunto set my 15 hand and seal this 24th day of May 2016, at Wilmington. 16 17 18 19 /s/ Dale C. Hawkins 20 Dale C. Hawkins, RMR 21 22 23 24

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